



Will Detroit Continue to be the Industry's Hub? Federal Reserve Bank of Chicago/Detroit Branch November 3, 2003

Geography of Auto Production –

Positioning for tomorrow

- Economic evolution
- Anticipate, create the future
- Build on regional strengths
- Go with synergies



Small Tech: Why Size Matters

- Microsystems
 - 1 millionth of a meter
 - Feature size and fabrication process similar to IC
 - Ink jet printer heads, auto sensors, airbag accelerometers

- Nanotechnology
 - 1 billionth of a meter
 - Feature size and fabrication process similar to nature
 - Sunscreen, catalysts, coatings
 - Future: Drugs,electronics, power



Small Tech synergies

- Life Sciences: Next-generation drug delivery, prosthetics, new drugs
- Energy: Cleaner fuels today, fuel cells tomorrow
- Homeland Defense: Sensors for air, water, airport security



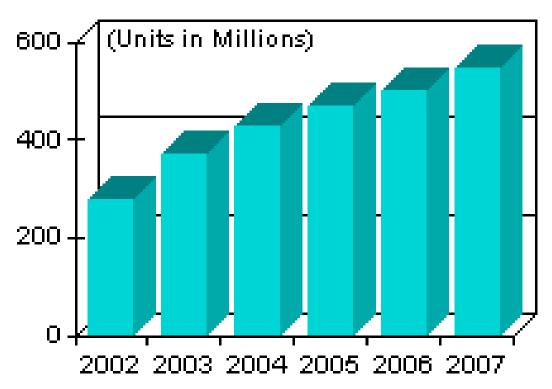
Small Tech is Here Today

- Nanomaterials (U.S.) \$200m in 2002, \$1b by 2007, \$4.5b by 2012*
- MEMS (U.S) \$3.9b in 2002, \$8.3b in 2007**
- 42 small tech companies in MI, most related to auto industry
- Auto industry is biggest user of MEMS

Sources: * The Freedonia Group **In-Stat/MDR



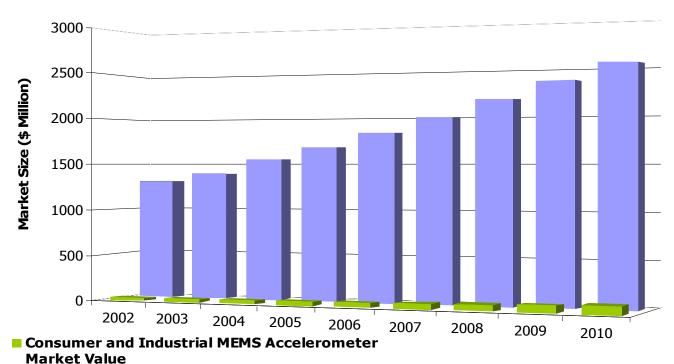
MEMS Unit Shipments in the Automotive Industry

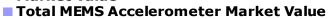


Source: In-Stat/MDR 1/03



Total MEMS Accelerometer Market: Product Realisation Out of Total Market Potential (World), 2002-2010

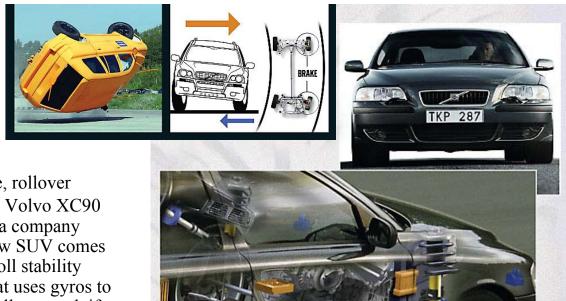




Note: All figures are rounded. Source: Frost & Sullivan



Existing Auto Applications



After tire pressure, rollover sensing is next: A Volvo XC90 takes a tumble in a company crash test. The new SUV comes equipped with a roll stability control system that uses gyros to sense imminent rollover and, if necessary, activate stability and traction control systems. If a rollover does occur, the system pre-activates inflatable safety curtains and tightens up the seat belts.



Existing Auto Applications



The 2003 Mercedes-Benz S-Class sedan's PRE-SAFE system senses emergency braking or skidding to tighten seat belts before a crash. It also adjusts the front and rear seat positions when an accident threatens by, for example, moving reclined seats to a vertical position. In the event of an imminent rollover, the system closes the sunroof.

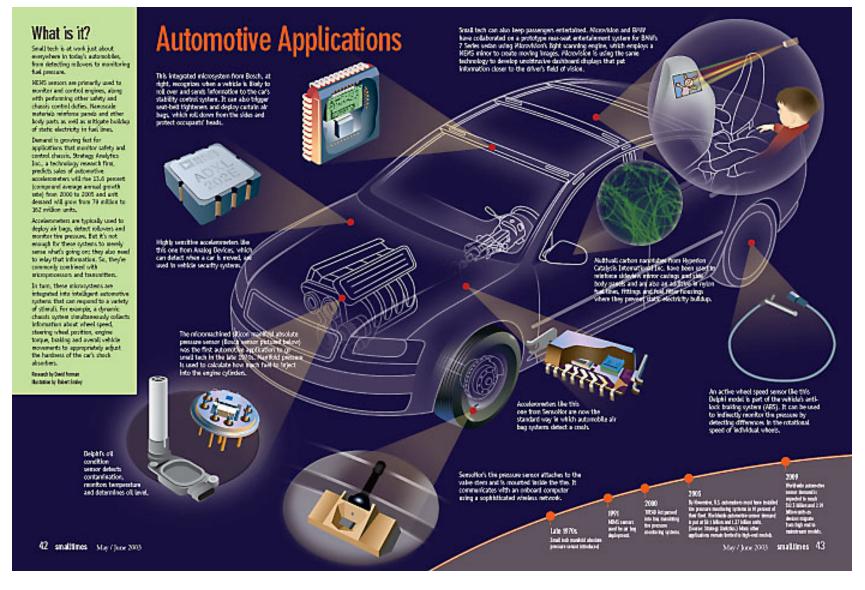


Existing Auto Applications



The 2003 Ford Taurus telematics and safety concept car uses sensors to determine the seating position of the driver and passengers before it activates the passive seat-belt restraint system in response to crash and pre-crash sensors.







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Michigan's Strengths

- MEMS: U-M one of top two in U.S.; Wayne State has Delphi lab
- Nano: Cutting-edge research at U-M, MSU, CMU and others; Donald Tomalia is a world pioneer in dendirmers
- Strong tech transfer and VC investments





Recommendations

- Position Michigan to become world leader in small tech auto applications
- Industry and state support for university

- research, commercial startups
- Exploit synergies with life sciences, energy, homeland defense



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