

Discussion of Cross-border Issues – Harmonization, Burden-sharing, Failure Resolution

Philipp Hartmann
European Central Bank, DG Research

Thirteenth Annual International Banking Conference of the
Federal Reserve Bank of Chicago, Chicago (IL), 23-24 September 2010

Disclaimer: Any views expressed are only the speaker's own and should not be regarded as views of the ECB or the Eurosystem

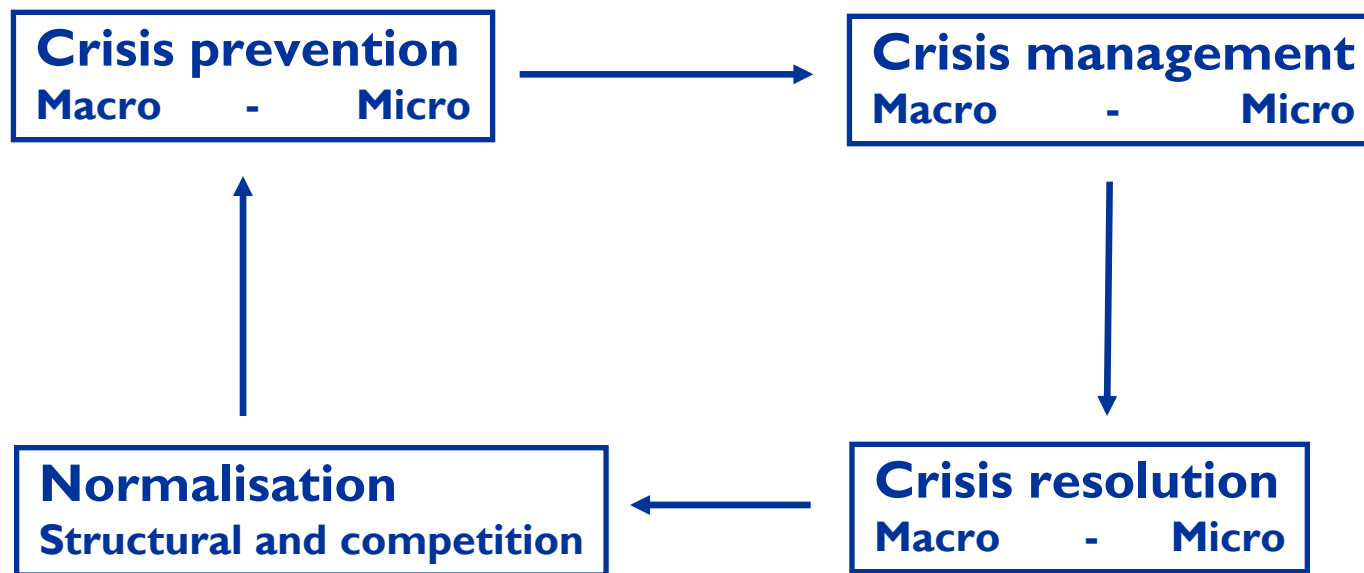
Introduction

- **Conference**
 - **Macro-prudential policy (foundations, elements, governance)**
 - **Interaction with other policies**
 - **Crisis resolution and normalisation**
 - **Role of market discipline**
- **This session**
 - **André Sapir**
 - **Topic: Banking regulation and competition policy**
 - **Message: In crises stability objectives prevail over competition objectives, but institutions need to be designed that ensure a level playing field and counter moral hazard in resolution efforts**
 - **Peter Praet**
 - **Topic: International co-operation in financial stability policies, in particular recovery, resolution and harmonisation (broad)**
 - **Message: Resolution important for macro-pru, need harmonisation of national regimes in the EU**
 - **Eva Hüpkes**
 - **Topic: Cross-border resolution of large and complex groups**
 - **Message: Organise groups by function and adopt “universal” resolution approach around home supervisor preserving essential functions**

Outline

- **Place in the conference and overview of papers**
- **Process of financial stability policies (PP, EH, AS)**
- **Resolution mechanisms and moral hazard (PP)**
- **Re-segmentation, reduction in complexity and resolution (EH)**
- **Universality approach in resolution (EH)**
- **Some evidence on the importance of competition policy in banking (AS)**
- **Balancing competition and stability considerations in banking (AS)**

Process of financial stability policies



- **Define objectives, understand shocks and transmission mechanisms, define policy instruments and understand their impact**

Do resolution mechanisms enhance MH?

- **Yes**
 - **Bankruptcy risk removed/failure risk reduced**
 - **No termination of contracts/cross-defaults**
- **No**
 - **Closure, restructurings, management changes more likely?**
 - **Shareholders still cover the losses**
 - **Possibility of bail-in provisions for bondholders**
 - **Risk of managers to be removed or subordinated**
 - **Only essential services/functions should survive**
 - **Early intervention possible?**
 - **Implicit guarantees may be perceived to be more generous than well designed resolution mechanism**
- **Overall effect not clear, depends on design**
- **Confidence/contagion effects reduced (potential conflicts at the international level), but how important relative to other measures**
- **Tax payer protection argument very compelling in a democracy**

Re-segmenting the financial system

- **Less international integration, reduction in wholesale funding, country-based supervisory approaches (e.g. country subsidiaries)**
- **Segmentation of financial groups: Separation of investment and commercial banking, Volcker rule, risky activities in subsidiaries (CDS business of insurers)**
- **Here: Form follows function**
 - **Each function in a single entity?**
 - **Not more entities than business lines**
- **Re-segmentation policies can result in drastic interventions in the market mechanism (European universal banking model and single market)**
- **Do we have hard evidence that tax and regulatory arbitrage reasons are so overwhelmingly important for corporate structures and complexity**
- **Knowledge of supervisors**
- **Use cautiously**

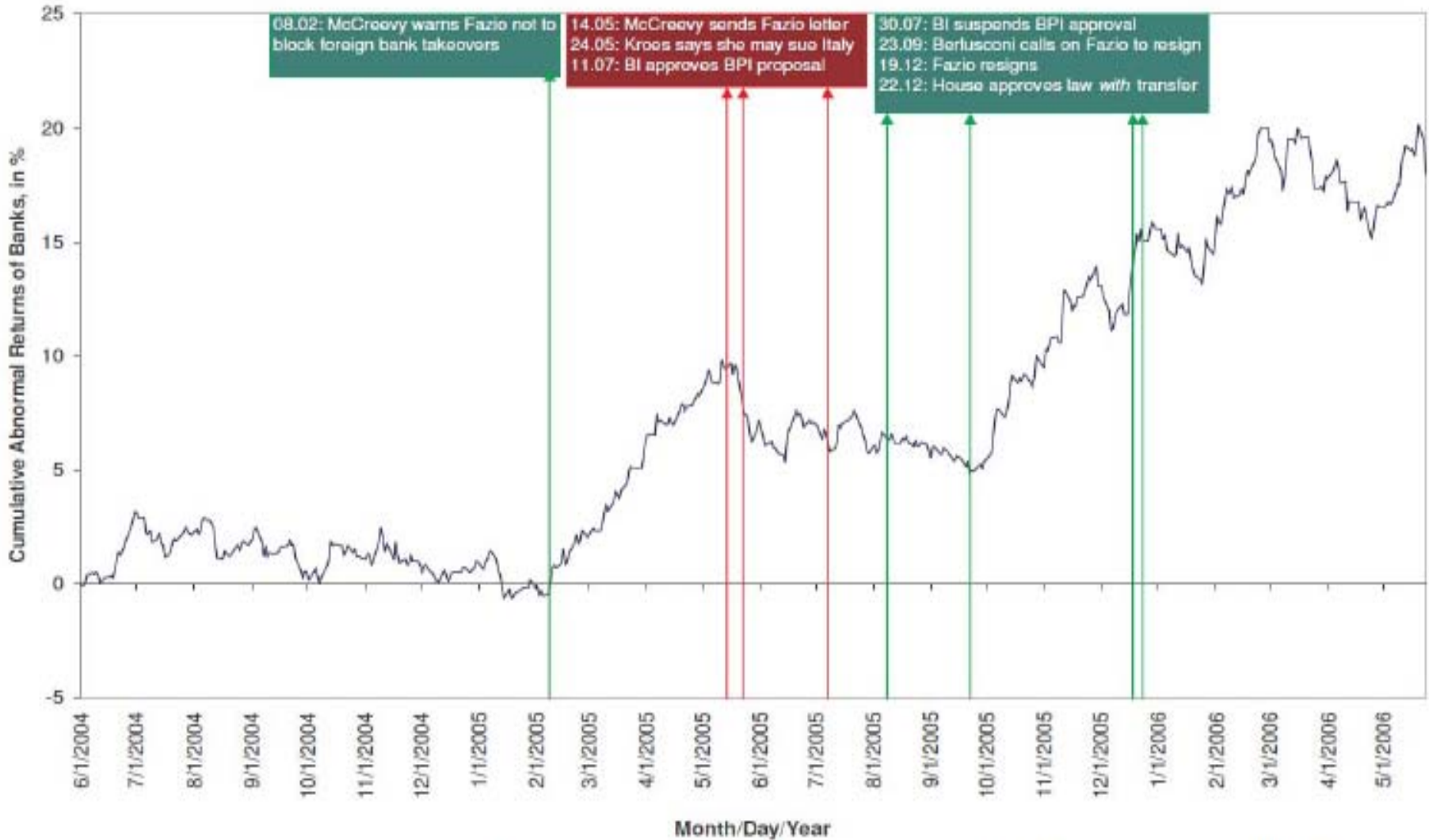
Universality

- **Limited functional universality**
- **Home resolution authority in charge**
- **Lots of sources of conflict, even if shareholders not harmed**
 - **Non-essential functions may be closed, destroying employment in the host country**
- **Trust between countries, domestic resolution authorities must be high**
- **Citizens of a country must accept rationale of the common good**
- **Implicit in Praet: Unrealistic, process of harmonisation and cooperation**

Importance of competition policy in banking

- **Carletti, Hartmann and Ongena (2007) analyse changes in merger control legislation in 19 industrial countries between 1987 and 2004**
- **In banking there are two merger reviews: Supervisory and competition**
- **Two-step approach**
 - **Event study of stock prices: Strengthening of competition policy reduces stock prices of non-financial firms and increases stock prices of banks**
 - **Cross-section regressions of abnormal returns: Opaqueness of supervisory merger reviews is a major determinant of bank stock price increases**
- **Strengthening of competition policy in bank merger reviews counters inefficiencies introduced by supervisory merger reviews**
- **New project: Stability effects of changes in merger control legislation**
- **Diverse approaches across countries how conflicts between supervisory and competition reviews are resolved (Carletti and Hartmann, 2003)**

Banca Popolare Italiana/Antonveneta case



Competition and stability in banking

- **In normal times: Competition and stability need to be balanced (not necessarily the case everywhere)**
- **In a crisis: Stability objectives tend to prevail, e.g. mergers irrespective of market structure (save failing banks, re-establish profitability)**
- **After a crisis: Competition objectives need to come to the fore (limit concentrations, avoid dominant positions)**
- **See e.g. Perrotti and Suarez (2002)**
- **Moreover, competition policies can be an indirect element in limiting too-big-to-fail problems**
- **Application of state-aid rules by DG Competition in the EU were rather “healthy”, but imperfect and controversial, in particular in the countries affected by conditionality**
- **What is the optimal structure?**
 - **Competition and supervisory authorities conduct independent reviews**
 - **In case of conflict a higher authority or joint committee decides**
 - **Problem in the EU: No European banking supervisor – ESAs?**

References

- **Carletti and Hartmann (2003), Competition and stability: What's special about banking?, Mizen (ed.), *Monetary History, Exchange Rates and Financial Markets*, Proceedings of the Bank of England Conference in Honour of Charles Goodhart, Vol. II, Cheltenham: Edward Elgar**
- **Carletti, Hartmann and Spagnolo (2002), Implications of the bank merger wave for competition and stability, *Risk Measurement and Systemic Risk*, Proceedings of the Third Joint Central Bank Conference, Basel: BIS**
- **Carletti, Hartmann and Ongena (2007), The economic impact of merger control: What is special about banking?, ECB Working Paper, No. 786, July**
- **Perrotti and Suarez (2002), Last bank standing: What do I gain if you fail?, *European Economic Review***