Distribution of Iowa Farmland by Gender of Owner

- Spouses: 40%
- Single owner-male: 15%
- Single owner-female: 15%
- Multiple owners: 20%
Percent of Iowa Farmland by Year and Residence of Owner

- **Live on farmland**
- **Do not live on farmland**

<table>
<thead>
<tr>
<th>Year</th>
<th>Live on farmland</th>
<th>Do not live on farmland</th>
</tr>
</thead>
<tbody>
<tr>
<td>1982</td>
<td>60%</td>
<td>40%</td>
</tr>
<tr>
<td>1992</td>
<td>55%</td>
<td>45%</td>
</tr>
<tr>
<td>2002</td>
<td>57%</td>
<td>43%</td>
</tr>
<tr>
<td>2007</td>
<td>56%</td>
<td>44%</td>
</tr>
</tbody>
</table>
Primary Reason for Owning Farmland Based on Place of Residence

![Bar chart showing reasons for owning farmland by place of residence.]

- **Current Income**: Lives in Iowa (50%) > Does not live in Iowa (28%)
- **LT Investment**: Lives in Iowa (22%) = Does not live in Iowa (22%)
- **Family/Sentimental**: Lives in Iowa (14%) = Does not live in Iowa (14%)
- **Home/Way of life**: Lives in Iowa (2%) < Does not live in Iowa (7%)
- **Recreation**: Lives in Iowa (1%) < Does not live in Iowa (2%)
Farm Land Sales
Total Iowa Land Sales Reported by Iowa Land Sales Report

- 1990: 3,500
- 2005: 4,100
- 2009: 3,100
- 2010: 3,400
Percent of Land Sales That Were Contract for Deed

- 1990: 27%
- 2005: 11%
- 2009: 5%
- 2010: 6%
- 2011***: 5%
Percent of Iowa Farm Land By Anticipated Method of Disposal

- Will: 45%
- Gift: 10%
- Sell to Family: 10%
- Sell to other: 5%
- Trust: 15%
- Other: 10%
Location of Sellers and Buyers of Iowa Farmland by State

- 1990: 70% Iowa to Iowa, 15% Another State to Iowa
- 2005: 60% Iowa to Iowa, 20% Another State to Iowa
- 2009: 65% Iowa to Iowa, 25% Another State to Iowa
- 2010: 70% Iowa to Iowa, 20% Another State to Iowa
- 2011**: 75% Iowa to Iowa, 25% Another State to Iowa
Iowa Farmland Sold by Type of Seller

2005
2009
2010
2011***
Impact of Price Increases on Plans to Buy More Land, 2007

- More likely to buy
- Less likely to buy
- No change in plans

- More likely to sell
- More likely to keep
- No affect
Farm Land Use
Percent of Farms and Cropland by Percent of Land Rented, 2007

The bar chart illustrates the distribution of farms and cropland by the percent of land rented. The x-axis represents the percent of acres rented, ranging from 0% to 100%, with categories of 0, 1-25%, 26-50%, 51-75%, 76-99%, and 100%. The y-axis shows the percentage of farms and cropland that fall into each category.

For farms, the chart shows that a significant portion is rented 76-99% of the time, with smaller percentages rented in the other categories. For cropland, the highest percentage is also in the 76-99% category, followed by 51-75% and 0%. This suggests a higher rate of cropland being rented at higher percentages compared to farms.

Overall, the chart highlights the concentration of rental activity in higher percentage ranges, indicating a trend towards renting larger portions of land.
Percent of Iowa Farmland, Excluding Acres in Government Programs or Custom Farmed, by Operator and Year

- Owner-operated
- Cash rented
- Crop share
Observations

• Type of farmland ownership is changing. Sole proprietors and joint tenancy are decreasing while tenants in common and land in trusts are increasing.

• As a consequence, farmland ownership is becoming more dispersed while management is becoming more concentrated.
Observations

• High land prices are an issue for beginning farmers and those wanting to expand. This is not a new problem but it has escalated recently.

• Increasing reliance on rented base is changing risk and farm transfer strategies and options.
Observations

• People tend to be holding on to their land; although there are some signs this might be changing

• Changing family dynamics will change ownership patterns

• The percent of farmland owned by people over the age of 65 is increasing and will likely continue to do so
Observations

• Farmer and investor interest have increased. But, amount of land being sold has remained relatively constant.

• Changes in ownership patterns, reasons for owning, gender, and farming practices will change land use and land values.
Thank-you

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