NINE-YEAR FINDINGS FROM THE PROJECT QUEST EVALUATION

Economic Mobility Corporation



Mark Elliott

- President, Economic Mobility Corporation
- melliott@economicmobilitycorp.org
- www.economicmobilitycorp.org
- @markmobility
- @EconMobility

Project QUEST

- Nonprofit in San Antonio, TX established in 1992
- Helps residents access skills training needed to secure wellpaying jobs while meeting employers' need for skilled workers
- QUEST services included:
 - Assistance with college enrollment (testing, program/course selection)
 - Remedial instruction to improve math and reading skills when needed
 - Financial assistance to cover tuition, books, tutoring, uniforms, licensing exam fees, and transportation
 - Support of a counselor: 1:1 and in required weekly group meetings to address personal and academic concerns
 - Job placement assistance

The Evaluation

- Randomized controlled trial design
- 410 enrolled between April 2006 and October 2008; 207 assigned to the treatment group, 203 to the control group
- Contracted with the Ray Marshall Center at the University of Texas to access and analyze administrative data records
- Findings based on data from the Texas Workforce Commission (TWC) on participants' quarterly earnings as reported by employers to the state for the unemployment insurance (UI) program
- TWC UI earnings data does not include the self-employed, independent contractors paid on a 1099, most federal government employees, those in informal work, or those who worked out of state

James Heckman, Economist

- American society puts its faith in public training programs to make up for 17 years of neglect. It's nuts. The success rate is even worse for convict remediation.
- And what's the difference between GEDs and high school graduates? [Well, GEDs are just as smart as HS graduates.] But they lack something. They're missing motivation, self-control and forwardlookingness. (2005)

Federal WIA/WIOA funds have been cut nearly in half since 2000

6

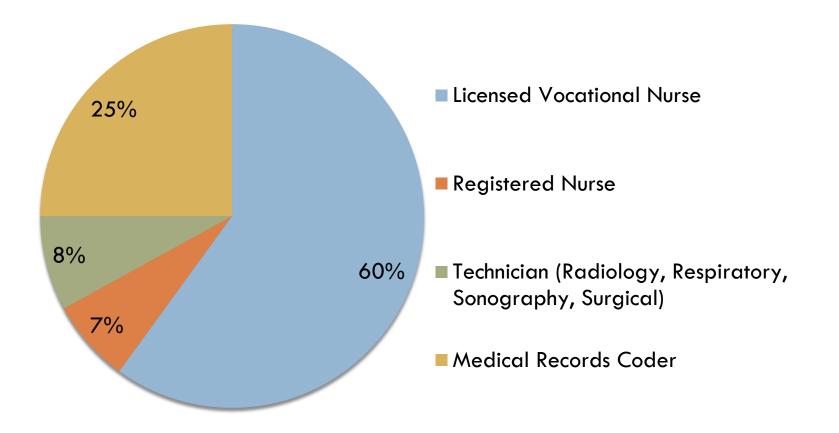
Federal Workforce Innovation and Opportunity Act Funding by Year \$6,000,000,000 \$5,141,522,143 \$4,989,081,901 \$5,000,000,000 \$4,124,938,992 \$4,000,000,000 \$3,534,600,055 \$3,390,757,848 \$3,427,395,338 \$2,877,485,758 \$2.844,967,000 \$3,000,000,000 \$2,000,000,000 \$1,000,000,000 \$0 2002 2004 2006 2010 2012 2015 2000 2008

Source: National Skills Coalition analysis at https://www.nationalskillscoalition.org/federal-policy/federal-funding-tool

Target Population and Programs

- During the study, QUEST targeted individuals who were not attending college, including those who needed remedial math or reading instruction before enrolling and those who were ready to enroll
- Most students attended programs at one of two community colleges: St. Philips College and San Antonio College
- The study focused on individuals seeking training in the healthcare field
- The programs were expected to take a minimum of one to three years to complete; participants were expected to attend the career track programs full time

Most study participants were seeking to enroll in non-degree certificate programs

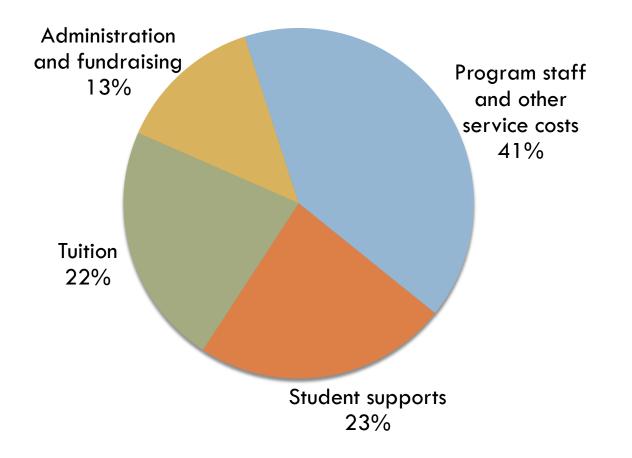


Participants' characteristics at the time of study enrollment (N=410)

Female	88.3%
Latino	74.1%
African American	13.9%
White	9.5%
Average age	30
Had any children under age 18	71.2%
Married	27.6%
Had a GED	25.1%
Graduated from high school	70.2%
Had a college degree	4.6%
Ever attended college but did not earn degree	44.9%
Employed at any time in past year	84.4%
Average annual earnings in past year	\$11,656

QUEST made a substantial investment in participants

Project QUEST's costs averaged \$10,501 per participant



QUEST participants continued to earn more than control group members nine years after random assignment

\$36,000 \$33,644 \$30,315 \$32,000 \$27,187 \$26,664 \$28,000 \$24,311 \$28,404 \$27,363 \$22,081 \$24,000 \$25,011 \$18,220 \$20,000 \$21,974 \$14,993 \$20,331 \$16,000 \$18,156 \$16,340 \$10,721 \$12,000 \$12,624 \$8,000 \$8.920 \$4,000 \$0 Year 1** Year 2** Year 3 Year 4** Year 5** Year 6** Year 7 Year 8 Year 9**

---QUEST group ---Control group

Average annual earnings

Earnings are reported in current dollars. Significance levels: ***p<.01, **p<.05, *p<.10

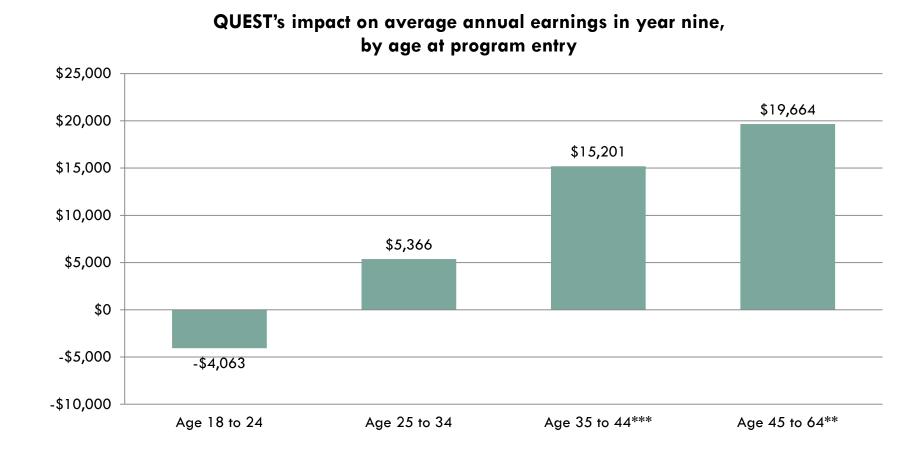
QUEST's impact grew to \$5,239 in year nine-a difference that was statistically significant and the largest of any year



Project QUEST's impact on average annual earnings (N=410)

Earnings impacts are reported in current dollars. Significance levels: ***p<.01, **p<.05, *p<.10

QUEST had significantly larger impacts on the earnings of older, nontraditional-aged college students



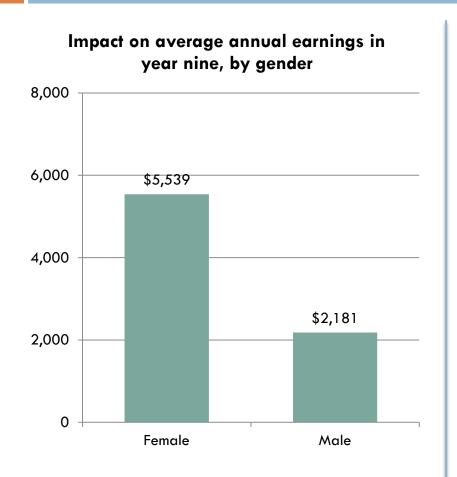
Within group significance levels: ***p<.01, **p<.05

13

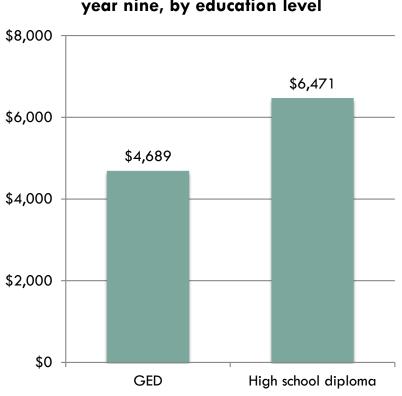
Between group significance levels: ***p<.01 35 to 44 and 45 to 64 vs 18 to 24, **p<.05 25 to 34 vs 18 to 24

QUEST's impacts on earnings were large for females and for those with either a GED or high school diploma at program entry

14



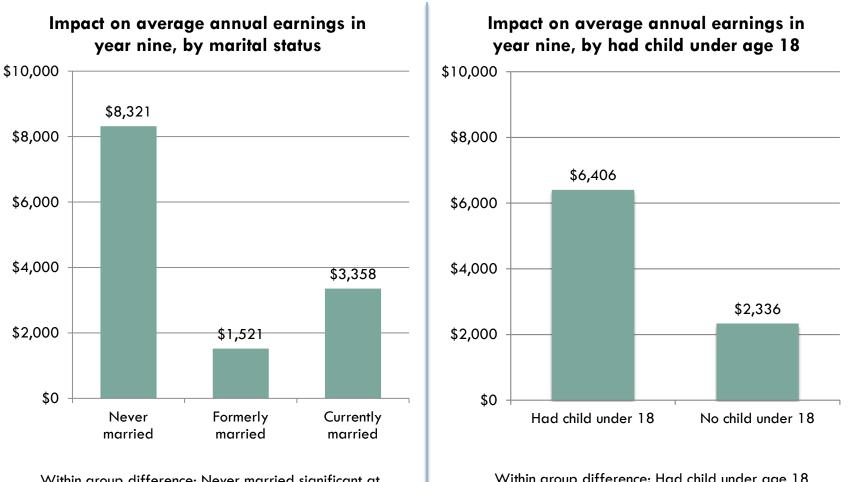
Within group difference: Females significant at p<.05



Impact on average annual earnings in year nine, by education level

Within group difference: High school significant at p<.05

Differences in earnings were larger and statistically significant for those who were never married and those who had children under age 18 at program entry



Within group difference: Never married significant at p < .05

Within group difference: Had child under age 18 significant at p < .05

The QUEST graduates demonstrated the largest earnings gains, propelling them out of poverty and into the middle class

16

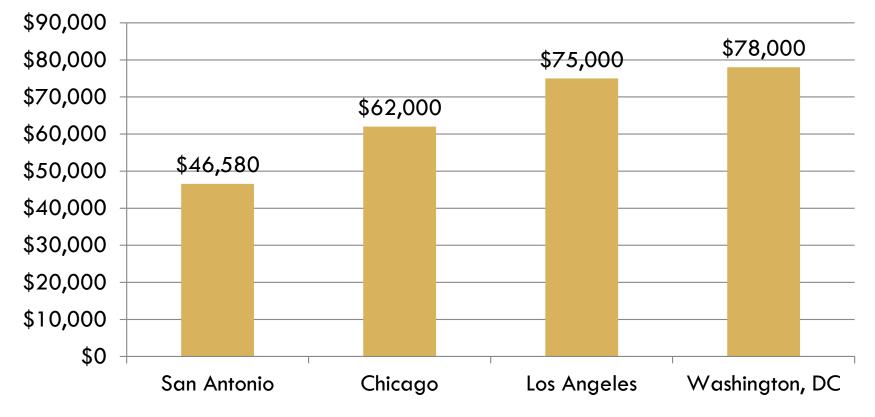


Average annual earnings of the Project QUEST completers (N=82)

Earnings are reported in current dollars. The Project QUEST completers are those who earned a health-care certification while receiving support from the program.

San Antonio is less costly than many cities

Salaries required to maintain the same standard of living across cities



In Sum

- QUEST has demonstrated the largest sustained earnings gains ever in a rigorous evaluation
- People 'least likely to succeed' have in fact seen the largest benefits
- QUEST graduates are now firmly established in the middle class
- QUEST model is easily replicated in other communities