



# Paper Transport, Inc

Jeff Shefchik, President

- Headquarters in Green Bay, WI
- Regional for-hire truckload carrier
- Currently operating 390 tractors & 1200 trailers
- Operations based in WI, IL, OK, FL, & GA

# Why – We Chose Natural Gas

- ▶ Looking for an environmental & sustainable solution for our customers
- ▶ The economics of natural gas vs. diesel
- ▶ Environmental benefits
- ▶ Natural Gas is a domestic fuel

# Paper Transport –CNG Accomplishments

- ▶ Purchased our first 2 tractors in February 2010
- ▶ Currently running 35 CNG tractors – with additional trucks on order
- ▶ In total we have over 3,500,000 miles



# Real World Issues

- ▶ Customers
- ▶ Drivers
- ▶ Regional Application
- ▶ Maintenance
- ▶ Fuel Infrastructure

# Effects on Transportation Cost

- ▶ ROI / Payback depends on application
- ▶ Regional OTR model = 4 year payback
- ▶ Natural Gas cost will be more stable
- ▶ An alternative to diesel will create stability in diesel prices

# PTI's Future Plans for NG

- ▶ We are very bullish on NG as a transportation fuel
- ▶ Tremendous US job creation opportunity
- ▶ Economic and Environmental benefits are part of every companies strategic plan
- ▶ Being a market leader to developing new business opportunities