## What Determines Who Defaults or Goes Bankrupt? How Do They Fare?

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## **Core Questions**

What is success?

### What enables success?

# What is Success?

How do we define success (or failure)? Spectrum of success Creditor vs. debtor perspectives What is tolerable level of failure? ➢ Purpose of subprime lending Alternatives to bankruptcy

How Should We **Respond to Failure?** Bankruptcy relief Government vs. private aid Collective or individual responses Availability of credit

#### What Enables Success?

Careful underwriting?Market forces?Borrower behavior?

### **Trigger Events**

Job problems
Medical problems
Family problems

Who bears responsibility for these events?What "causes" them?What do they all have in common?

#### Primacy of Income

#### Amount of income

#### Stability of income

- Focus of bankruptcy reform
- Traditional lending criterion
- Matters in Ch. 13 success
- Matters in Ch. 7 outcome (Porter/Thorne)
- New area for research

# "Failure is hard but success is far more dangerous."

