

### **Consensus Forecast for 2006**

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### Winners of last year's Economic Outlook Symposium forecast

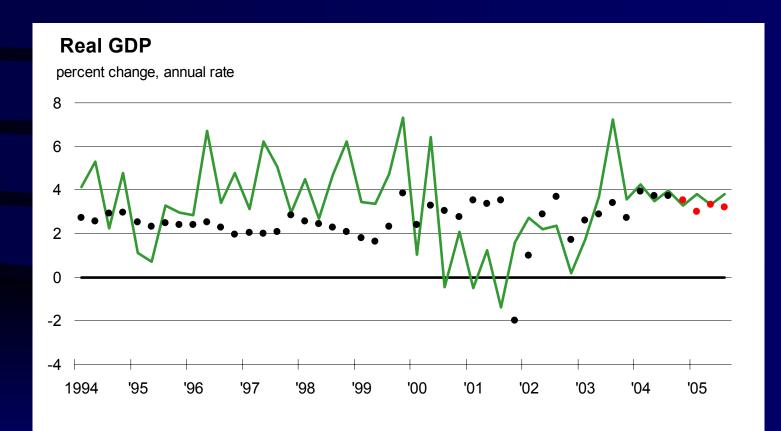
Best Overall Economic Forecast: Thomas L. Guthrie – FM Fincorp

 Real GDP: Dave Czechowski – Portand Cement Association Jack Kleinhenz – Kleinhenz & Associates Hikaru Horiguchi – JETRO

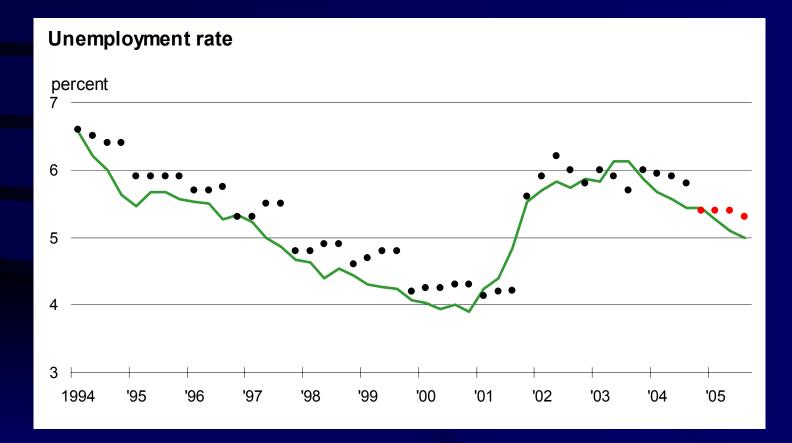
- Inflation: Eric Starks, Jonathan Starks & Steve Graham FTR Associates
- Unemployment Rate: Thomas Guthrie FM Fincorp

### **Review of past performance**

# Real GDP growth was slightly stronger than forecast year

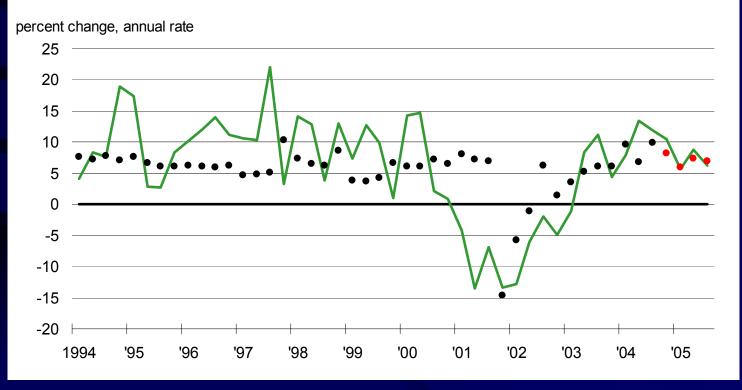


### This better overall economic performance contributed to the unemployment rate declining at a more rapid pace than predicted



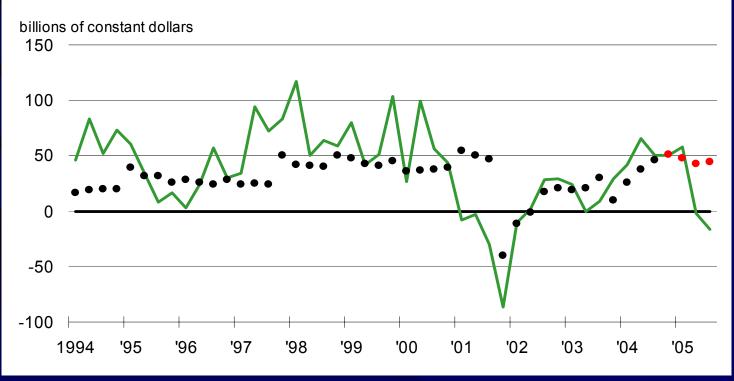
### The business investment sector growth was very accurately predicted

#### **Business fixed investment**

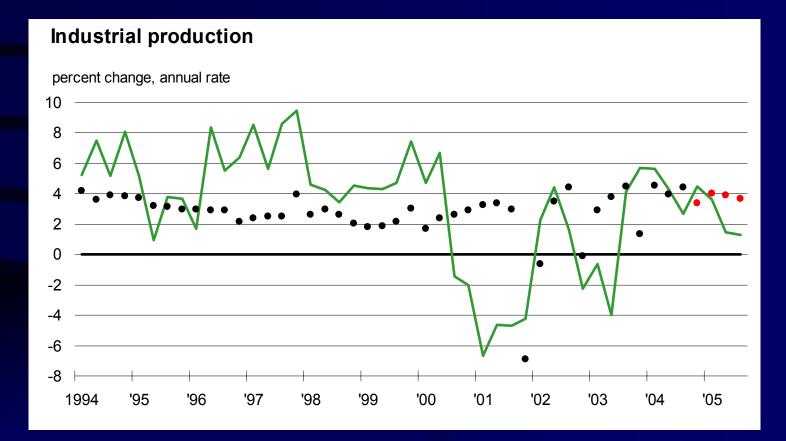


While inventory accumulation in the fourth quarter of 2004 and first quarter of 2005 was right on target – the expected continued increases faded in the second and third quarter of 2005

#### Change in private inventories

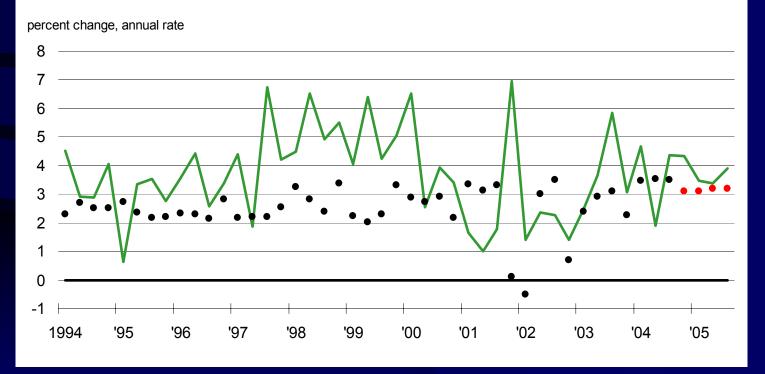


### The industrial sector expanded at a slower pace than forecast for the middle of this year



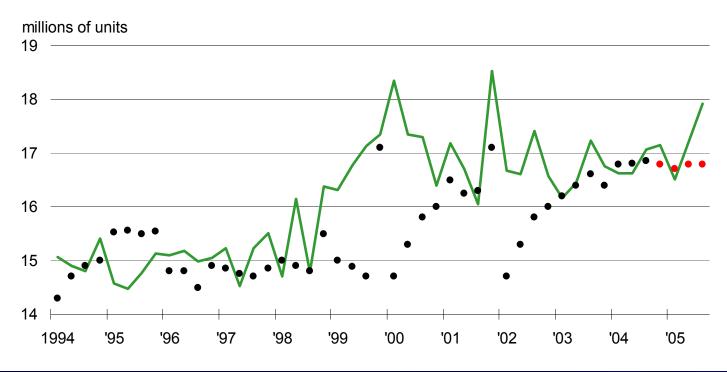
### Continued strength in consumer spending surprised the forecast group

#### Personal consumption expenditures



The success of "employee discount" pricing program pushed light vehicle sales well above predicted levels in the middle of this year

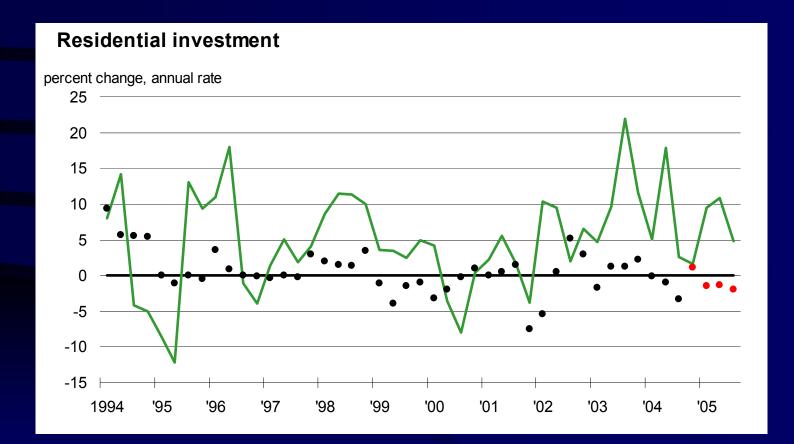
#### Car and light truck sales



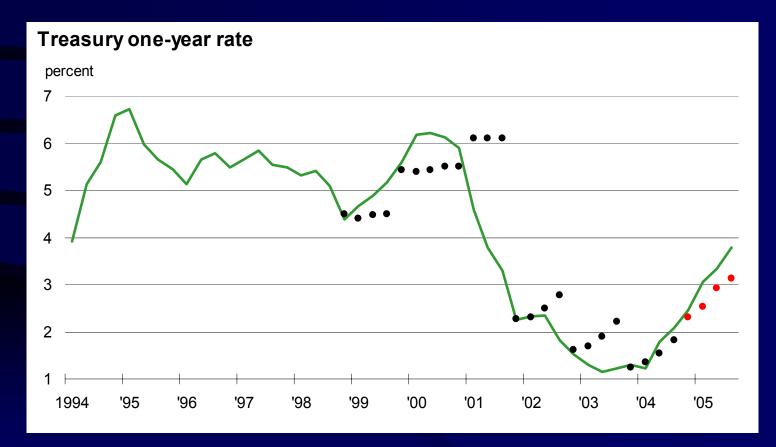
### And for the fourth consecutive year, housing starts were well above consensus expectations



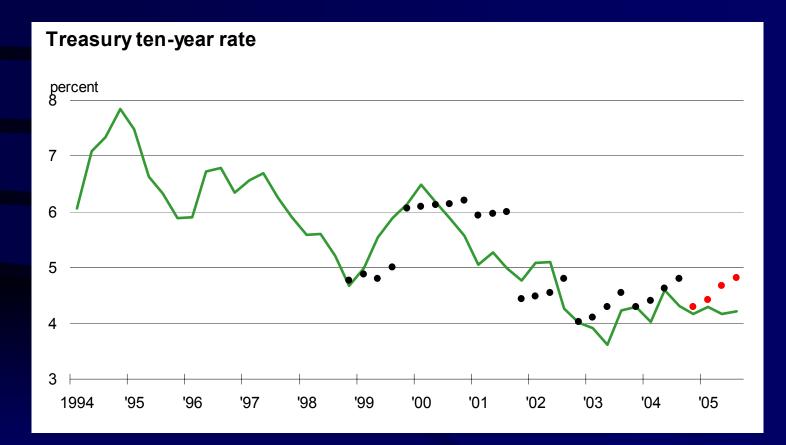
### The poor forecasting of housing has translated into an equivalent miss in predicting residential investment



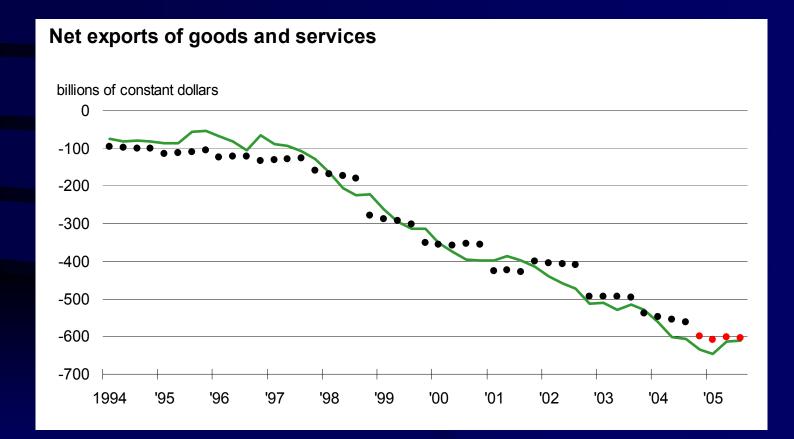
# While short-term interest rates increased at a more rapid pace than predicted,



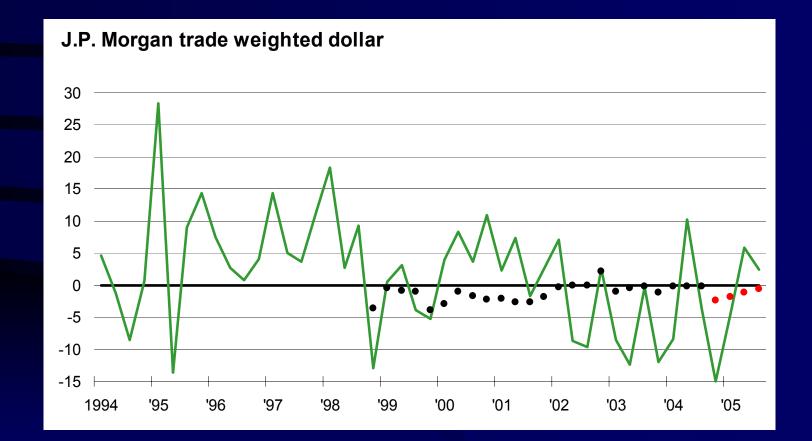
### long-term interest rates remained unchanged and well below the rising path forecast



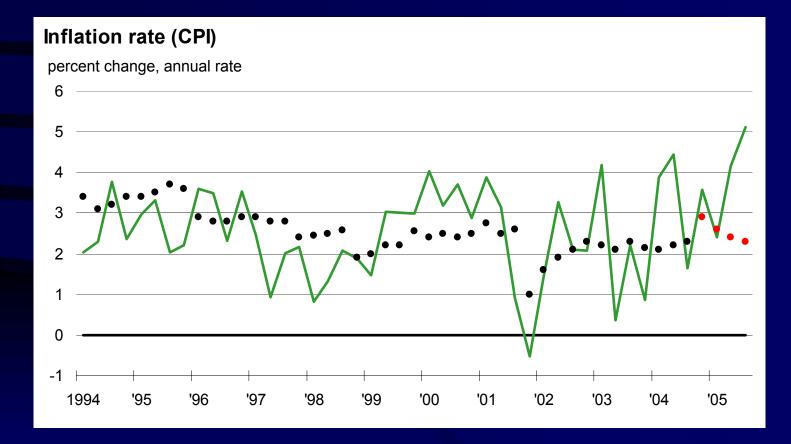
# The expected flattening in the trade balance occurred



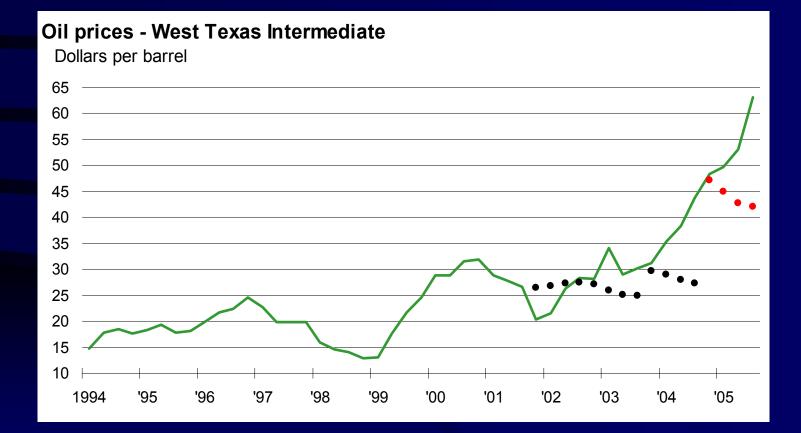
The consensus forecast called for a moderate decline in the value of the dollar and while the dollar's value followed a very volatile path, the end-result was that the dollar lost 3.2% of its value over the past year



### Inflation was anticipated to ease over the past year, however it surged over the past two quarters



# This in large part was due to a much higher path for oil prices than predicted



### **Forecast for 2006**

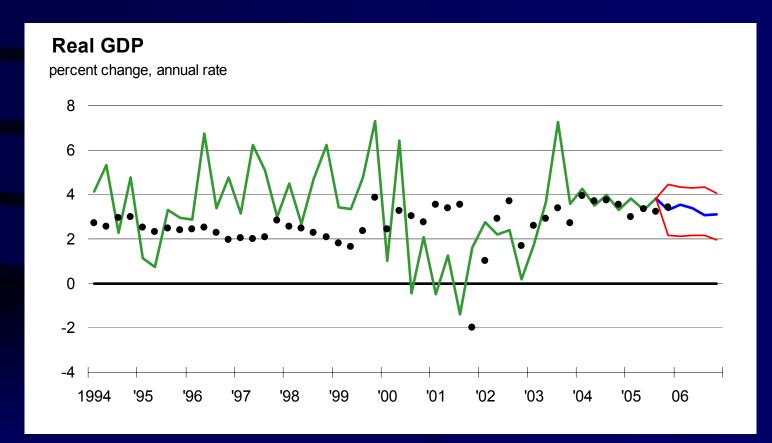
# Median forecast of GDP and related items (page 1 in the Consensus Forecast book)

	2004	2005	2006
GDP, current dollars	6.8%	6.5%	5.7%
GDP price index, chain-type	2.9%	2.8%	2.6%
Real GDP, chained dollars	3.8%	3.6%	3.2%
Personal consumption expenditures	3.8%	3.1%	3.0%
Business fixed investment	10.9%	7.0%	6.4%
Residential investment	6.6%	7.0%	-0.8%
Change in private inventories (billions of constant dollars)	\$50.1	\$22.3	\$30.0
Net exports of goods and services (billions of constant dollars)	-\$634.1	-\$629.8	-\$620.3
Government consumption expenditures and gross investment	2.1%	2.4%	2.0%

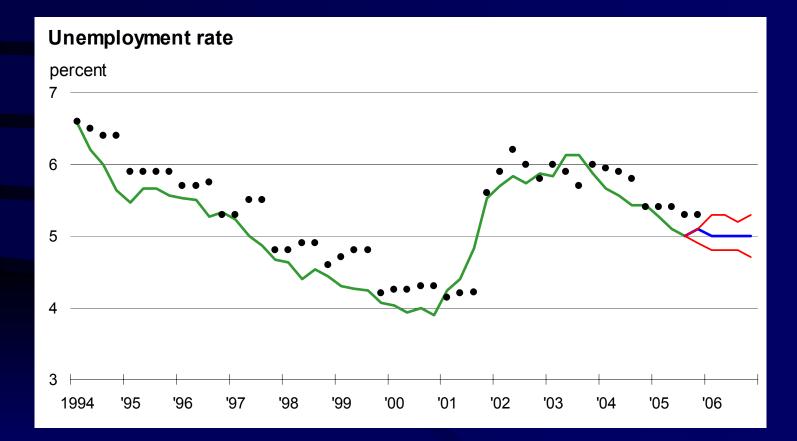
# Median forecast of GDP and related items (page 1 in the Consensus Forecast book)

	2004	2005	2006
Industrial production	4.3%	2.4%	3.2%
Car & light truck sales (millions - calendar year including imports)	16.9	17.0	16.8
Housing starts (millions)	1.95	2.04	1.90
Oil price (dollars per barrel of West Texas Intermediate)	\$48.31	\$61.21	\$55.69
Unemployment rate	5.4%	5.1%	5.0%
Inflation rate (consumer price index)	3.4%	3.9%	3.0%
Treasury constant maturity 1-year rate	2.47%	4.18%	4.70%
Treasury constant maturity 10-year rate	4.17%	<b>4.60%</b>	5.11%
J.P. Morgan trade weighted OECD dollar	-4.7%	0.1%	-0.4%

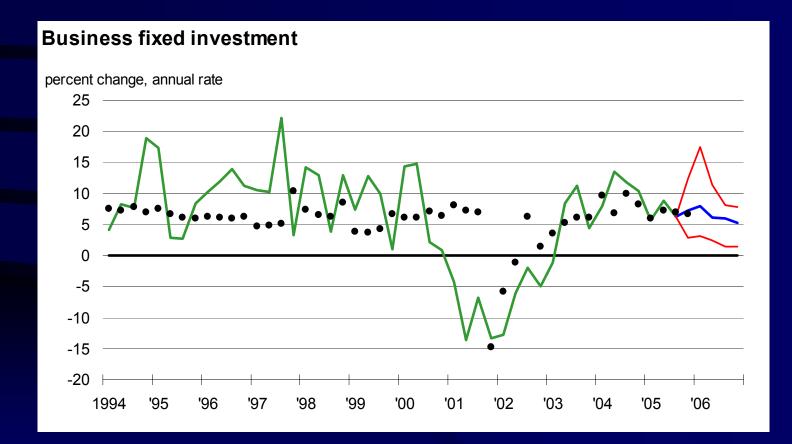
### GDP growth is expected to average between 3.1% and 3.5% through 2006, roughly in-line with potential growth



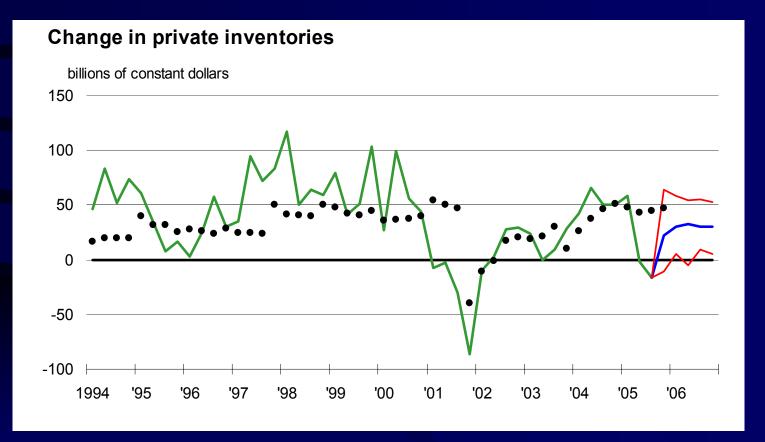
# This will leave the unemployment rate unchanged over the next year



### Business fixed investment growth is continue to do well, with growth slowing to 5.3% at the end of 2006



## Inventories are anticipated to return to positive increases over forecast horizon

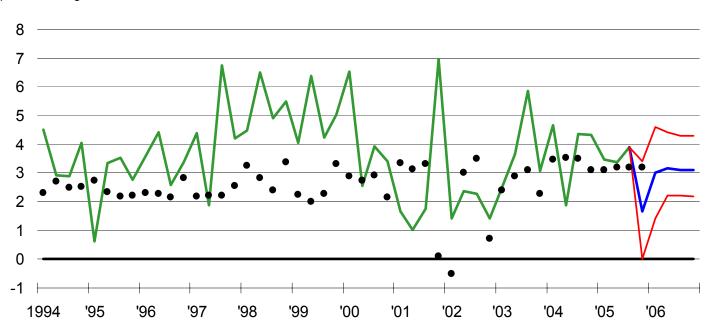


### Industrial output growth is forecast to improve from 2005 rates, rising more than 3% in 2006

Industrial production percent change, annual rate 10 8 2 n -2 -4 -6 -8 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 1994

# Consumer spending growth is expected to remain solid at 3.0% next year

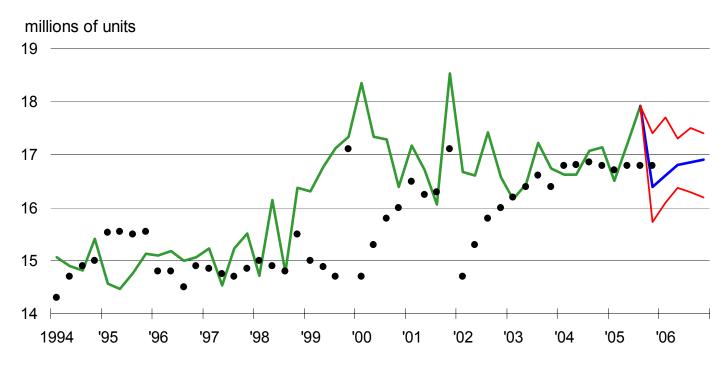
#### Personal consumption expenditures



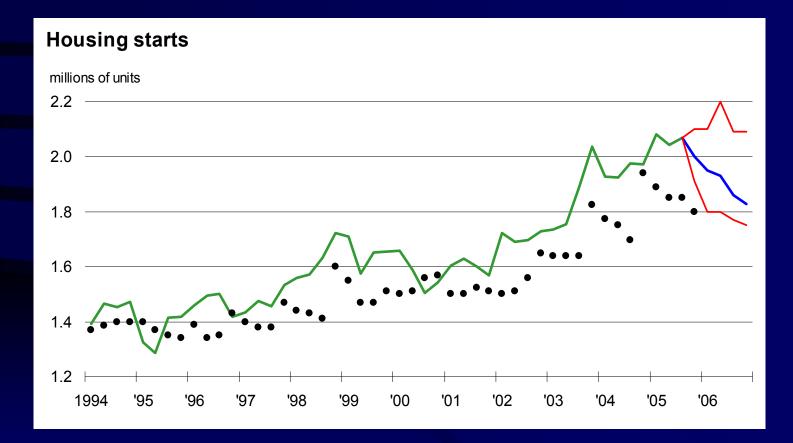
percent change, annual rate

# Vehicle sales are forecast to decrease slightly, averaging 16.8 million units during next year

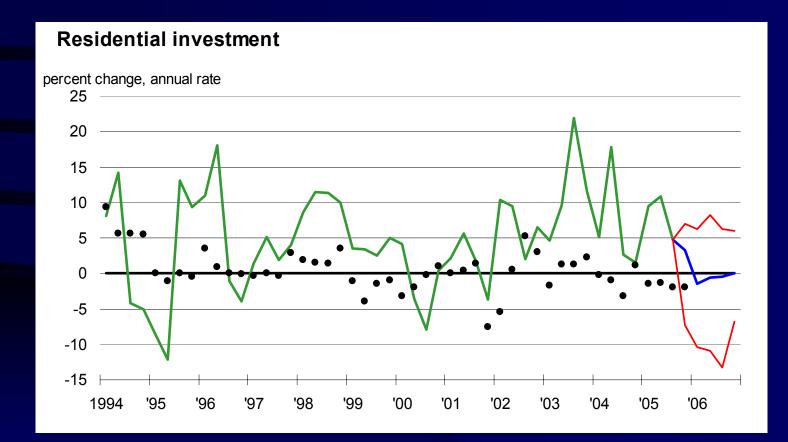
#### Car and light truck sales



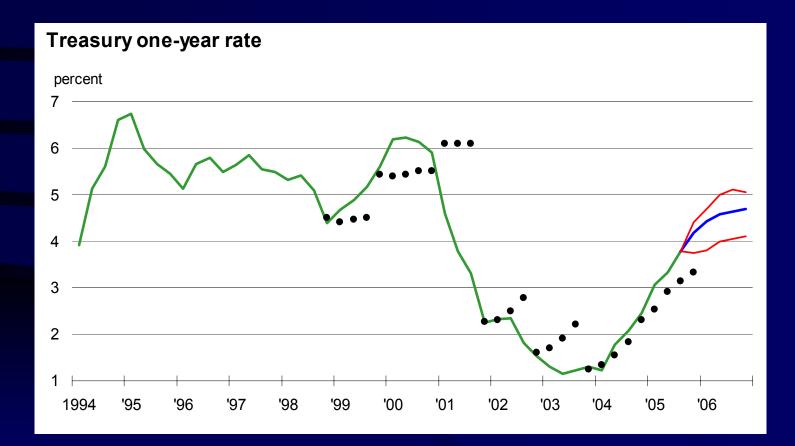
## Once again, housing starts are forecast to fall to 1.83 million units by the end of 2006



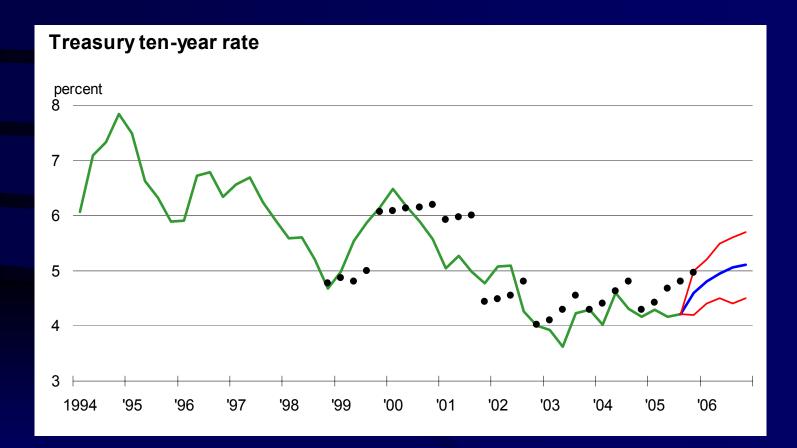
# This predicted decline in housing is also evident with the fall in residential investment



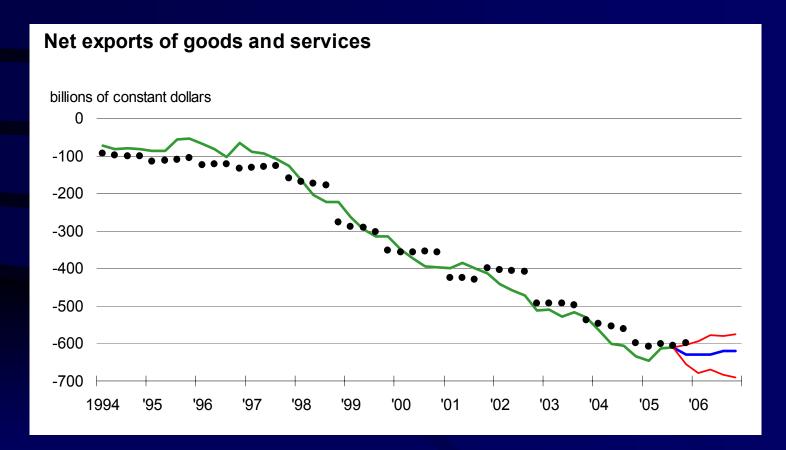
Short-term interest rates are predicted to increase 52 basis points next year, reaching 4.70% in the fourth quarter



Ten-year interest rates are also expected to increase, rising by 51 basis points in 2006, leaving the yield curve unchanged

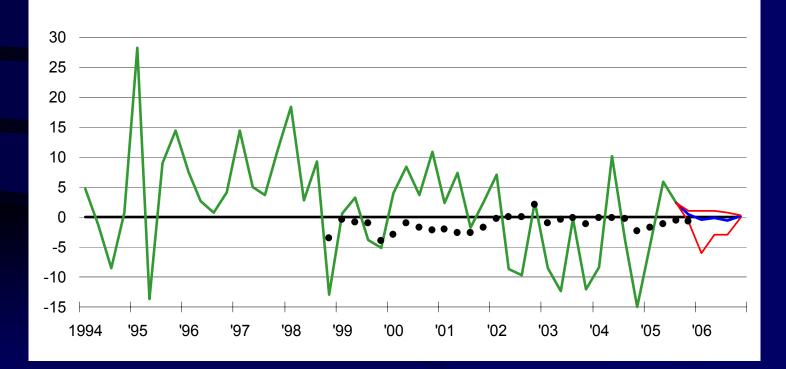


#### The trade balance is forecast to remain at existing levels



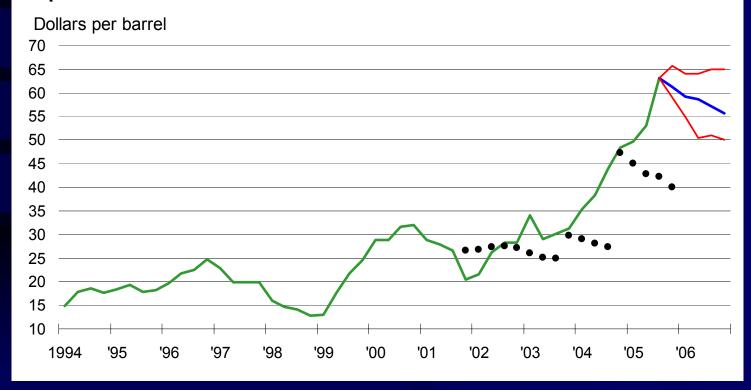
#### The dollar is forecast remain relatively unchanged





Oil prices are anticipated to experience a steady decline from current prices, reaching \$55.69 by the end of 2006

**Oil prices - West Texas Intermediate** 



### Inflation is forecast to decrease next year, although it is expected to average 2.7% at the end of the year

Inflation rate (CPI) percent change, annual rate 6 5 2 '02 '05 '06 1994 '95 '96 '97 '98 '99 '00 '01 '03 '04

### Summary

- The economic expansion will continue into 2006, representing the fifth consecutive year of the expansion
- Since growth is within the range of potential, the unemployment rate is expected to remain unchanged at 5.0%
- Inflation is anticipated to moderate from a forecast of 3.9% in the current quarter to 2.7% by the end of next year
- All key GDP components are predicted to expand at a more moderate pace in 2006 with residential investment showing the largest drop
- Light vehicle sales are forecast to experience a slight pull-back next year, selling 16.8 million units
- Housing starts are expected to fall to the lowest rate since the second quarter of 2003
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