### After the Strike:

# Prospects for Automotive LaborManagement Relations

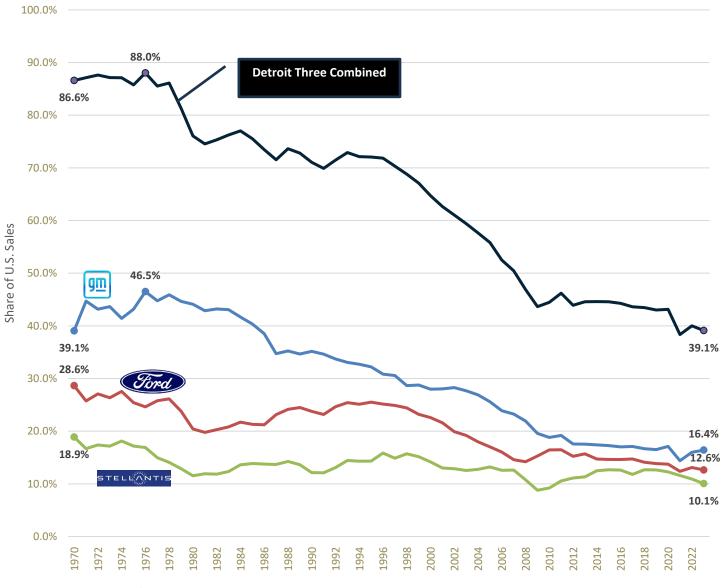
30<sup>TH</sup> ANNUAL AUTOMOTIVE INSIGHTS SYMPOSIUM 18 JANUARY 2024

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### The Detroit Three are a smaller share of the industry than in the past

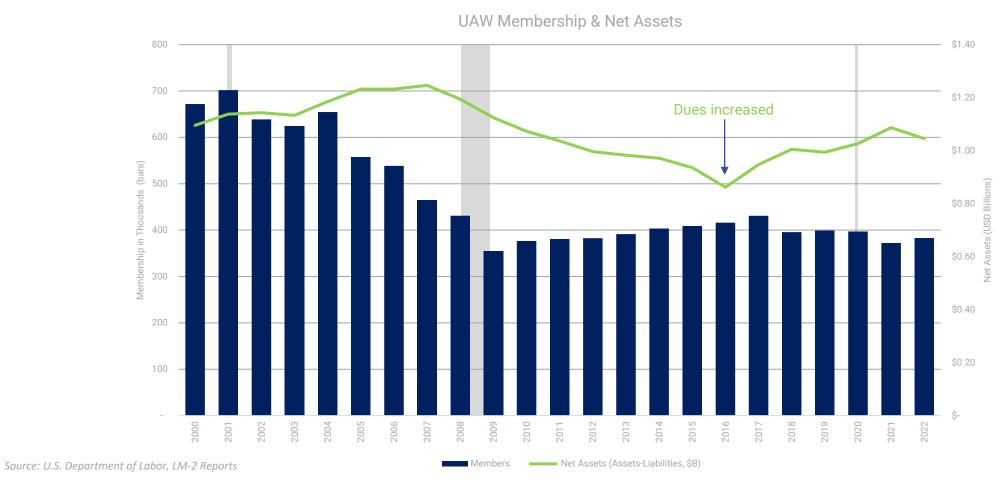


Source: Wards Automotive/Informa

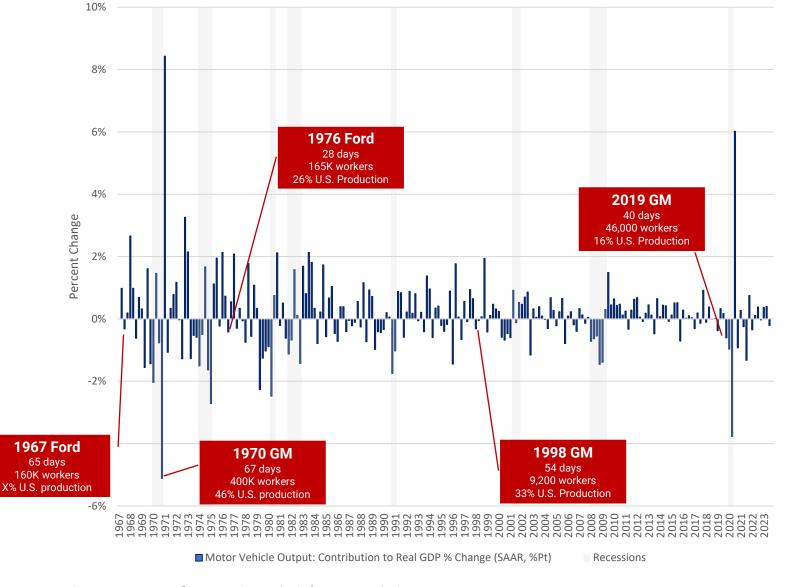


Ford, GM, & Stellantis U.S. Market Shares, 1970-2023

### UAW Snapshot: 2000-2022



### **UAW** strikes likely had very small immediate economic impact



Motor Vehicle
Output—Contribution
to Real GDP Percent
Change, Seasonally
Adjusted Annual
Rate, 1967-Q32023

**2023 All 3** 46 days

50K workers\* 23% U.S. Production

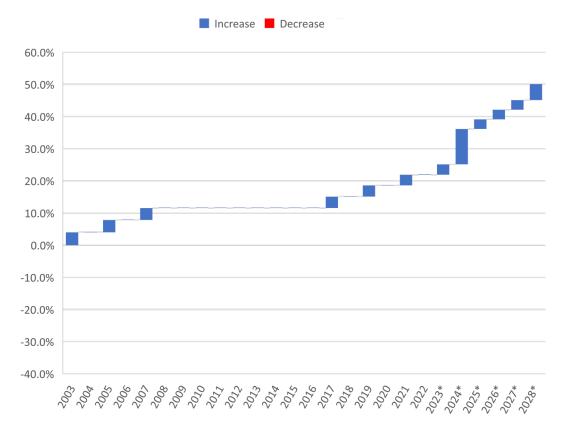
Plus notable UAW strikes

Source: Bureau of Economic Analysis/Haver Analytics

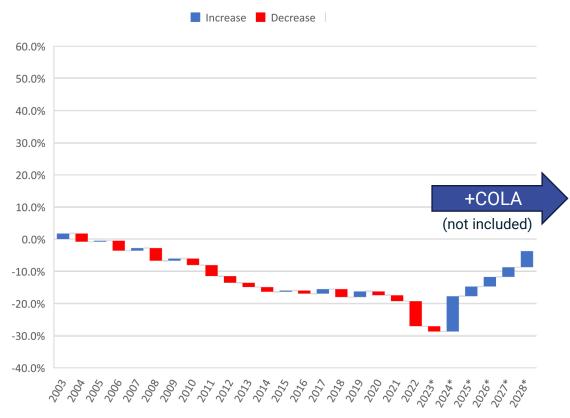
<sup>\*</sup> Includes UAW strikers at Ford, GM, & Stellantis plus UAW members at the three companies idled because of the strike.

## Wages were a big part of the story in 2023

%∆ Top UAW D3 Production General Wage Increase (Nominal)

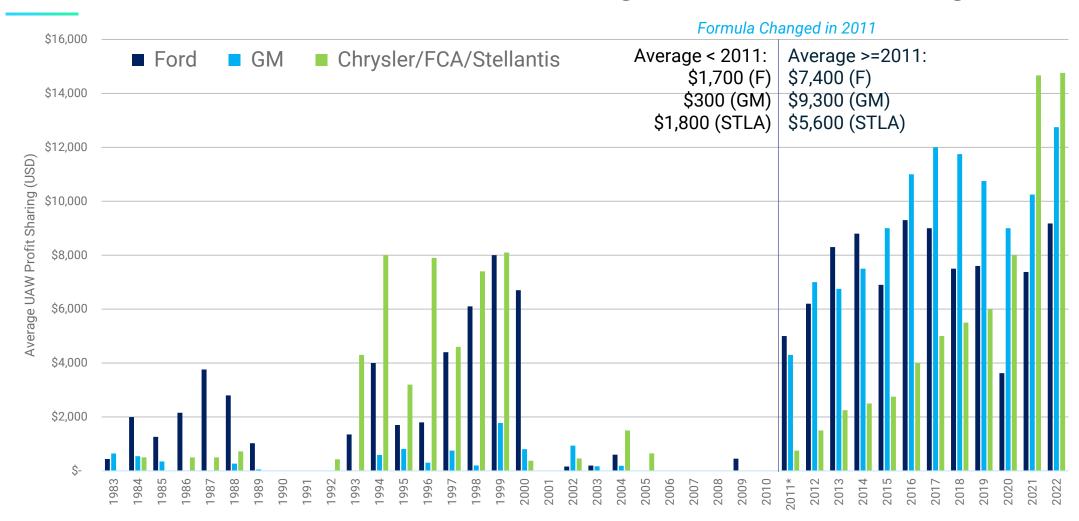


%∆ Top UAW D3 Production General Wage Increase (Real 2023\$\*)



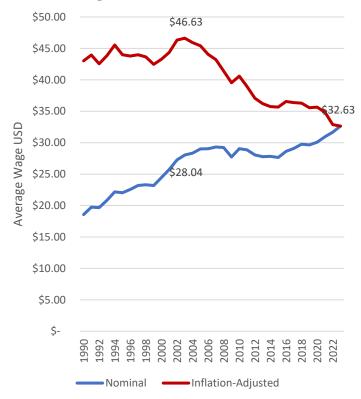
Source: UAW contracts with Ford, GM, & Stellantis/Fiat Chrysler/Chrysler & U.S. Bureau of Labor Statistics, CPI-W

### 1983-2022 Ford, GM, & Stellantis Average UAW Profit Sharing

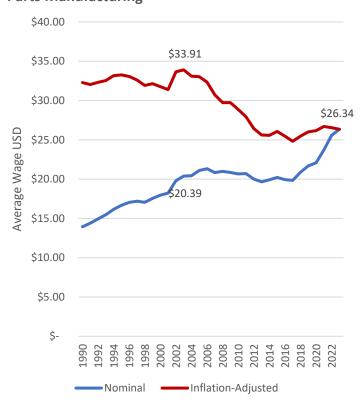


## Motor vehicle & parts manufacturing wages are 30-40% lower than they were at the most recent peak in 2003, but unit labor costs are up 1.3%

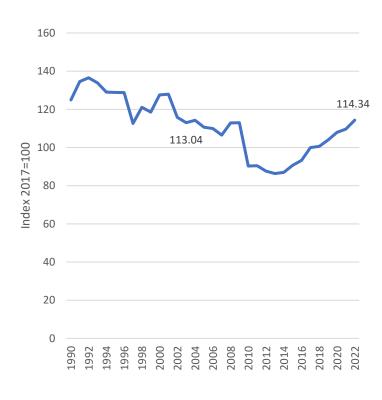
U.S. Hourly Wage for Production & Non-Supervisory Workers in Motor Vehicle Manufacturing



U.S. Hourly Wage for Production & Non-Supervisory Workers in Motor Vehicle Parts Manufacturing



U.S. Unit Labor Costs for Motor Vehicle, Body, Trailer, & Parts Manufacturing



Source: U.S. Bureau of Labor Statistics, data for NAICS 3361 & 3363 adjusted using CPI-W all items

# Labor in 2024 and beyond:

- Impact of change in labor costs
  - Outsourcing/offshoring
  - Automation
  - Flow-through to other automakers, suppliers, & sectors
- How the parties work together to administer the contract
- Prospects for UAW organizing in the sector
- Longer-term outlook for labor



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