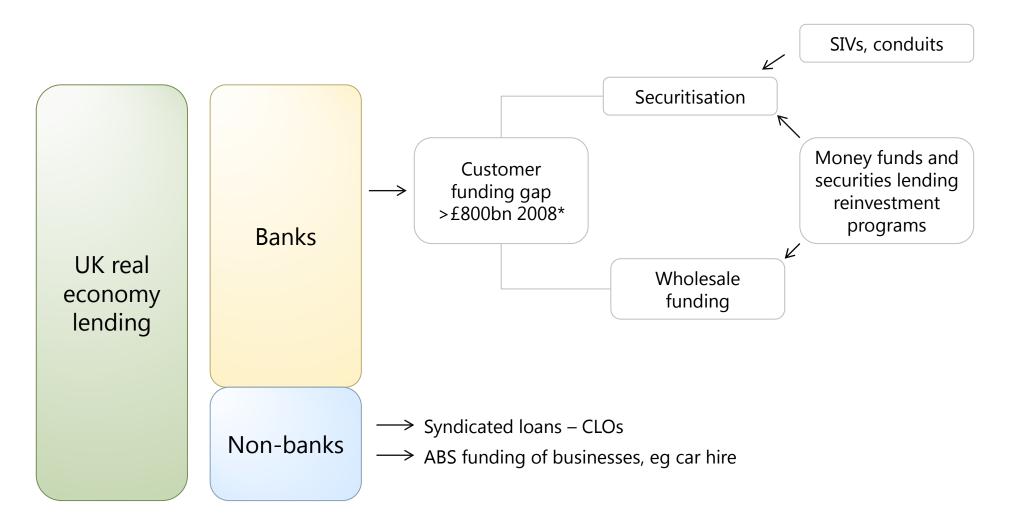


Shadow banking in the UK Marnoch Aston – Ruffer LLP



- Shadow banking and the UK pre-crisis
 - Supporting UK real economy lending
 - Shadow banking activity
- Collateral upgrade trades how they are metamorphosing
- Non-bank lending to the SME sector



* Source: Bank of England Financial Stability Report, June 2009

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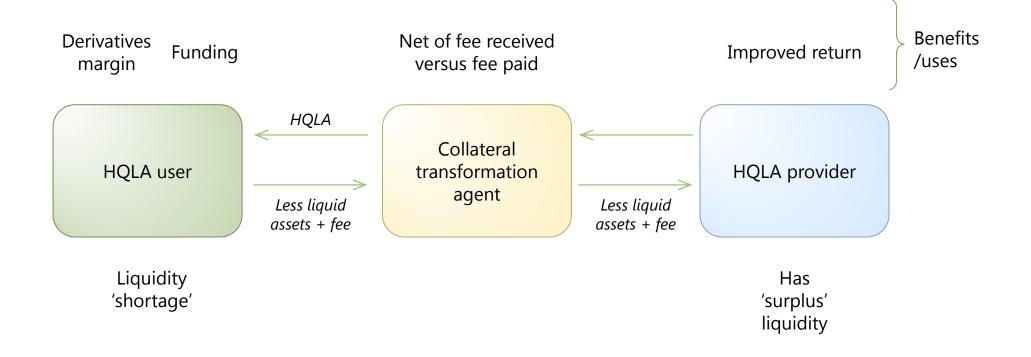
Pre-crisis UK based shadow banking activity



- UK banks were also big owner/operators of shadow banks
- SIVs, CDOs, CLOs, money and credit hedge funds were all run from London
- Investment banking
 - Rehypothecation of hedge fund assets
 - Credit repo
 - Structured products and asymmetric margining

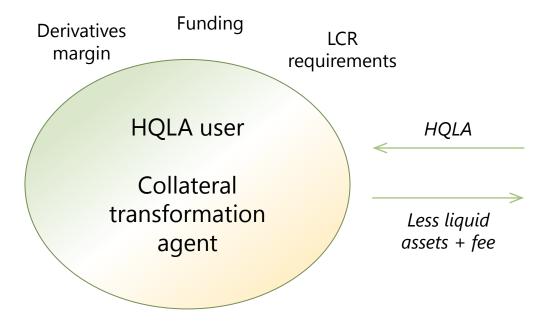


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Newly created HQLA providers

- Structured products
- Synthetic ETFs
- Client services
 - asset manager using TRS
 - 'optimisation' of collateral



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- Condition of banks
 - Important, but the Bank of England's Funding for Lending Scheme should have increased availability of funding
 - Regulation biased against certain types of lending eg mezzanine
- The nature of SME lending
- Differing business models
 - The law of large numbers versus intensive credit work and structuring



- Two main structures
 - Locked up funds
 - Private equity structures reinvestment period followed by self liquidation
- Risks
 - Introduction of leverage
 - Introduction of maturity transformation



- Shadow banking was very important to the UK
- Collateral upgrade trades may pose increasing risks
- Non-bank SME lending is providing real benefits with very few of the risks posed pre crisis by shadow banks