## Farmstead Cheesemaking and Diversified Farming in Central Illinois



# Our Farm in Champaign IL



# Creating "terroir" in Illinois

- Seasonal, pasture based dairying
- Using our farm's natural resources in our cheesesfruits, flowers, tree leaves
- Raw milk cheeses contain native flora of milk
- Fresh tree and berry fruit!



#### How we got started: Advice from mentor Anne Topham, Fantome Farm, WI: "get some goats"



#### June 2004:

3 Nubian does and 1 buck (all yearlings) arrive at Prairie Fruits Farm

# Our organic fruit orchard



#### What did we want to be?

- Small dairy/creamery 40 goats max
- Serve the local market
- Organic cheese?
- Grow fruits organically and sell to local markets, u-pick
- Living wage for 1-2 full-time workers
- Educate public
- Help new farmers get experience

### What have we become?

- Milking 70 goats, buying sheep milk for cheese
- Market locally, Chicago, Midwest; 1 in MA, 1 in NY: retail, wholesale, distributor
- Organic land, not animals
- 13 acres of hay and pasture (22 total)
- Organic fruit and some vegetables; preserves, fresh sales, meals, u-pick, sorbettos
- Approx. 5 full-time workers, income> \$25,000/year

#### What have we become (cont'd)?

#### • Restaurant:

- Dinners on the Farm: 500+ different guests per year
- Breakfasts on the Farm: about 250 guests per week for 6 weeks
- Gelato and sorbettos
- Tour destination
- Education of visitors
- Six of worker "alums" farming at some level

# Sustainability - Economic

- Net profit by fourth year
- Sufficient net income for a family
- Employ 11 + employees, fulltime and part time
- "Living " wage (+food!)
- New entrepreneurs





Sustainability – Environmental

- All land treated organically
- All manure and kitchen/processing byproducts composted and spread on land
- Water recycling begun
- 20 acres annual cropland converted to perennials
- Alternative energy?



# Sustainability - Social

- Dinners and breakfasts build community
- Education through meals, tours, projects
- Informal farmer training
- Animal Welfare Approved herd
- Donate to community causes





# Joys of Being First Farmstead Cheese Plant in IL

- Unique enterprise
- Showcases what Central IL has to offer
- Hard work translates to products we are proud of
- Sky's the limit on our creativity
- Tremendous community and regional support

