Primer on Detroit Housing Affordability

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Presentation Structure: Focus on Affordability

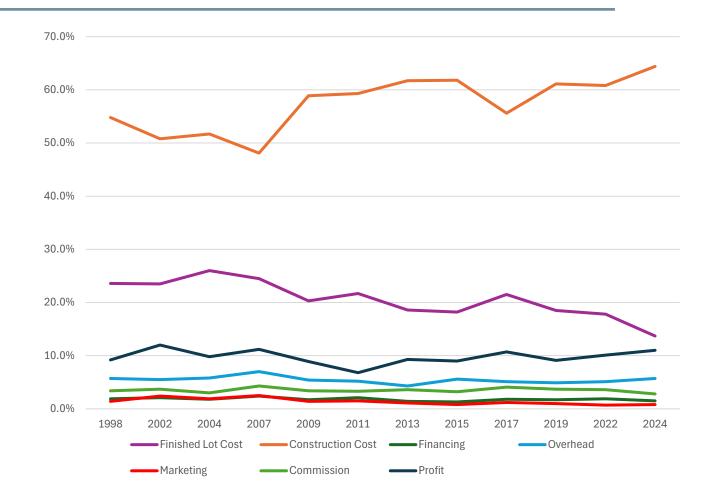
- National trends in construction costs and home prices
- Local trends in construction projects
- Some analysis of local home values and rents
- The competitiveness of the local housing market
- Other variables that should be thought about when thinking of affordable housing

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Construction Trends

New Construction Cost Breakdown

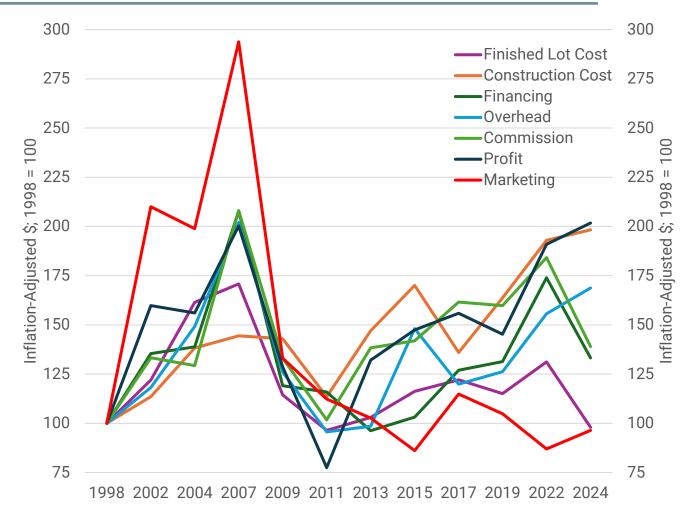
 Construction costs have made up the highest proportion of total new construction costs for decades



Source: <u>special-study-cost-of-constructing-a-home-2024-january-</u> 2025.pdf

Inflation-Adjusted Construction Cost Breakdown

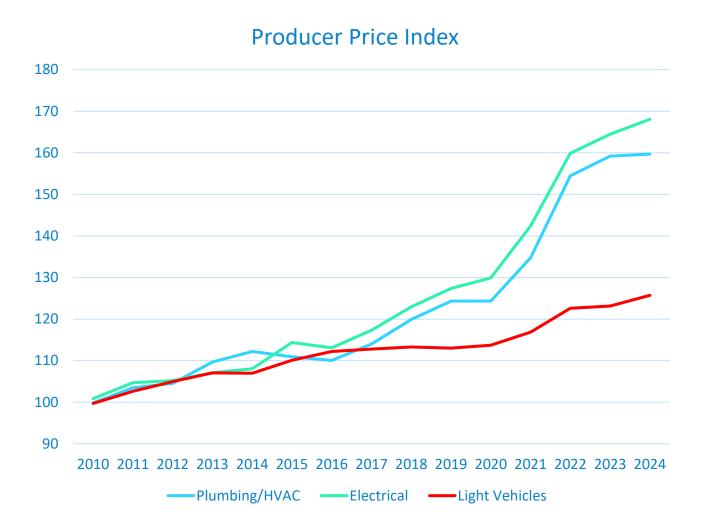
- Adjusted for inflation, construction costs have doubled in the last 25+ years
- Even with its post-Great Recession dip, margin levels have doubled as well despite ongoing cost pressures



Source: Author's calculations using data from the Bureau of Economic Analysis and <u>special-study-cost-of-constructing-a-home-2024-january-</u> 2025.pdf

Producer Prices: Net Output of Select Industries

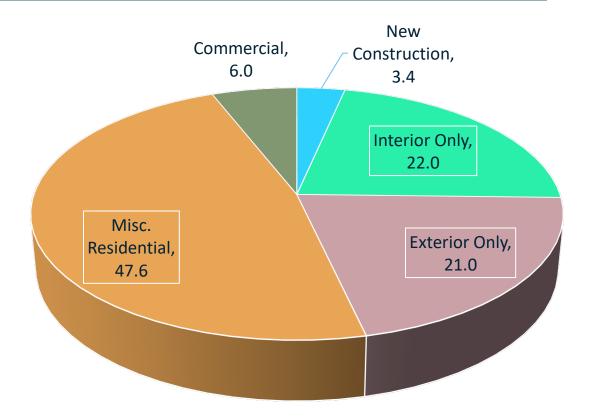
 In the homebuilders' survey, plumbing, HVAC, and electrical costs have each increased their cost share.



Source: Author's calculations using data from the Census Bureau and Haver Analytics

Detroit Construction Permits 2023-Present

- Miscellaneous residential permits are a mix of interior/exterior projects on the same house so they can't be separated
- The total number of permits was 12,000+



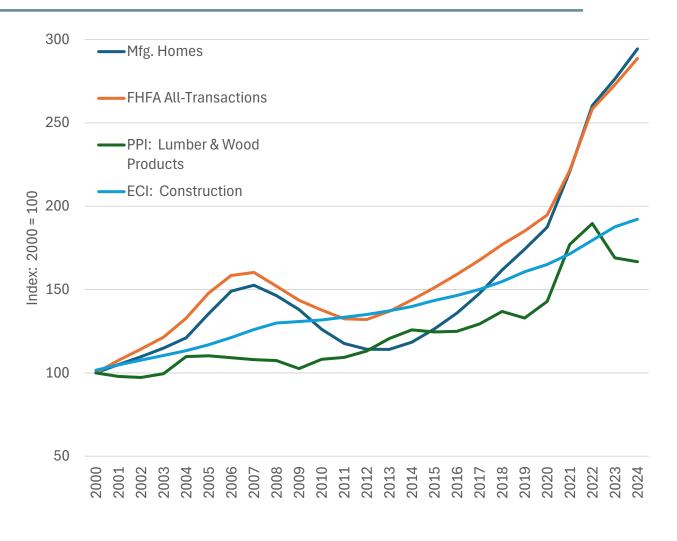
Source: Author's calculations using data from CoreLogic

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Broad Pricing Trends in Housing

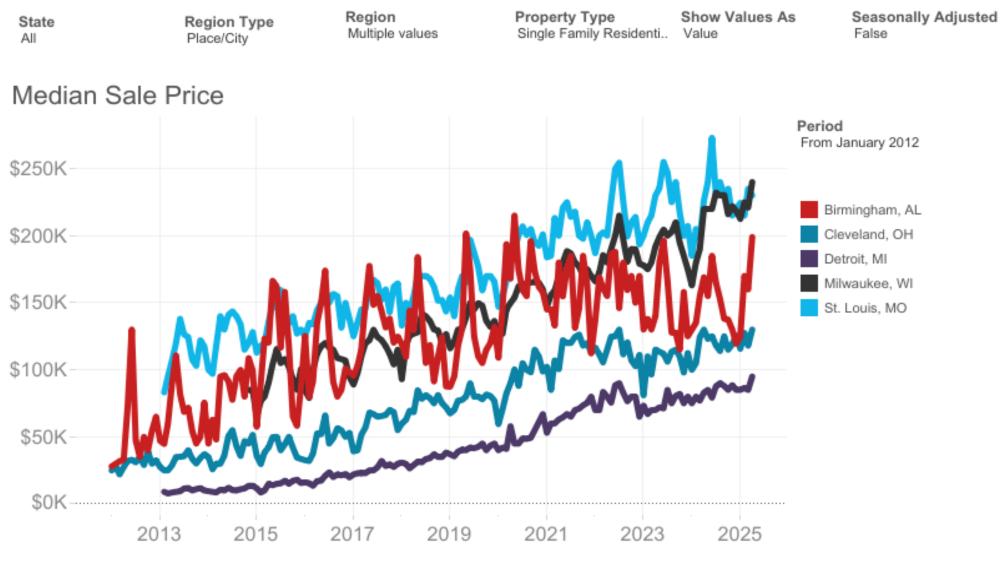
Housing-Related Price Indexes

 Thought to be a less expensive alternative, manufactured home values have kept pace with the increase in all housing transactions (including appraisals)



Source: Author's calculations using data from the FHFA and Census Bureau

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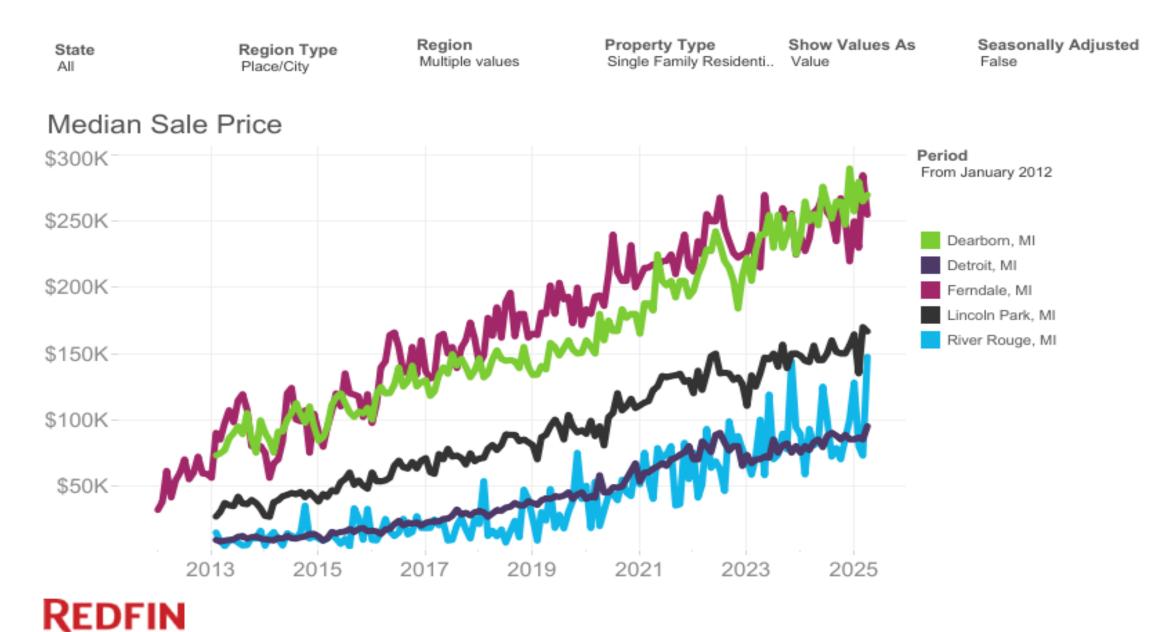
Redfin

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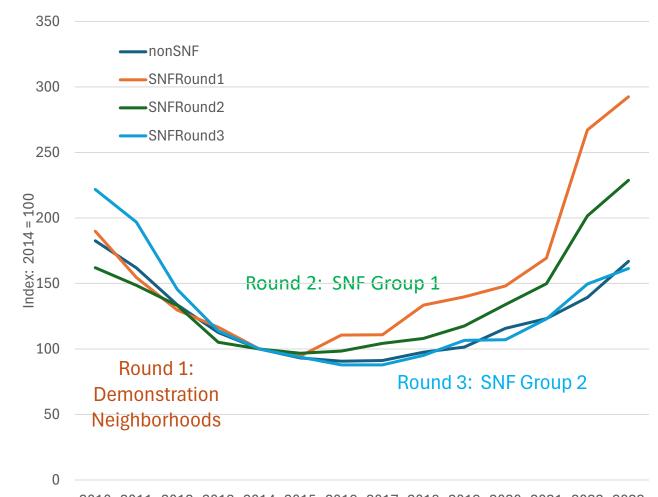
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Trends in Detroit Home Values and Rents

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Detroit Median Home Values by Select Grouping

- The differences in non-SNF and SNF are somewhat clear.
- Can I break this down even more?

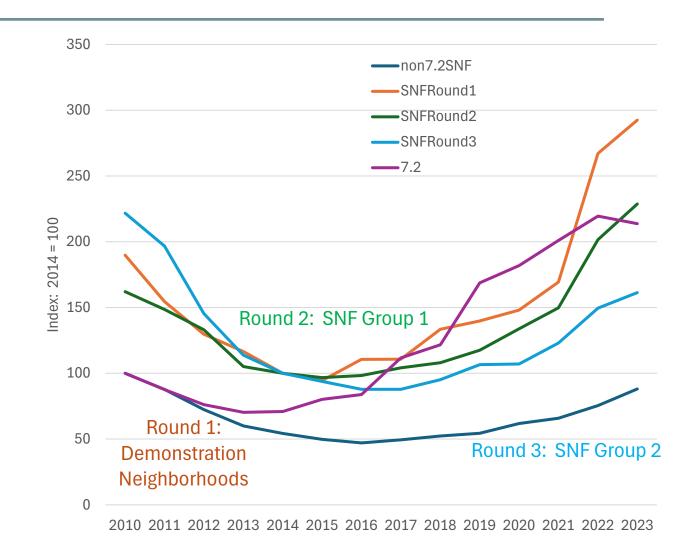


 $2010 \ 2011 \ 2012 \ 2013 \ 2014 \ 2015 \ 2016 \ 2017 \ 2018 \ 2019 \ 2020 \ 2021 \ 2022 \ 2023$

Source: Author's Calculations using 5-Year ACS Estimates

Let's Separate the 7.2 Out From Non-SNF Neighborhoods

- Still Median Home Values
- The "Two Detroit" story comes out more here



Detroit Housing Median Markups by Zip Code



- Total market value is equal to the total assessed value
- Almost half of Detroit's zip codes have median housing markups lower than the city median

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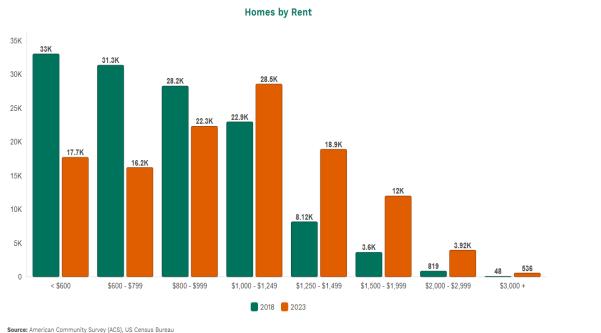
Detroit Housing Median Markups by Zip Code

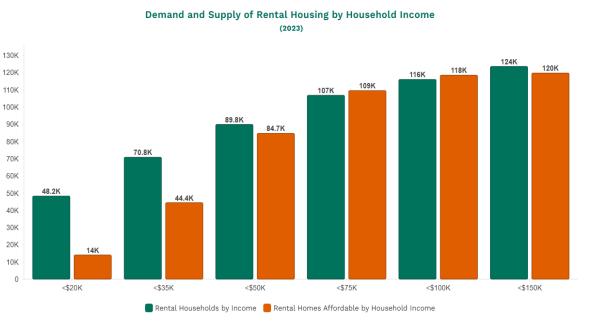


2022-2025: Q1

- Zip codes with higher sales levels have lower markups and vice-versa
- Is the difference between SNF groupings related to inventory?

MI Housing Data Portal: Rental Housing





Source: American Community Survey (ACS), US Census Bureau

Dollar values are nominal.

- The median home rent jumped from 2018 to 2023, going above \$1000
- That's increased the shortage of affordable rental housing for relatively lower income earners.
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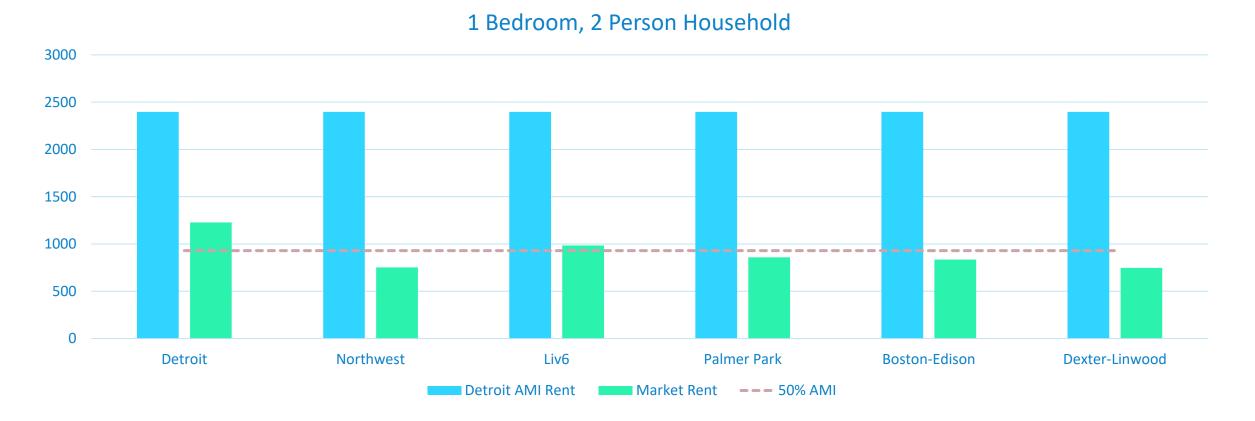
Select Detroit Rents vs. Area Median Income



- From a developer's point-of-view, Corktown makes sense with its high rents
- Even though there's healthy demand in the other areas, market rent levels complicate things.

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More Detroit Rents vs. Area Median Income



• The math works a little better for developers in this segment.

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Zeroing in on Detroit Affordability

What about ALICE?

 When looking at metrics such as population loss, demographics, and other city characteristics, Detroit's affordability metrics compare well with its peers

Southwest Detroit		Central Cleveland
54%	Full-Time Household Survival (1 Adult, 1 Child)	56%
57/47/53	White/Black/Hispanic Household Survival Split	65/41/44
30%	Burdened by Ownership	39%
59%	Burdened by Rent	59%

Source: ALICE Threshold 2022; ACS PUMS 2021

Detroit Compares Well With.....

- The mystery location has a higher percentage of residents with health insurance.
- And better access to grocery stores and highspeed internet than Detroit

Eastside Detroit		
62%	Full-Time Household Survival (1 Adult, 1 Child)	59%
74/55/95	White/Black/Hispanic Household Split	60/0/47
25%	Unemployed and Below the ALICE Threshold	7%
36%	Burdened by Ownership	46%
62%	Burdened by Rent	57%

Source: ALICE Threshold 2022; ACS PUMS 2021

Detroit Compares Well With.....

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Eastside Detroit		Benzie, Leelanau, Traverse City, Manistee
62%	Full-Time Household Survival (1 Adult, 1 Child)	59%
74/55/95	White/Black/Hispanic Household Split	60/0/47
25%	Unemployed and Below the ALICE Threshold	7%
36%	Burdened by Ownership	46%
62%	Burdened by Rent	57%

Source: ALICE Threshold 2022; ACS PUMS 2021

Housing Affordability Notes

- Detroit has a low home price-to-income ratio among large cities.
- However, 32% of Detroit mortgage holders spend more than 30% of their income on housing
- That percentage is higher than:
 - Columbus, Indianapolis, Minneapolis, Milwaukee
 - But also Nashville, Austin, and Jacksonville!
 - Oh, and Seattle and Portland.

Source: https://constructioncoverage.com/research/cities-with-highest-home-price-to-income-ratios

Home Insurance Cost Comparisons (2022)

- 48221 (Bagley, Sherwood Forest): \$2,592 vs. 48220 (Ferndale): \$1,248
- 48217 (Boynton): \$1,473 vs. 48122 (Melvindale): \$1,070
- 48228 (Grand River, Barton-McFarland, Aviation, Warrendale): \$1,988
- 48126 (Dearborn): \$1,532
- 48219 (Northwest): \$2,020 vs. 48240 (Redford): \$1,236
- 48234 (Butler, Pershing, Farwell, Conant Gardens): \$2,034
- 48091 (Warren): \$1,168
- 48205 (Mapleridge, Regent Park): \$2,115 vs. 48225 (Harper Woods): \$1,500

Source:

https://view.officeapps.live.com/op/view.aspx?src=https%3A%2F%2Fhome.treasury.gov%2Fsystem%2Ffiles%2F311% 2FSupporting Underlying Metrics and Disclaimer for Analyses of US Homeowners Insurance Markets 2018-25 Power2022-ixlsx&wdOrigin=BROWSELINK

Summary: The Math is Challenging

- Construction costs will likely continue to trend higher
- Detroit has "affordable" home values that are unaffordable for many of its residents
 - That includes rents
 - And it includes home insurance costs
- Tough math on new multifamily projects
- Investments in neighborhoods have made a difference in home values
- So how can we make it work for everyone?