

---

# The Outlook For Labor Force Growth

National Association For Business Economics  
Chicago, Illinois  
January 5, 2007

Daniel Sullivan  
Federal Reserve Bank of Chicago

# Pop Quiz!

---

- Payroll employment increases have averaged 150,000 per month over the last six months. Is that
- A: Good
- B: Bad
- C: Mediocre
- D: Not enough information to say

# 1995 Answer

---

- Payroll employment increases have averaged 150,000 per month over the last six months. Is that
- A: Good
- B: Bad
- C: Mediocre – 150,000 per month was about the trend
- D: Not enough information to say

# 2007 Answer

---

- Payroll employment increases have averaged 150,000 per month over the last six months. Is that
- **A: Good –Trend is now more like 100,000**
- B: Bad
- C: Mediocre
- D: Not enough information to say

# Factors Affecting Growth in Available Workers

---

## ■ Population Growth

- Recently about 1.2% per year
- Projected to slow slightly

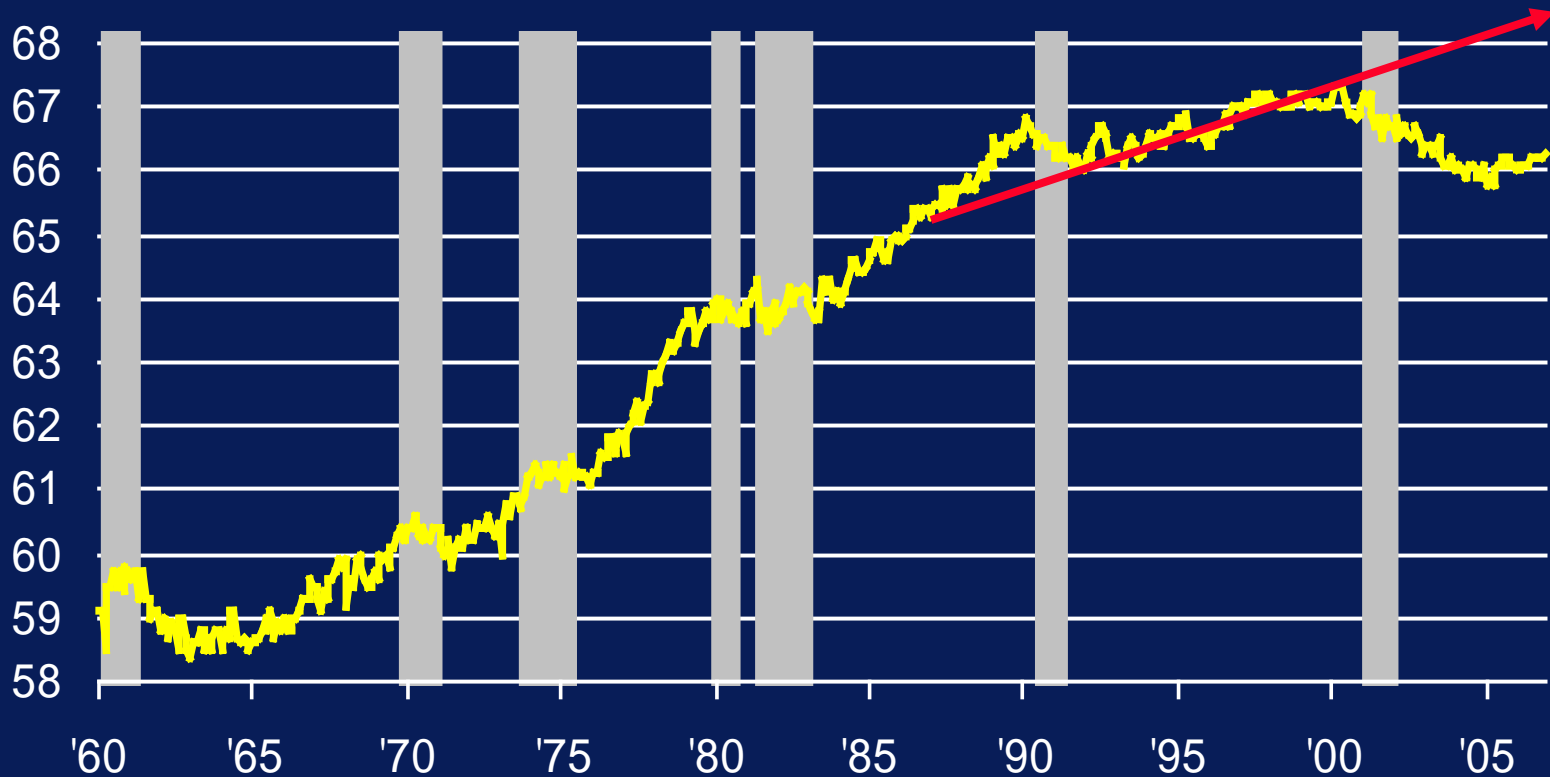
## ■ Labor Force Participation

- Well off its peak
- Argue here that it is likely to go lower

# Labor Force Participation Is Below Old Trend

## Civilian Labor Force Participation Rate

(percent of age 16 and over non-institutionalized population)

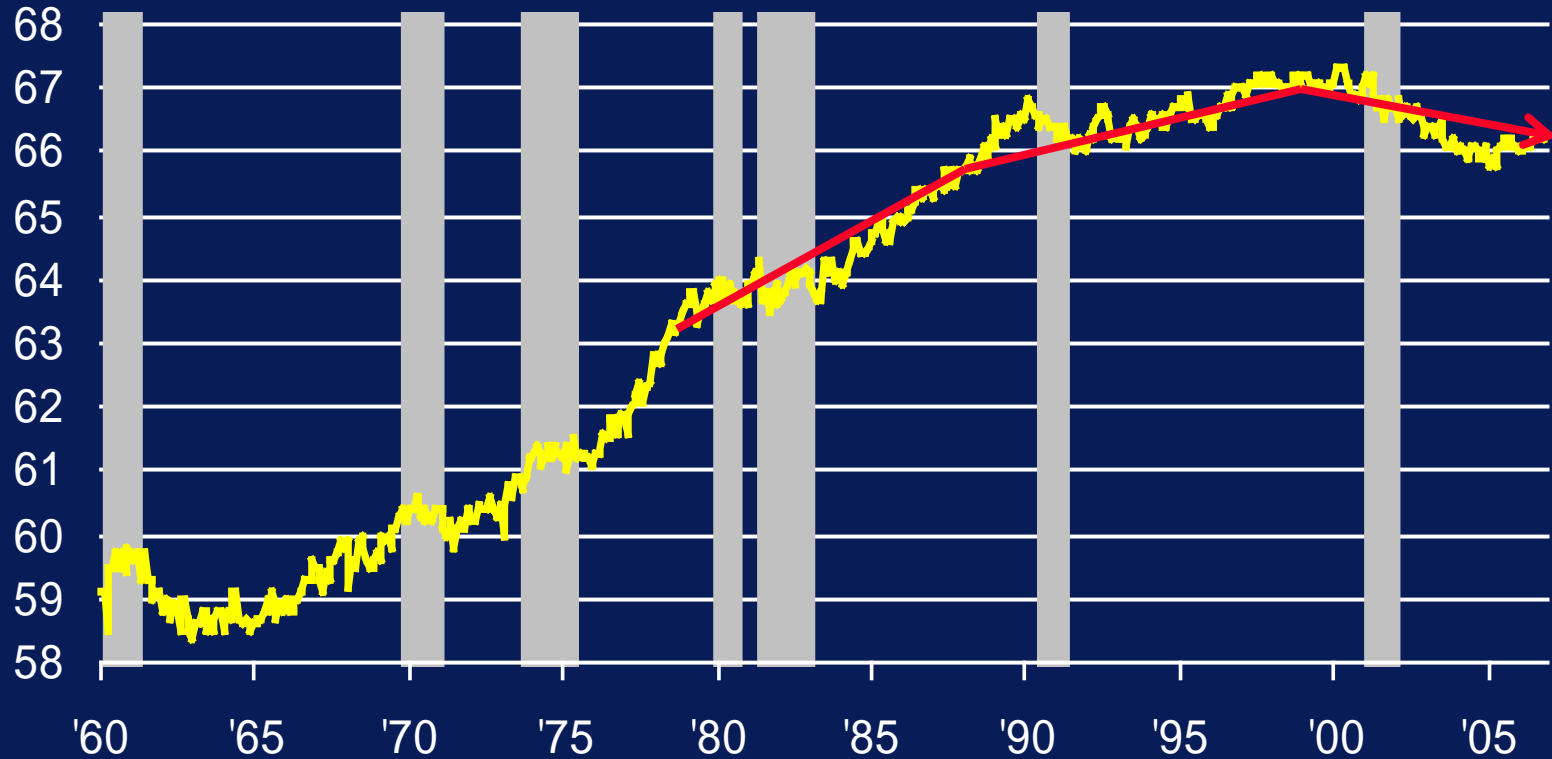


# But the Trend Has Likely Changed

---

## Civilian Labor Force Participation Rate

(percent of age 16 and over non-institutionalized population)



# A Decomposition

---

Let  $p_t = \text{LFP at time } t$

$p_{dt} = \text{LFP for demographic group } d \text{ at time } t$

$f_{dt} = \text{Share of population in group } d \text{ at time } t$

Then

$$p_t = \sum_d f_{dt} p_{dt}$$

And

$$\Delta p_t = \underbrace{\sum_d f_{dt} \Delta p_{dt}}_{\text{Behavior}} + \underbrace{\sum_d (p_{dt-1} - p_{t-1}) \Delta f_{dt}}_{\text{Demographics}}$$

*Behavior*

*Demographics*



# Decomposition of LFP Change

---

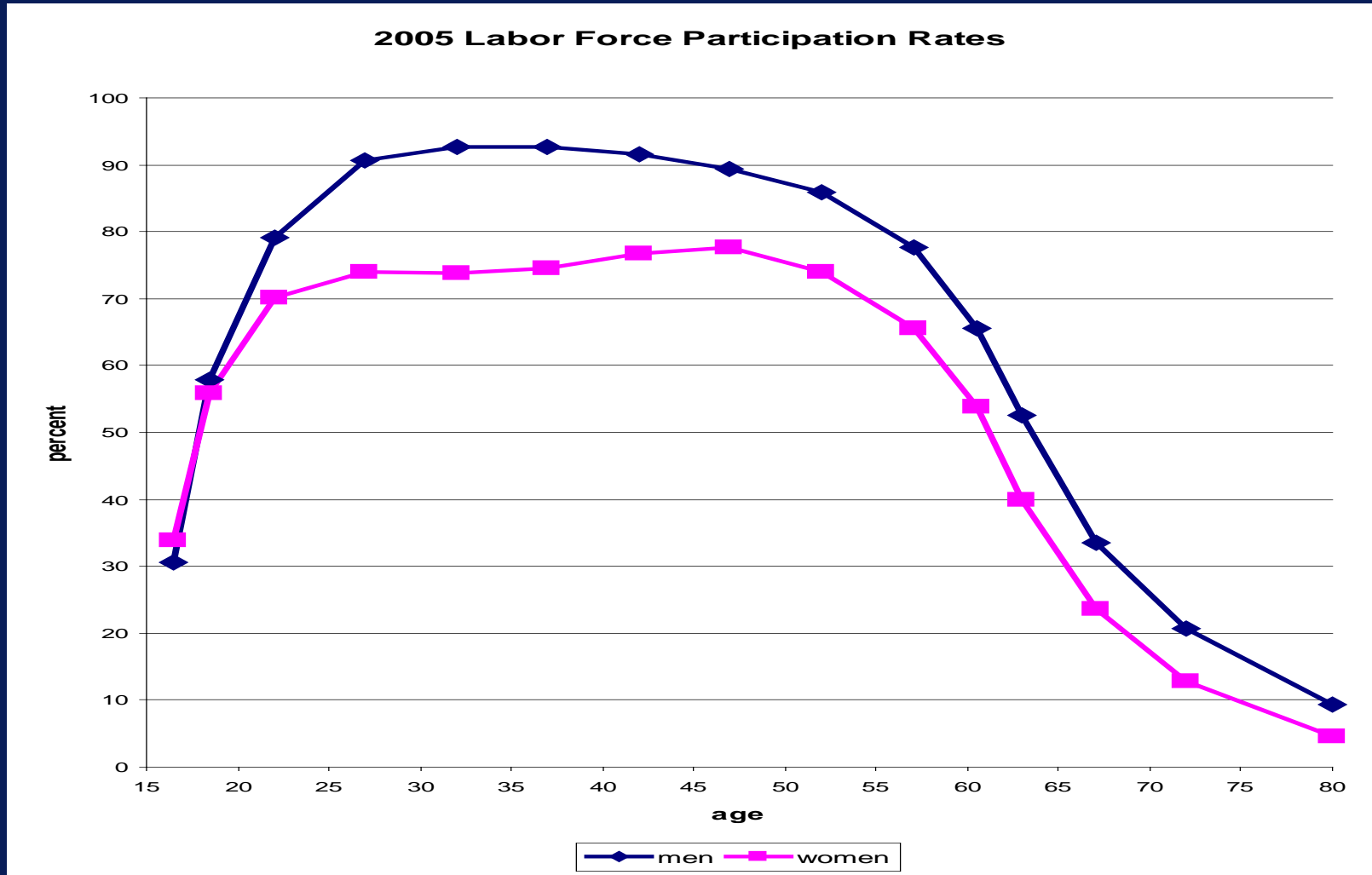
(Percentage points per year)

	1979-1987	1987-1997	1997-2005	2005-2010
<b>Total Change</b>	<b>0.24</b>	<b>0.12</b>	<b>-0.10</b>	<b>-0.26*</b>
<b>Behavioral</b>	<b>0.20</b>	<b>0.08</b>	<b>-0.04</b>	<b>-0.17*</b>
<b>Demographic</b>	<b>0.04</b>	<b>0.04</b>	<b>-0.06</b>	<b>-0.10*</b>

---

\*= Projection

# Participation by Age and Sex



# Decomposition of Demographic Contribution

---

(Percentage points per year)

	<b>1979-1987</b>	<b>1987-1997</b>	<b>1997-2005</b>	<b>2005-2010</b>
<b>Total</b>	<b>0.04</b>	<b>0.04</b>	<b>-0.06</b>	<b>-0.10</b>
<b>Age 16-25</b>	<b>-0.00</b>	<b>-0.02</b>	<b>0.01</b>	<b>-0.00</b>
<b>Age 26-55</b>	<b>0.11</b>	<b>0.07</b>	<b>-0.06</b>	<b>-0.05</b>
<b>Age 56-65</b>	<b>0.00</b>	<b>0.03</b>	<b>-0.01</b>	<b>-0.04</b>
<b>Over age 65</b>	<b>-0.07</b>	<b>-0.04</b>	<b>0.01</b>	<b>-0.00</b>

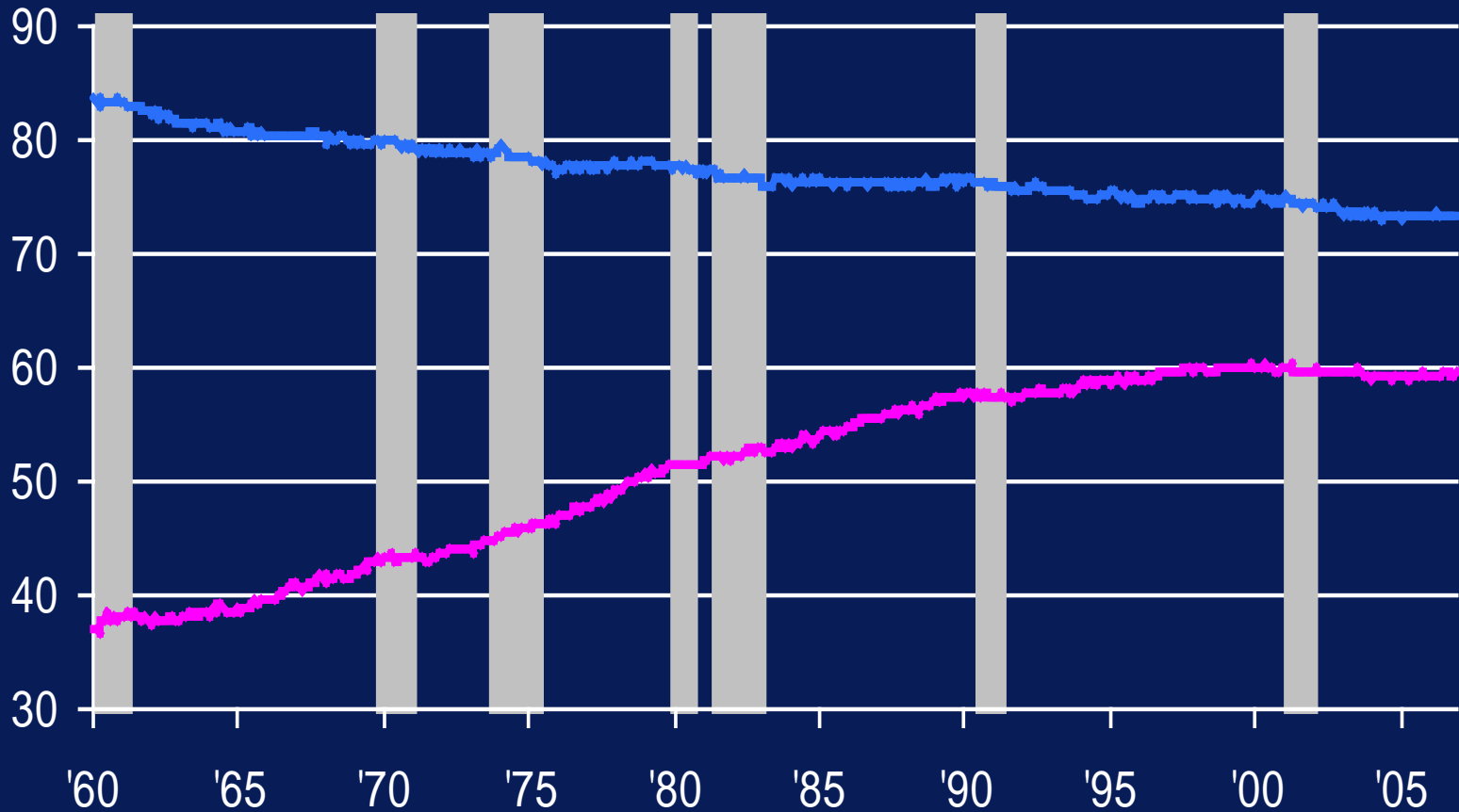
---

# Labor Force Participation: Men and Women

---

## Civilian Labor Force Participation Rate

(percent of age 16 and over non-institutionalized population)

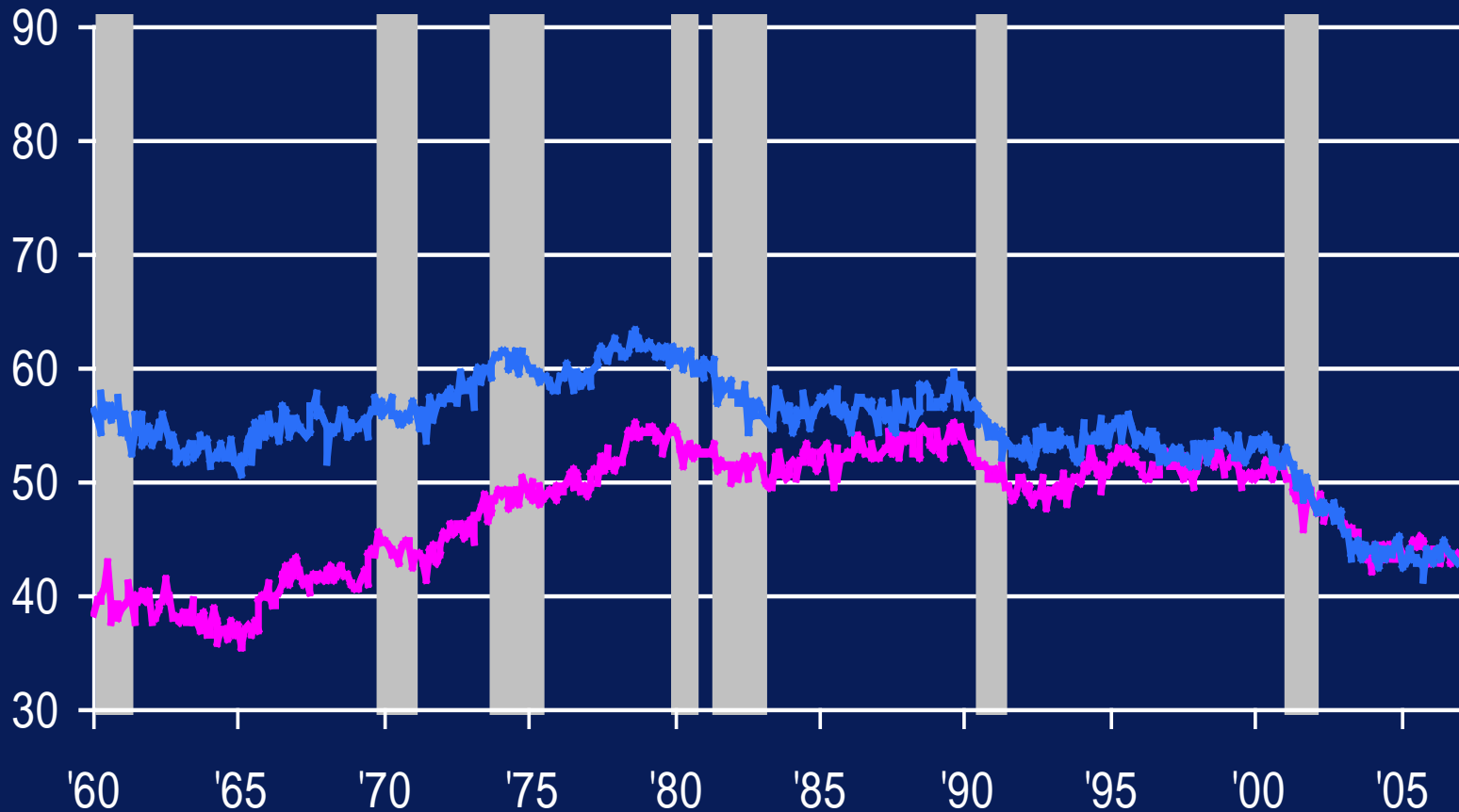


# Labor Force Participation: Age 16-19

---

## Civilian Labor Force Participation Rate

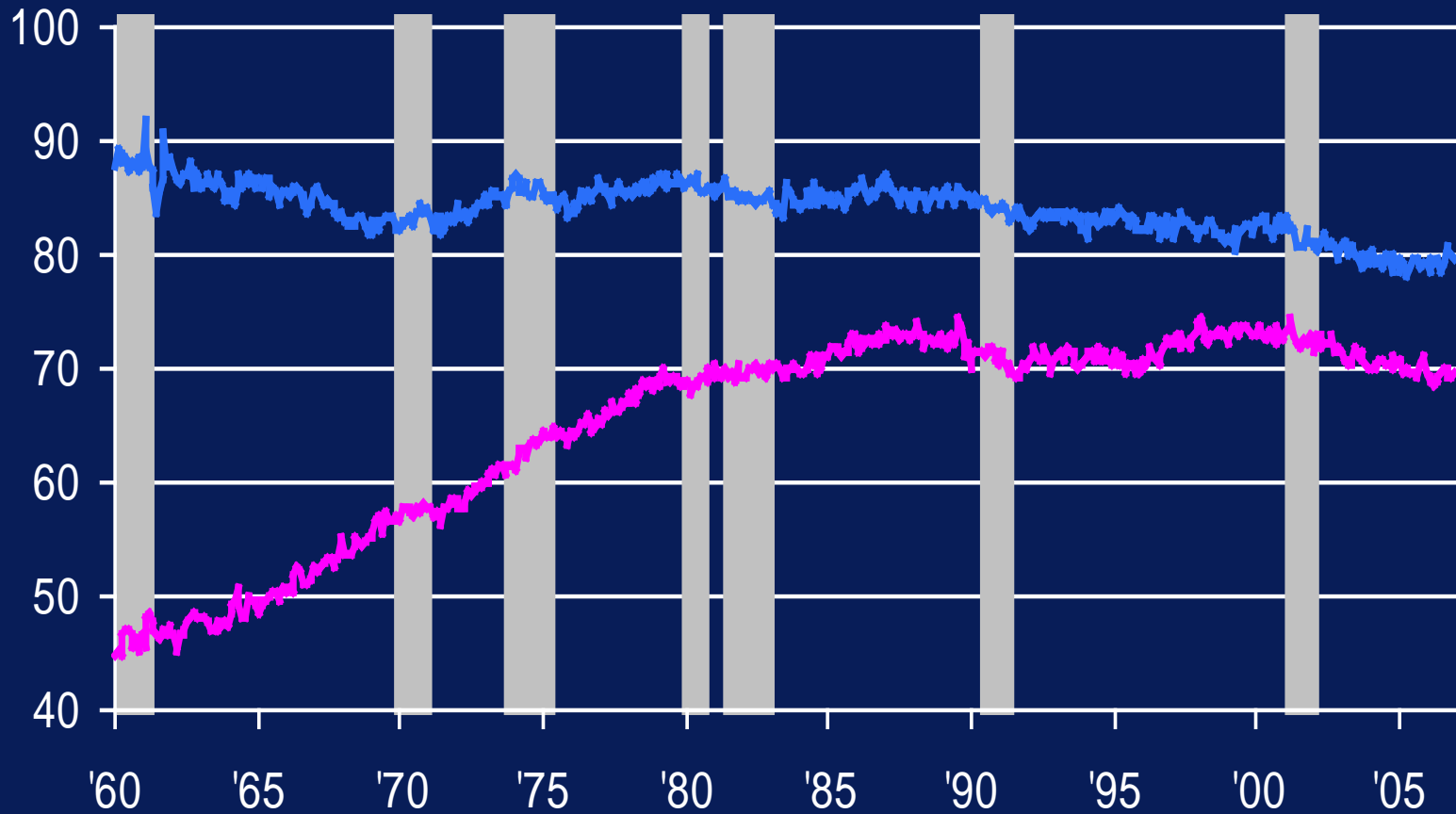
(percent of age 16 and over non-institutionalized population)



# Labor Force Participation 20-24

## Civilian Labor Force Participation Rate

(percent of age 16 and over non-institutionalized population)

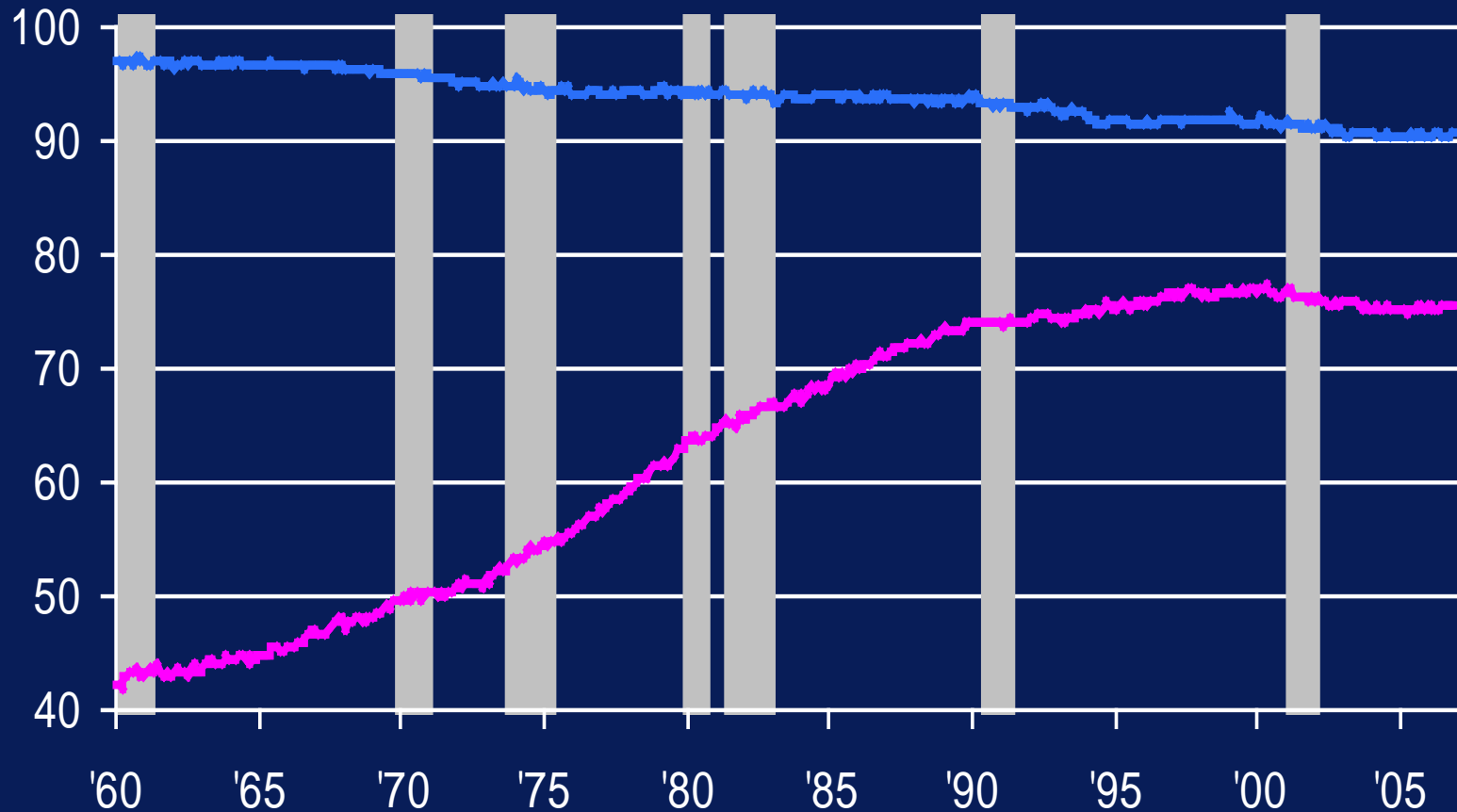


# Labor Force Participation 25-54

---

## Civilian Labor Force Participation Rate

(percent of age 16 and over non-institutionalized population)

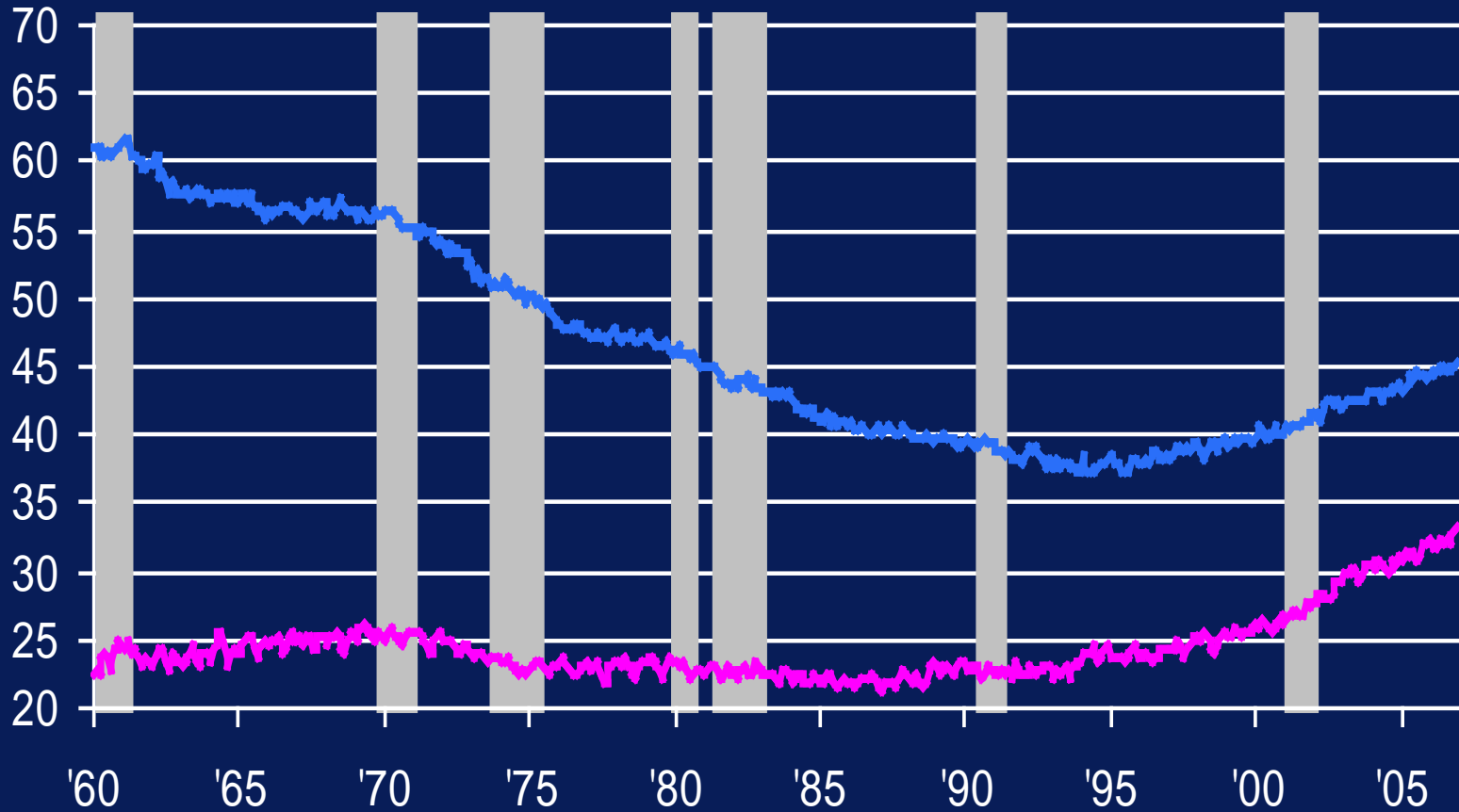


# Labor Force Participation 55 and Over

---

## Civilian Labor Force Participation Rate

(percent of age 16 and over non-institutionalized population)





# Decomposition of Behavioral Contribution

---

(Percentage points per year)

	1979-1987	1987-1997	1997-2005	2005-2010
<b>Total</b>	<b>0.20</b>	<b>0.08</b>	<b>-0.04</b>	<b>-0.17*</b>
<b>Men</b>	<b>-0.13</b>	<b>-0.10</b>	<b>-0.03</b>	<b>-0.05*</b>
<b>Age 16-25</b>	<b>-0.04</b>	<b>-0.04</b>	<b>-0.06</b>	<b>-0.05*</b>
<b>Age 26-55</b>	<b>-0.03</b>	<b>-0.07</b>	<b>-0.01</b>	<b>-0.05*</b>
<b>Age 56-65</b>	<b>-0.04</b>	<b>-0.00</b>	<b>0.01</b>	<b>0.00*</b>
<b>Over age 65</b>	<b>-0.02</b>	<b>0.01</b>	<b>0.02</b>	<b>0.04*</b>

---

\*= Projection

# Decomposition of Behavioral Contribution

---

(Percentage points per year)

	<b>1979-1987</b>	<b>1987-1997</b>	<b>1997-2005</b>	<b>2005-2010</b>
<b>Total</b>	<b>0.20</b>	<b>0.08</b>	<b>-0.04</b>	<b>-0.17*</b>
<b>Women</b>	<b>0.33</b>	<b>0.18</b>	<b>-0.02</b>	<b>-0.12*</b>
<b>Age 16-25</b>	<b>0.03</b>	<b>-0.01</b>	<b>-0.06</b>	<b>-0.03*</b>
<b>Age 26-55</b>	<b>0.30</b>	<b>0.13</b>	<b>-0.05</b>	<b>-0.13*</b>
<b>Age 56-65</b>	<b>0.00</b>	<b>0.05</b>	<b>0.04</b>	<b>0.01*</b>
<b>Over age 65</b>	<b>-0.00</b>	<b>0.01</b>	<b>0.04</b>	<b>0.04*</b>

---

\*= Projection

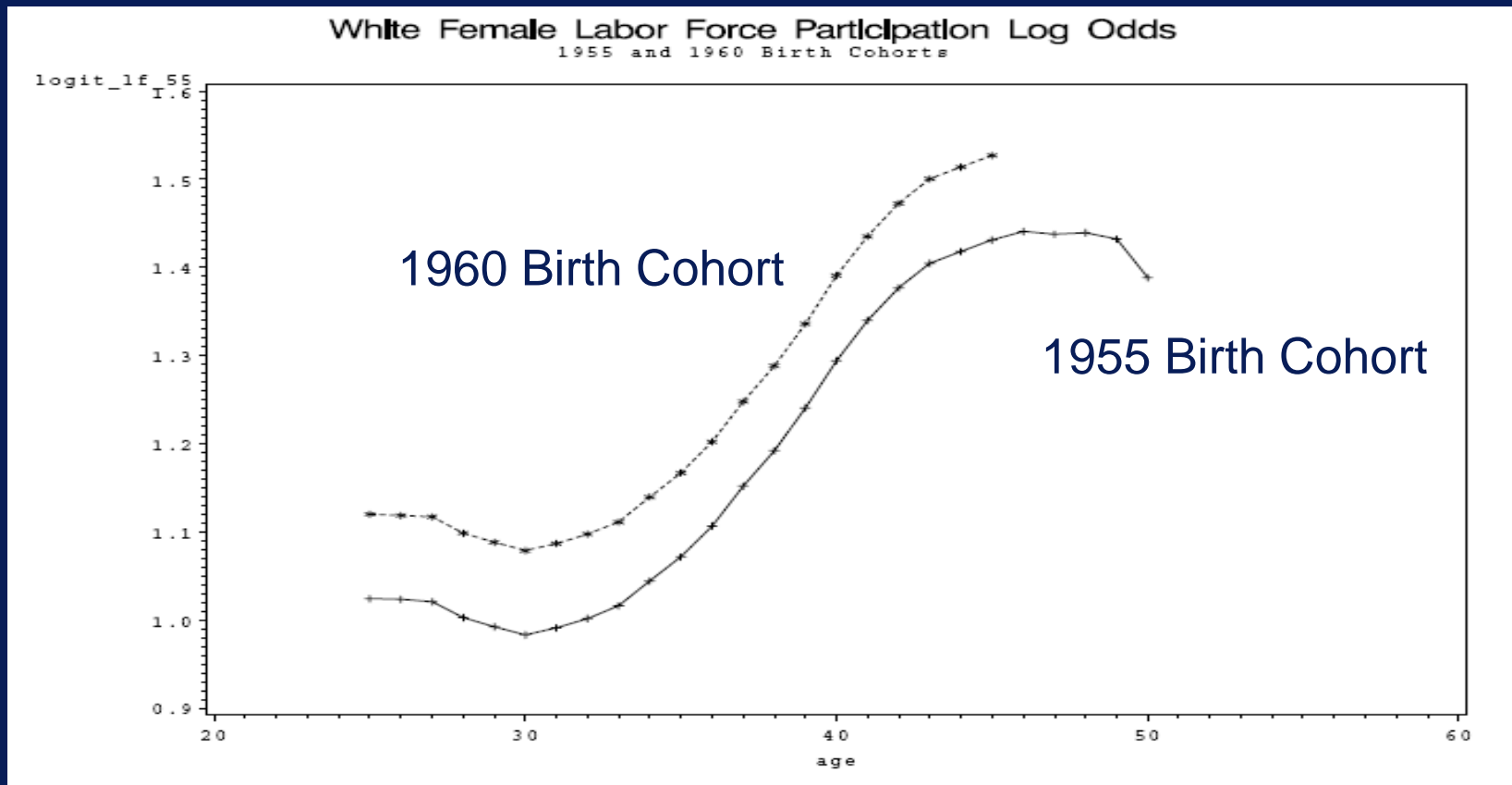
# Forecasting Demographic Group Behavior

---

- **Question: What will happen to participation rates for 50-54 year old women between now and 2010?**
- **BLS Method: Extrapolate the time series for 50-54 year old women**
- **Cohort Method:**
  - **Note that women who will be 50-54 in 2010 were born 1955-60**
  - **Compare the LFP of the 1955-60 birth cohorts to those of the 1950-54 birth cohorts at ages up to 45-49**
  - **Assume cohort differences will persist at higher ages**

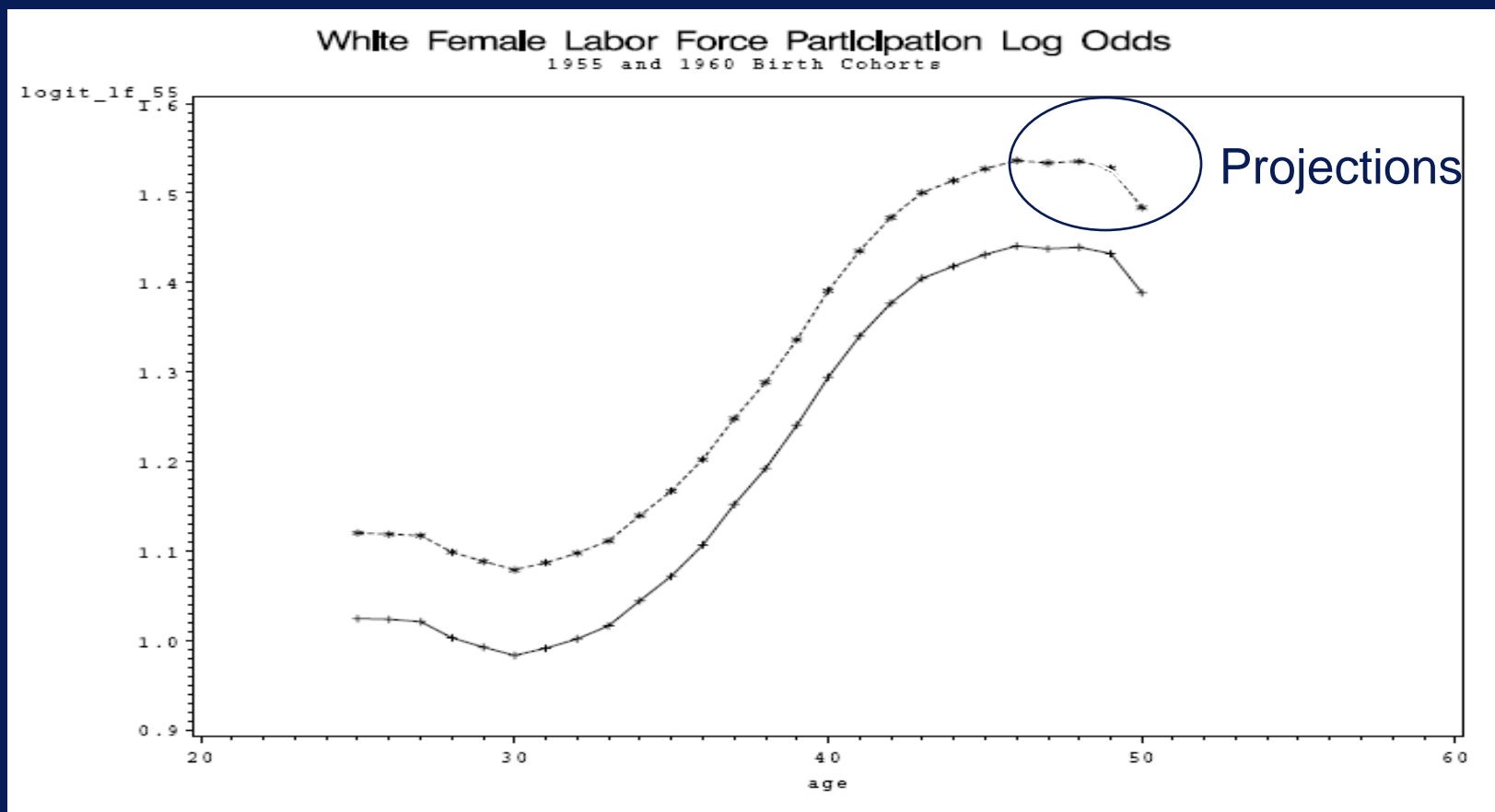
# Example (Based on Model Fit)

If 1960 Cohort follows 1955 Pattern at Higher Level ...



# Example (Based on Model Fit)

... Then can predict 1960 cohort LFP five years from now:



# Cohort-Based Projections

---

- **Above projections based on extensions of Aaronson and Sullivan, Chicago Fed Economic Perspectives, 2001**
  - **Work in progress**
- **Somewhat similar to Aaronson, Fallick, Figura, Pingle, and Washer, Brookings, 2006**
- **Differences**
  - **Estimates at individual level (CPS Outgoing Rotation Groups 1979-2005)**
  - **Everything conditional on educational levels**
  - **Many details**

# A Basic Logistic Cohort Model

---

$P_{sbai}$  = Prob individual  $i$  of sex  $s$  born in year  $b$  is in LF at age  $a$

$$\log\left(\frac{P_{sbai}}{1 - P_{sbai}}\right) = \beta_{sb} + \alpha_{sa} + x_{sbai}\gamma_s$$

$\beta_{sb}$  Birth year cohort dummies

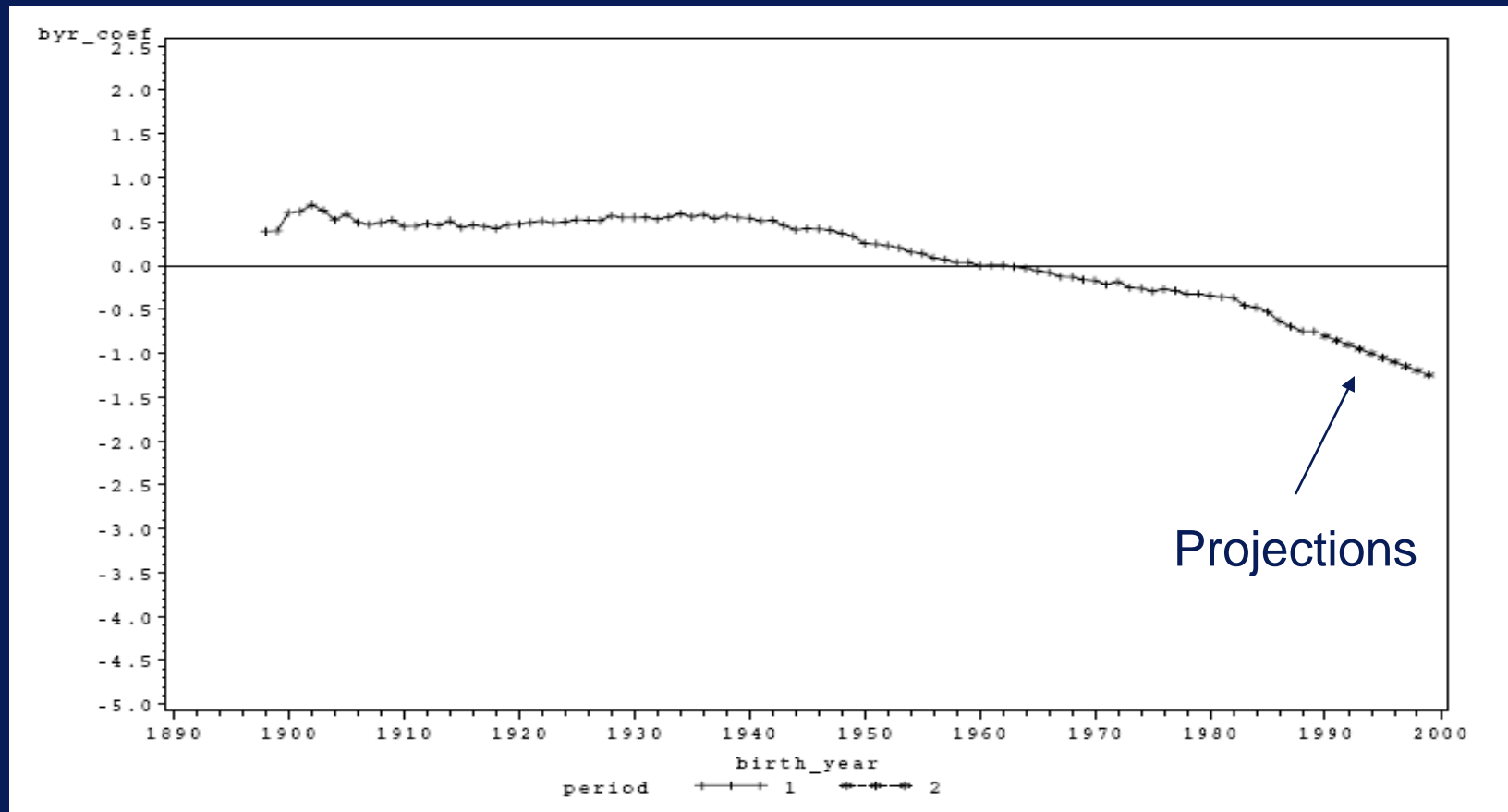
$\alpha_{sa}$  Age dummies

$x_{sbai}$  Race group dummies

# Cohort Effects

## Coefficients on Birth Years: Males

(1960 normalized to 0)

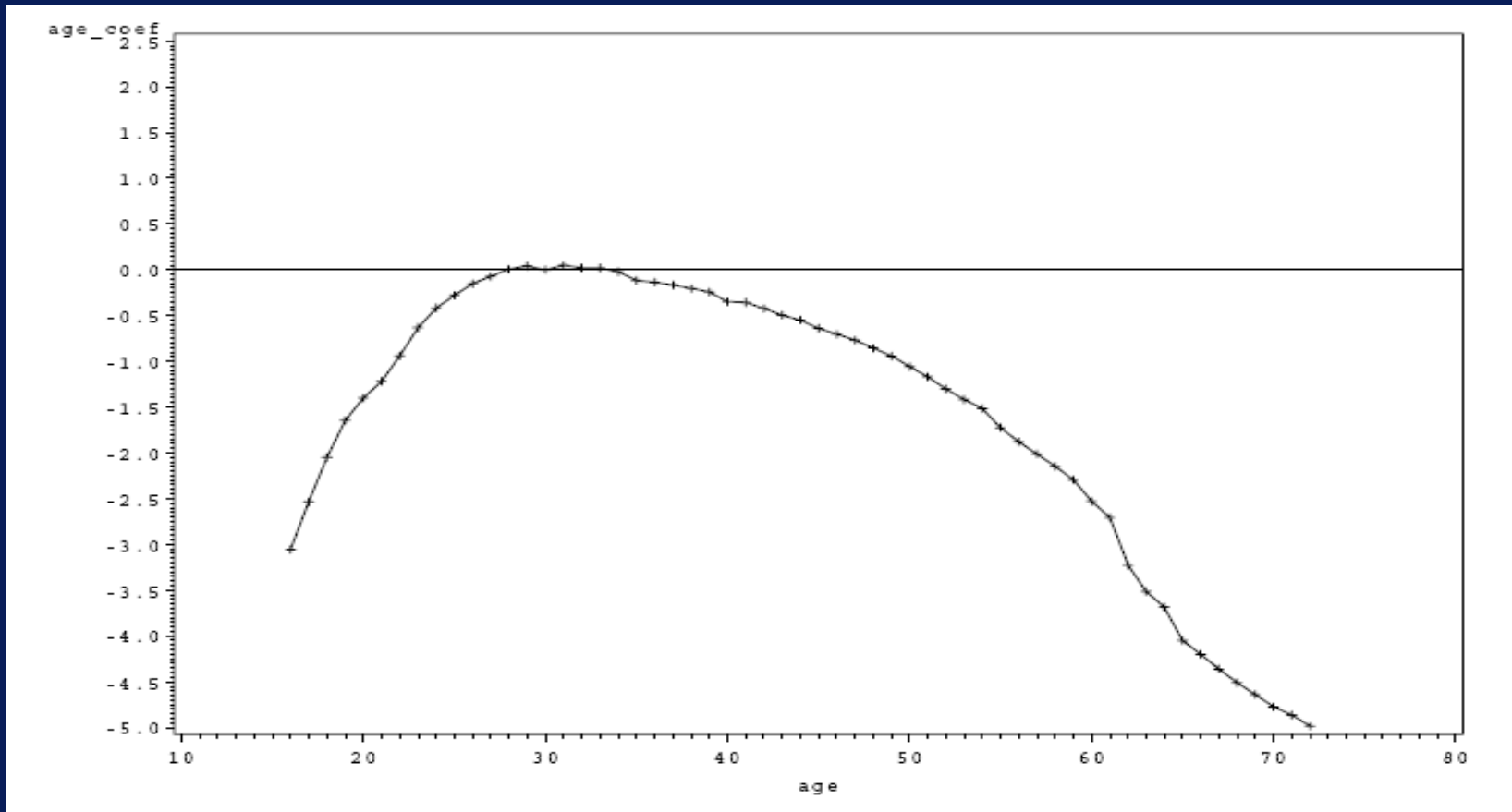




# Age Effects

---

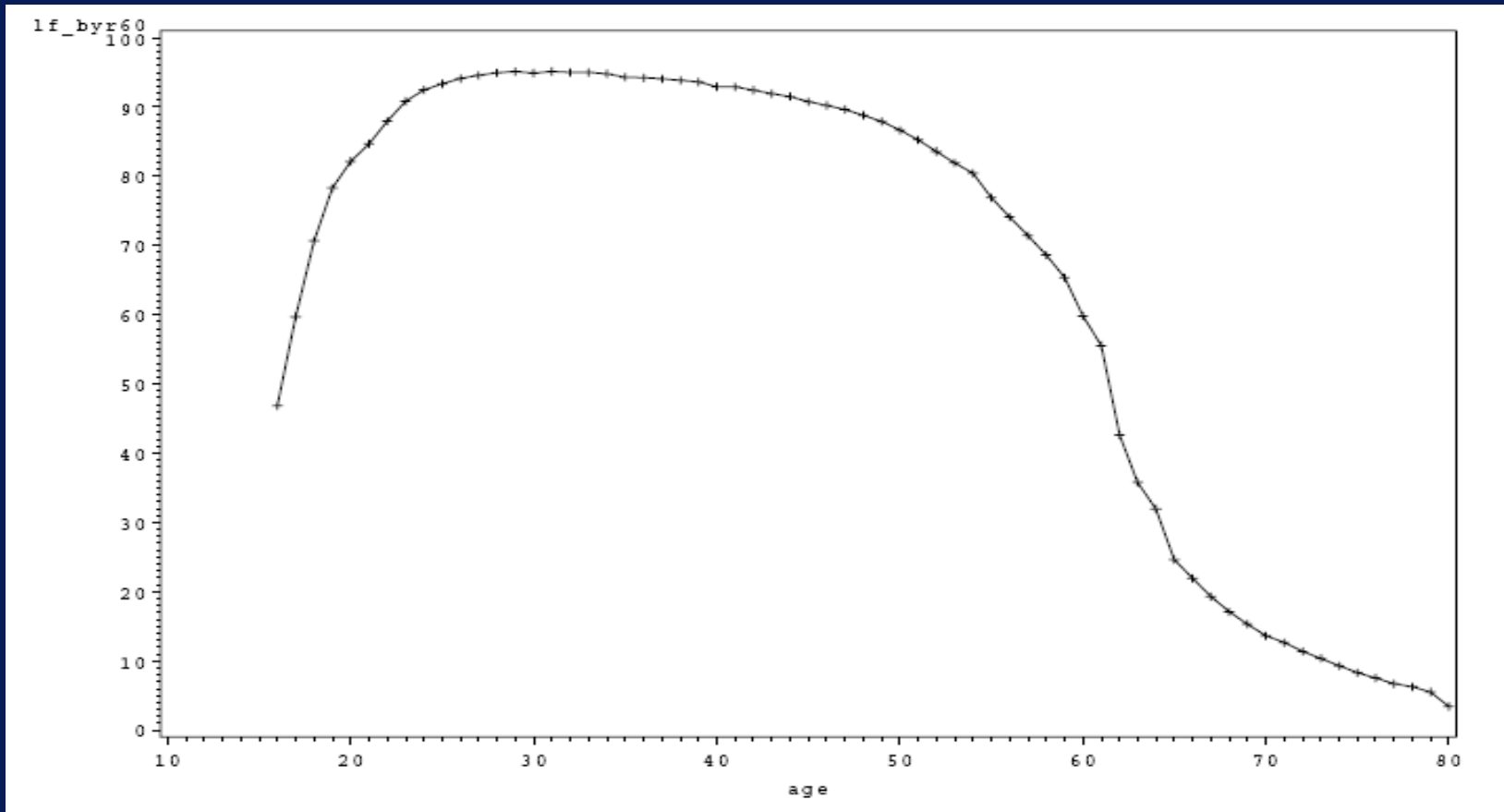
## Coefficients on Age Dummies: Males (30 normalized to 0)



# Age Profile

---

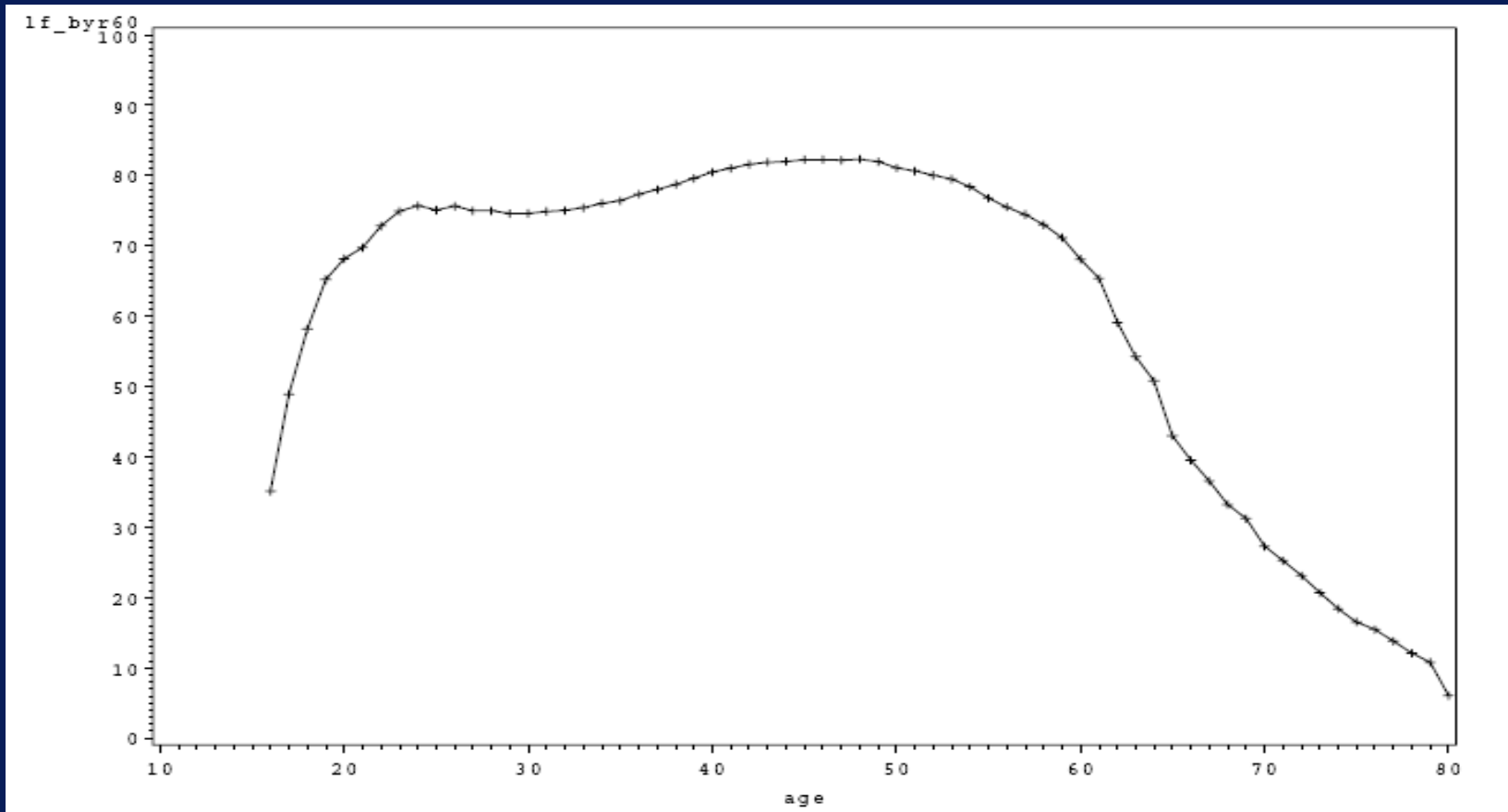
## Predicted LFP: Males (1960 Birth Cohort)



# Age Profile

---

## Predicted LFP: Females (1960 Birth Cohort)



# Extension: Condition on Education

---

$P_{sebai}$  = Prob individual  $i$  of sex  $s$  and education  $e$  born in year  $b$  is in LF at age  $a$

5 education categories: <HS, =HS, Some College, College, > College

$$\log\left(\frac{P_{sebai}}{1 - P_{sebai}}\right) = \beta_{seb} + \alpha_{sea} + x_{sebai}\gamma_{se}$$

# Extension: Condition on Education

---

*To forecast LFP, need educational attainment forecasts*

$q_{sbai}^e$  = *Prob individual  $i$  of sex  $s$  born in year  $b$  has attainment of at least  $e$  at age  $a$  given attainment of at least  $e - 1$*

$$\log\left(\frac{q_{sbai}^e}{1 - q_{sbai}^e}\right) = \beta_{sb}^e + \alpha_{sa}^e + x_{sbai}\gamma_s^e$$

# Extension: Allow for Business Cycle Effects

---

$P_{sebai}$  = Prob individual  $i$  of sex  $s$  and education  $e$  born in year  $b$  is in LF at age  $a$

$$\log\left(\frac{P_{sebai}}{1 - P_{sebai}}\right) =$$

$$\beta_{seb} + \alpha_{sea} + w_{sea,b+a} \lambda_{se} + x_{sebai} \gamma_{se}$$

$w_{sea,b+a}$  = Current and two quarterly lags of CBO unemployment gap (actual – NAIRU) interacted with 4<sup>th</sup> order polynomial in age

# Extension: Allow for Shifts in Age Profiles

---

$P_{sebai}$  = Prob individual  $i$  of sex  $s$  and education  $e$  born in year  $b$  is in LF at age  $a$

$$\log\left(\frac{P_{sebai}}{1 - P_{sebai}}\right) =$$

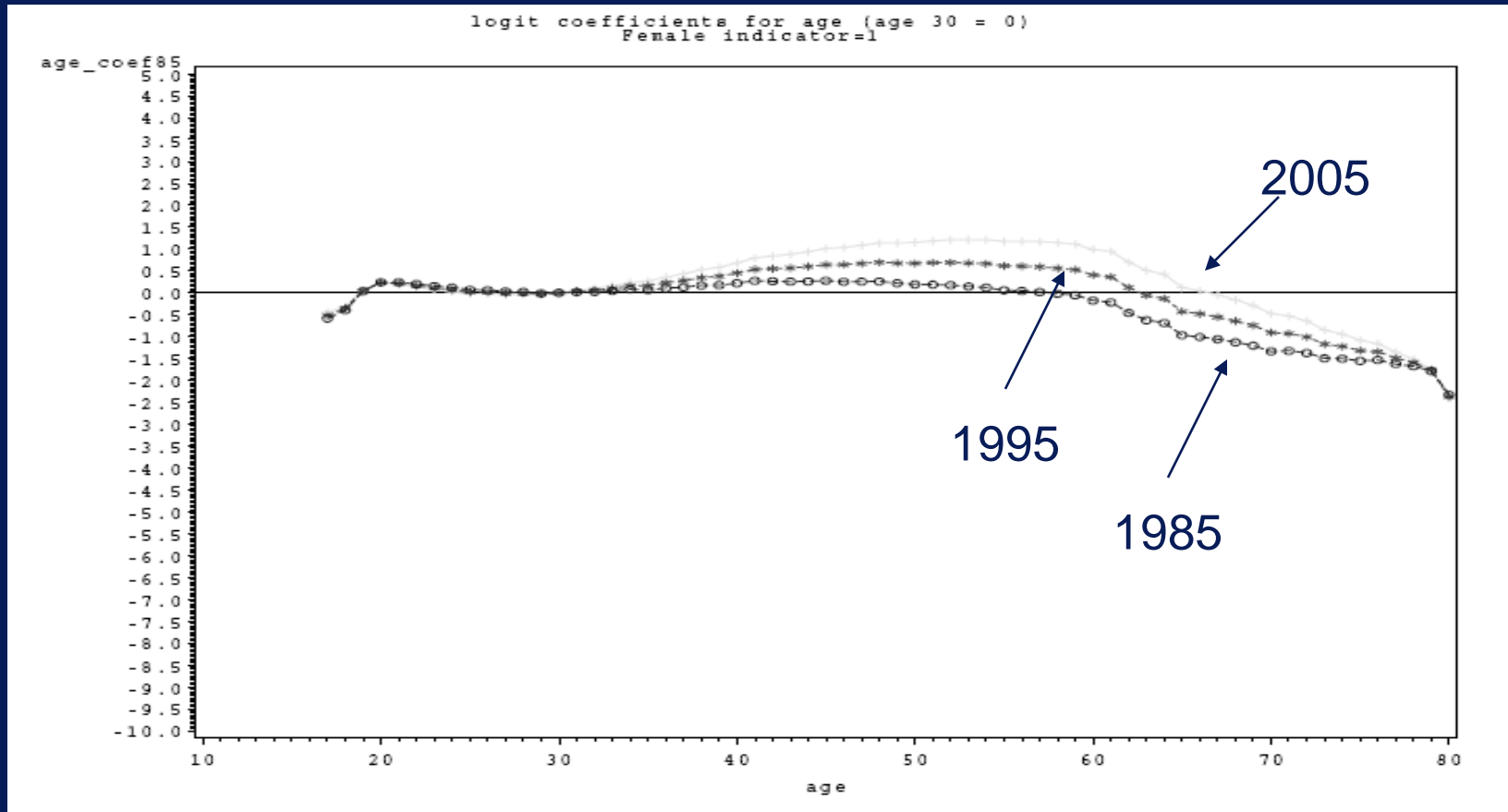
$$\beta_{seb} + \alpha_{sea} + v_{sea,b+a}\phi_{se} + w_{sea,b+a}\lambda_{se} + x_{sebai}\gamma_{se}$$

$v_{sea,b+a}$  = Linear year  $(b+a)$  interacted with 4<sup>th</sup> order polynomial in age

Change in age profile happens linearly over time, but the changes happen at different rates for different ages

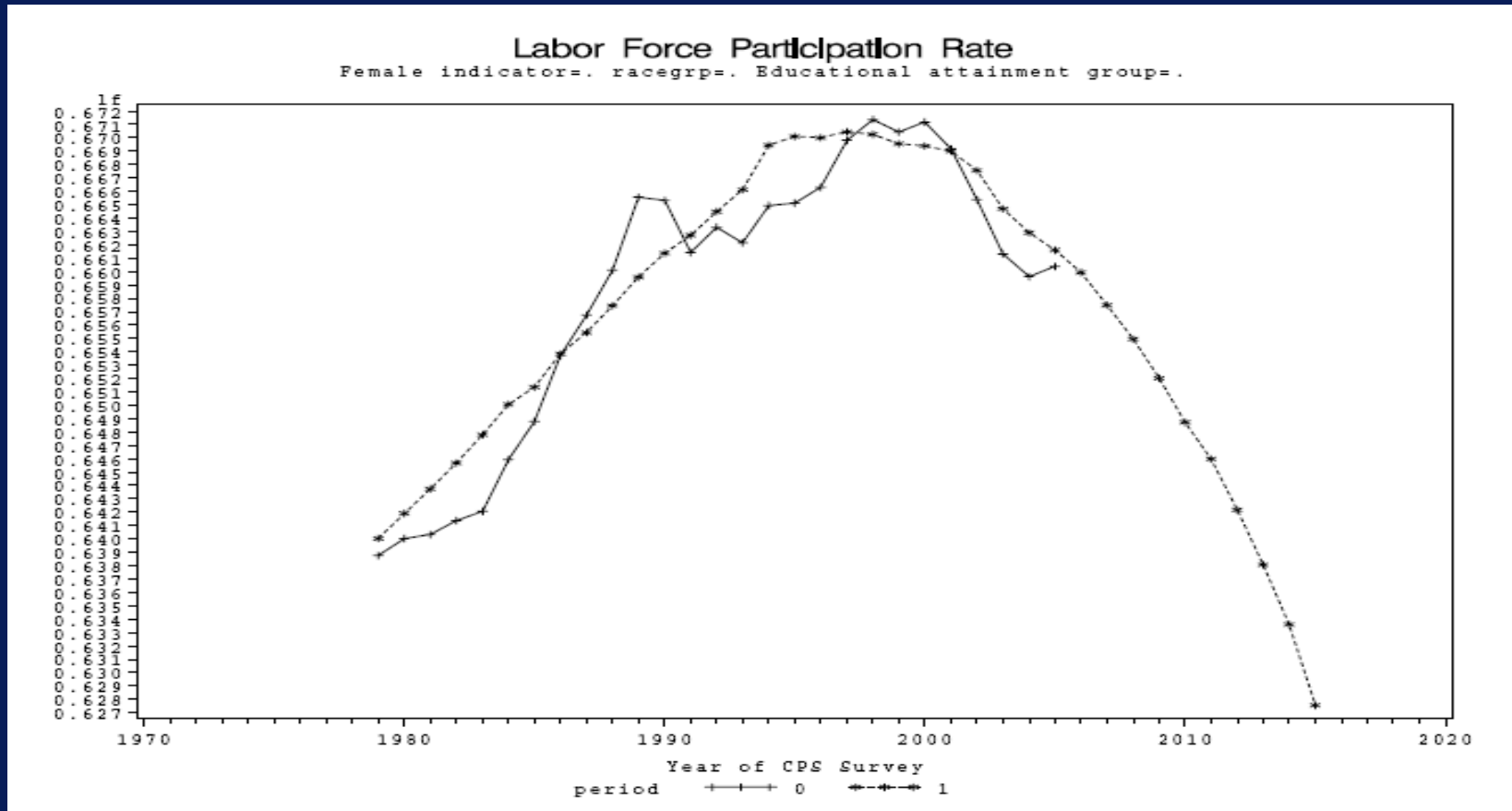
# Example of Shifting Age Profile

Females with HS education





# Results: Model Based Trend Falling



+ = data \* = model trend

# Caveats

---

- **Modest statistical parameter uncertainty**
- **Substantial model uncertainty**
- **Models have no economics: Trends can change**
- **E.g., persistent labor market tightness could push up wages, which could increase labor supply (or decrease labor supply)**
- **E.g., policy changes on SS, taxes, tuition, etc could affect labor force participation**

# Implication for Employment Growth

---

- 1.20% per year population growth *plus*
- 0.20 percentage point per year drop in LFP *implies*
- 0.90% per year labor force growth rate  
(LF roughly 2/3 of Pop)
- If nonfarm employment is a constant share of LF, this implies about 100,000 employment increase per month ( $135 \text{ million} * 0.009 / 12$ )
- (Non farm employment / Civilian employment trending up over last several decades, trending down over last several years -- could imply an adjustment of 10,000 either way)

# Labor Composition (AKA Labor Quality)

---

- **Not all workers are equally productive**
- **Observable characteristics like education and (potential) experience predict wage rates**
- **If wages are proportional to productivity, changes in the distribution of education and experience predict effects on productivity**
- **Aaronson and Sullivan predict contributions to productivity growth from labor composition falling from 0.3 to 0.1 percentage points**

# Potential Output Growth

---

- **Swing from 0.1% increases (mid 1990s) in LFP to 0.2% decreases in LFP (mid 2000s) implies 0.45 percentage points slower growth of available workers**
- **Slowing in labor composition improvements implies roughly 0.15 percentage points slower growth of labor productivity**
- **Combined slowing of labor input growth implies 0.6 percentage points less growth in potential output**
- **Of course, other factors (TFP, capital deepening) matter as well**