# **CEDAR RAPIDS**









# **Acknowledgements**

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#### Industrial Cities Initiative

Community Development and Policy Studies Division Federal Reserve Bank of Chicago 230 South LaSalle Street Chicago, IL 60604-1413

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# Introduction

The Community Development and Policy Studies (CDPS) division of the Federal Reserve Bank of Chicago undertook the Industrial Cities Initiative (ICI) to gain a better understanding of the economic, demographic, and social trends shaping industrial cities in the Midwest. The ICI was motived by questions about why some Midwest towns and cities outperform other similar cities with comparable histories and manufacturing legacies. And, can 'successful' economic development strategies implemented in 'outperforming cities' be replicated in 'underperforming cities?'

The effort to improve the economic and social well-being of these cities and their residents occurs in an environment shaped by:

- Macroeconomic forces: Globalization, immigration, demographic trends including an aging population, education and training needs, and the benefits and burdens of wealth, wages, and poverty impact these cities, regardless of size or location.
- State and national policies: Economic development leaders contend that state and national policies pit one city against another in a zero-sum competition for job- and wealth-generating firms.
- The dynamic relationship of city and region: Although cities remain the economic entities, regional strengths and weaknesses to a large extent determine the fate of their respective cities.

As a first phase, we profiled ten midwestern cities whose legacy as twentieth century manufacturing centers remains a powerful influence on the well-being of those cities, their residents and their regions. However, the objective of the ICI was not only to look at the individual conditions, trends and experience of these places, but to also explore these cities in comparison to peers, their home states and the nation.

Therefore in addition to reviewing an individual profile that may be of particular interest, we also advise reading the Summary of Findings (http://www.chicagofed.org/ICI\_Summary.pdf) which explains further the motivation and context for the ICI and provides thematic observations that emerged from the interviews, as well as supporting data. Overarching trends, relating to human capital – its quantity and quality, industry concentrations, employment and productivity outlooks, educational attainment, diversity and inclusion, housing and poverty, and access to capital that are described in each of the profiles are coalesced in the Summary of Findings to arrive at conclusions and next steps. They constitute an essential component of the overall narrative.

In addition, attached to each profile is a series of appendices. These important documents provide insight into the data methodology and resources used, and a data summary for each city.



# CEDAR RAPIDS, IA

### **Overview**

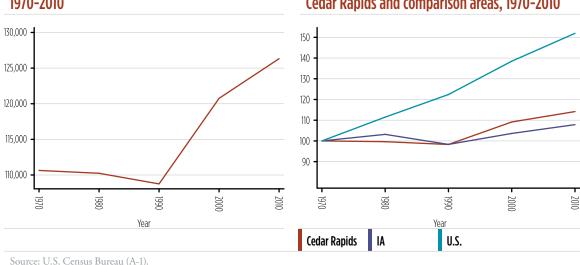
Cedar Rapids is located in eastern Iowa with a population over 126,000 in 2010, making it the second largest city in the state after Des Moines. The city is bisected by the Cedar River. Cedar Rapids is the seat of Linn County, which had a population of 211,226 in 2010. The Cedar Rapids Metropolitan Statistical Area (MSA) consists of three counties (Benton, Jones, and Linn) in Iowa, anchored by the city of Cedar Rapids.<sup>1</sup>

Since the early days of its history, Cedar Rapids has placed a high value on civic and cultural engagement. An early commitment to parks and open space, in addition to a rich assortment of architectural treasures, figures prominently in the city's identity. Another facet of that identity is its role as an industrial center, motivated as is common for many midwestern cities, by the arrival of the railroad in the mid-1800s. With this transportation connection, Cedar Rapids attracted industries that leveraged local resources, including meat packing and cereal production. The largest cereal mill in the world – Quaker Oats – has called the city home for 140 years.<sup>2</sup> Despite increasing steadily since 1990 (see chart 1), overall the total population of Cedar Rapids has grown more slowly than that of the rest of the country – 14 percent compared to 52 percent – since 1970 (see chart 2).The existing population is aging. Although most (88 percent) of the residents of Cedar Rapids are White, there are small populations of Blacks (6 percent) and Hispanics (3 percent).

The share of Cedar Rapids workforce employed in manufacturing has decreased from 35 percent in 1970 to 17 percent in 2010. Both of these are higher than state and national percentages. While the percentage of families living in poverty in Cedar Rapids has increased since 1970, as has its rate of unemployment, both indicators remain below national percentages, although above state percentages. Median family income has also been consistently higher than both state and national figures since 1970. The factors that influence these trends will be explored throughout this profile.

### **Regional presence**

Many of the economic development agencies of Cedar Rapids provide services across a multi-county region that often extends beyond MSA boundaries. For instance, the Cedar Rapids Metro Economic Alliance (the Alliance) – discussed further under economic development – serves a region of four counties surrounding the city.<sup>3</sup> In addition, Iowa's Creative



# Chart 1. Total population: Cedar Rapids, 1970-2010

# Chart 2. Total population (indexed, 1970=100): Cedar Rapids and comparison areas, 1970-2010

Corridor has established a website that provides employment and other data for a seven-county region and links to local economic development agencies.<sup>4</sup> Further, Linn, Johnson, Scott, and Black Hawk counties have formed the Urban County Coalition. The Coalition conducts advocacy and strategic planning for issues common to the four urban counties, including property tax reform, mental health funding, and the fuel tax.<sup>5</sup> Nevertheless, Cedar Rapids is the largest city in the region, and, therefore, dominates most economic development activities.

Multiple modes of passenger and freight transportation leverage Cedar Rapids' central location to reach all regions of the country. U.S. Interstate Highways 380 and 80 and Iowa Highways 30 and 13 are the principle road networks that provide access to and from Cedar Rapids.<sup>6</sup>

The Eastern Iowa Airport is located on the southwest side of Cedar Rapids, about seven miles from downtown. The airport has direct flights to major U.S. cities, including Chicago, Minneapolis/St. Paul, Denver, Las Vegas, Phoenix, Detroit, Tampa, and Orlando.<sup>7</sup> However, there is no direct air travel to any international destinations. UPS and FedEx both make shipments from the airport. The Eastern Iowa Airport handles 36,000 tons of air freight and cargo annually.<sup>8</sup> The region is well-served by commercial rail lines, such as Union Pacific, Canadian National, and Iowa Northern rail services.<sup>9</sup>

### **Economic development**

Cedar Rapids is well-versed in the use of economic development incentives to diversify the city's tax base, as well as promote growth and investment by the private sector. The first incentive was established in 1980 with the creation of a five-year partial property tax exemption, also known as the industrial property tax exemption.<sup>10</sup> This program helped to spur economic development, especially in the manufacturing sector. Over the past ten years, the city has taken on an increasingly aggressive role in offering incentives. "During that time the city has invested over \$31 million in economic development incentives facilitating:

• \$162 million in private investment in new facilities, equipment, and technology;

- Retention/creation of over 6,300 jobs with an annual payroll of over \$160 million; and
- Funding over \$30 million in public improvements including streets, utility extensions, and recreation facilities."<sup>11</sup>

However, economic development in Cedar Rapids was challenged by a massive flood of the Cedar River in 2008. Flood waters covered "ten square miles of the city, damaged 7,200 parcels of land, and caused the evacuation of 20,000 people."<sup>12</sup> Many local government facilities were damaged or destroyed, such as the Central Fire Station, Police Headquarters, Public Library, Historic Paramount Theatre, City Bus Facility and the Veterans Memorial Building, which served as the home of City Hall.<sup>13</sup> Completed renovation projects include the Paramount Theatre and City Hall. Additional projects to be completed include an amphitheater, new levees, the Cedar Rapids Convention Center, two new fire stations, and the Cedar Rapids Public Library.<sup>14</sup>

The 2008 flood in Cedar Rapids placed significant stress on local government and its response was multifaceted and comprehensive, beginning as soon as floodwaters began to recede. Almost immediately, the city government embarked on a community planning process to guide recovery and reinvestment priorities.<sup>15</sup> The Recovery and Reinvestment Plan targeted four priority areas:

- 1. Economic Recovery Housing and Business Investment
- 2. Flood Management and Protection Strategies
- **3.** Public Facilities Replacement
- 4. Health and Human Service Needs

The total cost of the flood to Cedar Rapids alone was more than \$5 billion, and city officials estimated that fully addressing the four priority areas would cost almost \$3 billion and could take 10 to 15 years to complete.<sup>16</sup>

The funding of the remediation was complicated, involving federal, state, and local sources. The Iowa Economic Development Authority played a significant role in assisting Cedar Rapids to administer the

recovery funds from federal agencies, including the Federal Emergency Management Agency (FEMA) and Housing and Urban Development (HUD).<sup>17, 18</sup>

On July 16, 2008, the Cedar Rapids City Council approved a \$3,000,000 allocation to the Chamber of Commerce to help fund small business recovery grants.<sup>19</sup> The Chamber distributed funding to floodimpacted businesses immediately while awaiting proceeds from flood insurance or other funding. An indication of the success of these efforts was that the city's downtown farmer's market reopened on August 2 – less than two months after floodwaters crested.<sup>20</sup>

Recovery from the flood continues, and almost 70 flood damaged houses and businesses were on a list to be demolished in 2013.21 However, by most accounts Cedar Rapids has shown resilience in the face of disaster and leveraged the crisis to diversify its economy, as well as undertake some needed redevelopment projects to improve the quality of life in Cedar Rapids.<sup>22</sup>

Today, economic and community development in the city and the region is coordinated by the Cedar Rapids Metro Economic Alliance.<sup>23</sup> The Alliance is the result of a 2012 merger between Priority One, the Cedar Rapids Chamber of Commerce and the Cedar Rapids Downtown District. Alliance staff work very closely with elected officials to promote business retention and development. In its first full year of operation, the Alliance assisted 17 companies to retain 63 jobs and create 1,379 jobs. These companies made capital investments of over \$123 million.<sup>24</sup>

### Industry analysis

Cedar Rapids' locational advantage is demonstrated by its high relative employment concentration in the truck transportation industry (table 1). Only one manufacturing industry is in the top five 2011 location quotients (LQs) - that of food manufacturing - reflecting the dominance of Quaker Oats and other food processing establishments. These top five concentrations of employment represent barely 12 percent of the total employment in Linn County,

Table 1. Top	5 industries in Linn (	County, IA by 20	)11 location quot	ient

			Linn Cou	nty, IA				U.	.S.	
	Location Q	uotient		Employ	/ment		Emplo	yment	Out	put
Industry	2001	2011	2001	2011	% Share	Annual Rate of Change, 2001-2011	Annual Rate of Change, 2000-2010	Annual Rate of Change, 2010-2020 (Projected)	Annual Rate of Change, 2000-2010	Annual Rate of Change, 2010-2020 (Projected)
Truck transportation	2.92	4.22	3,977	5,663	5.08%	3.60%	-1.20%	2.20%	2.40%	3.30%
Data processing, hosting and related services	1.63	2.72	781	688	0.62%	-1.26%	-2.10%	0.80%	5.40%	6.10%
Utilities	2.07	2.62	1,225	1,486	1.33%	1.95%	-0.90%	-0.70%	-3.00%	2.00%
Food manufacturing	2.29	2.35	3,515	3,528	3.16%	0.04%	-0.70%	0.20%	0.60%	1.40%
Publishing industries, except Internet	2.00	2.32	1,999	1,777	1.59%	-1.17%	-3.00%	0.40%	1.90%	5.70%
Total, top 5 industries by location quotient			11,497	13,142	11.78%	1.35%				
Total, all industries			107,730	111,526	100.00%	0.35%				

			Linn C	ounty, IA				U.	S.	
	Location	Quotient		Employ	vment		Emple	oyment	Ou	itput
Industry	2001	2011	2001	2011	% Share	Annual Rate of Change, 2001–2011	Annual Rate of Change, 2000–2010	Annual Rate of Change, 2010-2020 (Projected)	Annual Rate of Change, 2000-2010	Annual Rate of Change, 2010-2020 (Projected)
Food services and drinking places	0.84	0.79	6,885	7,795	6.99%	1.25%	1.30%	0.90%	1.40%	2.50%
Administrative and support services	1.19	0.97	8,671	7,364	6.60%	-1.62%	-1.10%	2.00%	0.90%	3.40%
Truck transportation	2.92	4.22	3,977	5,663	5.08%	3.60%	-1.20%	2.20%	2.40%	3.30%
Insurance carriers and related activities	1.87	2.26	3,880	4,748	4.26%	2.04%	0.10%	0.80%	1.10%	2.20%
Specialty trade contractors	1.25	1.31	5,246	4,640	4.16%	-1.22%	-2.00%	2.90%	-4.10%	3.80%
Total, top 5 industries by employment			28,659	30,210	27.09%	0.53%				
Total, all industries			107,730	111,526	100.00%	0.35%				

#### Table 2. Top 5 industries in Linn County, IA by 2011 employment

Source: U.S. Bureau of Labor Statistics (A-2).

# Table 3. Top 5 occupational groups in the CedarRapids, IA CBSA by 2012 employment

Occupational group	Total Employ- ment	Percent of Total	Location Quotient	Hourly Median	Annual Median
Office and administrative support	21,360	15.44%	0.94	\$14.87	\$30,930
Sales and related	14,980	10.83%	1.02	\$12.23	\$25,440
Transportation and material moving	13,140	9.50%	1.41	\$16.09	\$33,460
Food prepara- tion and serving related	10,860	7.85%	0.89	\$8.90	\$18,520
Production	9,170	6.63%	1.00	\$16.14	\$33,560
All occupations	138,380	100.00%	1.00	\$16.97	\$35,290

Note: Hourly and annual medians expressed in terms of May 2012 constant dollars. Sources: U.S. Bureau of Labor Statistics (A-2), Living Wage Project (A-9). indicating a diversity of employment opportunities, but also that relative strengths may not always create a lot of jobs. Further, by examining both employment and output projections, the industries in which Cedar Rapids has a locational advantage are healthy industries with strong output projections, although employment is projected to grow at a much slower pace.

Table 2 illustrates, however, that the largest industry by employment is food services and drinking places, in which Cedar Rapids has no locational advantage, and employs nearly 8,000 people. Food preparation and serving related occupations have the lowest hourly median wage of all major occupations in Cedar Rapids. These are the lowest paying jobs in Cedar Rapids (see table 3).<sup>25</sup> Further, three of the top five employing industries show projected employment growth that is largely limited to compensating for losses during the previous decade.

The occupational data only further bears this out. The living wage for Cedar Rapids is \$18.94 hourly (assuming full-time employment of 2,080 hours per year) for one adult raising one child. This rate amounts to an annual wage of \$39,395.<sup>26</sup> As table 3 shows, the median wage for all of the top five occupations is less than the living

Table 4. Cedar Rapids Thyliest paying occupations, 2012					
Occupation Title	Total Employment	Percent of Total Employment	LQ	Hourly Median	Annual Median
Management occupations	7,530	5%	1.11	\$42.35	\$88,080
Architecture and engineering occupations	4,180	3%	1.67	\$33.55	\$69,780
Computer and mathematical occupations	5,530	4%	1.45	\$32.79	\$68,200
Legal occupations	700	1%	0.64	\$30.22	\$62,850
Business and financial operations occupations	6,830	5%	1.00	\$26.48	\$55,080
Source IIS Bureau of Labor St	atistics (A 2)				

#### Table 4. Cedar Rapids' highest paying occupations, 2012

Source: U.S. Bureau of Labor Statistics (A-2).

# Table 5. Cedar Rapids' transnationalcorporations, 2013

Company	Location of for- eign ownership	Local function	Number of employees
Transamerica	The Hague, The Netherlands	Insurance/ financial	3,872
PMX Industries	Seoul, Korea	Process manu- facturing	400
Schneider Electric	Paris, France	Electronic equipment and design	352
Yellowbook USA	Berkshire, England	Customer service	933
Total			5,557

Source: Cedar Rapids Metro Economic Alliance, largest employers in Cedar Rapids Metro.

# Table 6. Cedar Rapids' largest bio-processing andfood processing firms, 2013

Name	Number of Employees
Quaker Foods and Snacks	1,018
General Mills	687
Cargill – Corn Milling	363
ADM Corn Processing	326
Penford	242
H. J. Heinz	200
Ralston Foods	152
DuPont	122
Red Star Yeast	107
Total	3,217
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Source: Cedar Rapids Metro Economic Alliance, largest employers in Cedar Rapids Metro.

wage. In fact, the median wage for fully 68 percent of Cedar Rapids' jobs is less than a living wage. Only 13 percent, or nearly 18,000 jobs, pay a median of more than 1.5 times the living wage.

Although more than 20,000 jobs remain related to the production or movement of goods (table 3), Cedar Rapids' employment profile reflects a strong technologyand service-oriented employment base, where the highest-paying jobs require technical or advanced training (see table 4). Again, this reflects a diversifying industry base that may not include everyone.

In addition, there are several transnational corporations operating in the city, leveraging the airport's designation as a Foreign Trade Zone (one of a few in the Midwest).<sup>27</sup> These firms represent diverse industries and headquarters from Korea to France and play an important role in Cedar Rapids' economy, employing over 5,500 people locally (table 5).<sup>28</sup>

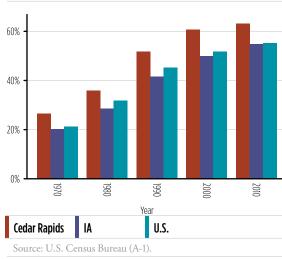
Cedar Rapids is the largest corn processing city in the world and produces the largest amount of ethanol of any city, providing an important diversifying trend away from manufacturing that is nevertheless hinged on commodity prices.<sup>29</sup> A top employer in bioprocessing and food processing is Quaker Oats (table 6). In Cedar Rapids, this firm occupies 20 buildings and covers an area of 15 acres, making it the world's largest cereal plant.<sup>30</sup>

The major employers in Cedar Rapids employ almost 30,000 people (see table 7). They include a diverse set of manufacturers, distribution centers, healthcare agencies, services, and local government. Rockwell Collins is the largest corporation in Cedar Rapids, employing 8,700 in Cedar Rapids, alone. The company designs, produces, and supports innovative solutions for aerospace and defense. At its peak in the 1970s, Rockwell Collins employed approximately 16,000, but the company's defense business has slowed due to federal budget pressures.<sup>31</sup> Nevertheless, according

iable 7. Ceual Rapius tup in employers, 2015				
Name of firm	Industry	Number of employees		
Rockwell Collins, Inc.	Electronic equipment and design	8,700		
Transamerica	Insurance and finance	3,872		
St. Luke's Hospital	Health care	3,814		
Cedar Rapids Community School District	Education	2,936		
Mercy Medical Center	Health care	2,312		
Kirkwood Community College	Education	1,895		
City of Cedar Rapids	Government	1,311		
Nordstrom Direct	Logistics/distribution	1,200		
Quaker Food and Snacks	Food processing	1,018		
Linn-Mar Community School District	Education	954		
Total		27,382		

#### Table 7. Cedar Rapids' top 10 employers, 2013

Source: Cedar Rapids Metro Economic Alliance, largest employers in Cedar Rapids Metro.



### Chart 3. Percent some college and college grad: Cedar Rapids and comparison areas, 1970-2010

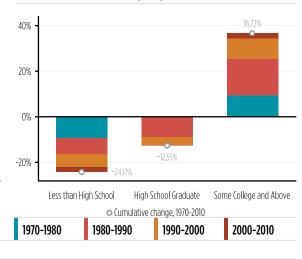
to interviewees, Rockwell Collins remains a civic leader, in addition to supporting, through contracts, a network of local suppliers. However, retaining a highly skilled labor force is, reportedly, one of its greatest concerns.

# Human capital

Educational outcomes in Cedar Rapids improved from 1970 to 2010. The percentage of people without a high school diploma decreased to 8 percent in 2010 from 32 percent in 1970. The percentage of people with some college training or a college degree was 63 percent in 2010, compared to 27 percent in 1970 (see chart 3).<sup>32</sup> Chart 4 indicates that the largest gains in educational attainment were made during the 1980s and that since 2000 those gains have flattened. While, as indicated in chart 3, Cedar Rapids' educational attainment figures for some college and above surpass those of the nation, it will want to preserve this advantage to ensure it retains and attracts quality jobs.

As shown in table 8, from 2007 to 2009 almost 20 percent of 11th grade students in Cedar Rapids had reading and math test scores that were below proficiency for their grade level, although they exceeded state figures. Further, 17 percent of these students did not graduate from high school, higher than the rate for the state. This disconnect between performance and attainment could potentially serve as major barriers to employment opportunities. Further,

# Chart 4. Percentage point changes in educational attainment: Cedar Rapids, 1970-2010



# Table 8. Cedar Rapids community school district,test scores of 11th grade students and high schoolgraduation rates

	Cedar Rapids	lowa
Percentage 11th grade lowa students proficient in reading (2007-2009)	82%	77%
Percentage 11th grade lowa students proficient in math (2007-2009)	82%	78%
Graduation rate (2012)	83%	89%
Source: Iowa Department of Education	on.	

as demonstrated in chart 4, growth in percentage of the population that is over 25 and obtaining some level of college has slowed over the past ten years.

There are several schools of higher learning in Cedar Rapids: Coe College (CC), Mount Mercy University (MMU), and Kirkwood Community College (KCC). CC has 1,400 students, representing more than 33 states and over 15 foreign countries. Offering more than 40 majors, over 50 percent of CC's graduates go on to do post-graduate study.33 MMU has more than 1,800 students. It offers undergraduate, adult accelerated, and graduate-level programs in business, marriage and family therapy, education, and nursing.<sup>34</sup> KCC is a two-year community college, which offers 70 applied science career programs, as well as 24 certificates intended for entry-level employment.35 KCC serves students from every county in Iowa, but is focused on the surrounding seven-county region of Cedar Rapids.<sup>36</sup>

In 2011, KCC established the Advanced Industry Sector Board (Sector Board) to develop and sustain a comprehensive regional advanced manufacturing career pathway system targeted for high demand jobs. The Sector Board consists of producers of components, products, or parts with a vested interest in local markets.<sup>37</sup> In 2006, KCC implemented an electronic employer job site. Over 3,500 employers post new vacancies to the job site and almost 7,000 students have registered. Student resumes have been viewed by prospective employers over 18,000 times.<sup>38</sup>

As a result of these findings, KCC's School of Continuing Education works with employers and economic development agencies to provide residents with the job skills they require.<sup>39, 40</sup> Several interviewees believe that this sort of public-private sector partnership encourages innovation in the local economy. Workforce development strategies include training that allows students to gain practical work experience through internships and job shadowing experiences. The School of Continuing Education offers a range of training for an estimated 41,000 people per year in healthcare, information technology, industrial technology, construction, welding, machine operations, and metal fabrication.

The United Way of East Central Iowa has established a program to improve the job skills of lower-income residents of the six-county area. The United Way works in partnership with KCC and employers to improve specific skill sets and competencies, and to address barriers that disadvantaged populations face in finding and maintaining employment. The program began in the fall of 2011 with 45 students that the United Way supports by providing childcare and other resources. The United Way also advocates with the state of Iowa for increased workforce development resources and tuition supports for students. The program is fairly new and an evaluation has not been conducted. However, it appears to work best with students with prior work experience that need to update their skills.<sup>41</sup>

# **Race and diversity**

Cedar Rapids has become slightly more racially and ethnically diverse in recent decades; however, its residents are still 88 percent White. According to the 2010 Census, the population was 6 percent Black, 3 percent Hispanic, and 3 percent foreign-born.

Dissimilarity indices or other examinations of diversity are difficult to apply in the case of Cedar Rapids. Given that the vast majority of the population is White, any efforts to measure segregation will be skewed. However, economic distinctions emerge more readily. The real median family income of Whites was \$65,836 in 2010 and \$49,474 for Hispanics, compared to \$22,564 for Blacks. Further, 46 percent of Black families lived in poverty, compared to 7 percent of Whites and 12 percent of Hispanics.<sup>42</sup>

There was not much discussion of racial diversity during interviews in Cedar Rapids. However, immigrants from Eastern Europe were mentioned. Some Bosnians have moved to the area and started new businesses. They have become clients of the Alliance and other economic development agencies. In addition, there is some concern by larger businesses with diverse workforces as to whether their employees and their families are comfortable living in the community.

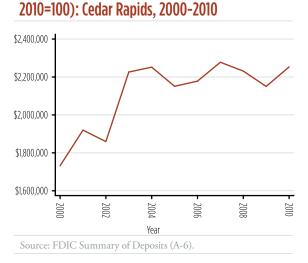
Diversity Focus is a local nonprofit that works in the Iowa City and Cedar Rapids corridor to promote diversity, awareness, and cultural inclusion. Among other activities, the organization publishes *Inclusive Communities*, a magazine that profiles a set of diverse community leaders.<sup>43</sup> In addition, its staff sponsors and publicizes community events and supports research. Diversity Focus is supported by local colleges and universities, businesses, and local governments.<sup>44</sup>

### **Banking**

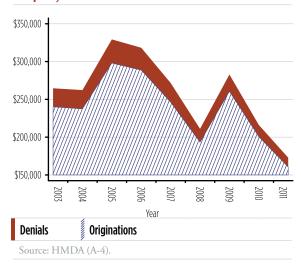
The number of bank branches in Cedar Rapids decreased from 43 to 40 between 2002 and 2012, even though the population increased by 5 percent between 2000 and 2010. The number of banking institutions remained unchanged over the same period and, as of 2012, almost 80 percent of those institutions are headquartered in the state of Iowa. Nevertheless, nearly 50 percent of the deposit market share is held by two national institutions. Deposits, in real dollars, have increased by 30 percent between 2000 and 2010, outpacing population growth (chart 5).

The lending activity of Cedar Rapids supports the contentions of interviewees that the city has a relatively healthy housing market. As shown in chart 6, home mortgage lending in Cedar Rapids peaked in 2005, before rebounding in 2009 and falling again in

Chart 5. Total deposits (thousands of real \$,



# Chart 6. Value of HMDA loan originations and denials (thousands of real \$, 2010=100): Cedar Rapids, 2003-2011

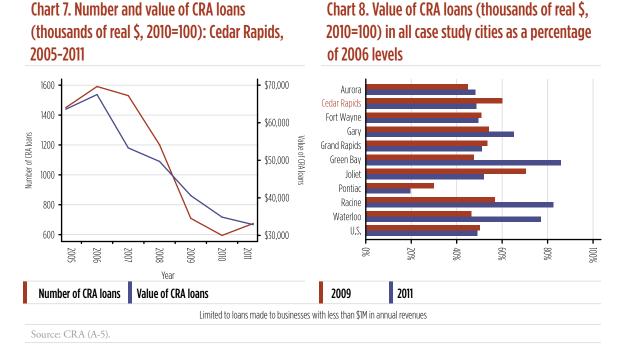


2010 and 2011. However, the trends in applications and originations have closely mirrored each other since 2003, reflecting that originations kept pace with demand. This further reinforces the perceptions of interviewees that when the demand is there, banks are willing to lend.

Charts 7 and 8 show small business lending by financial institutions between 2005 and 2011, using Community Reinvestment Act data. The number and amount of loans originated to small businesses with revenues under \$1 million fell in 2007, and since 2010 the number of loans has rebounded only slightly. Chart 8 puts this slow rebound in perspective, as the real value of small business lending in Cedar Rapids in 2011 continues to fall and remains at barely 50 percent of 2006 levels.

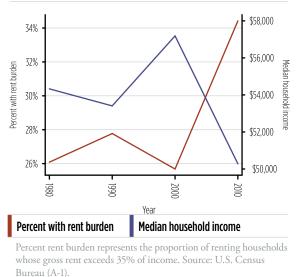
### Housing

Almost 70 percent of housing units in Cedar Rapids are owner-occupied as of 2010 (table 9).<sup>45</sup> This relatively high level of home ownership constrains the rental market. More than 34 percent of renters pay above 35 percent of their total income in rent (commonly referred to as a "rent burden"). Chart 9 reflects the expected inverse relationship between real incomes and the percent of Cedar Rapids' residents experiencing a rent burden. There is no public housing in Cedar Rapids.<sup>46</sup>



Many of the Cedar Rapids interviewees noted that housing prices have fallen because housing demand has contracted in recent years. They concluded that it may take another 12 to 18 months for housing demand to return to pre-recession levels.

# Chart 9. Rent burden and median household income (real \$, 2010=100): Cedar Rapids, 1980-2010



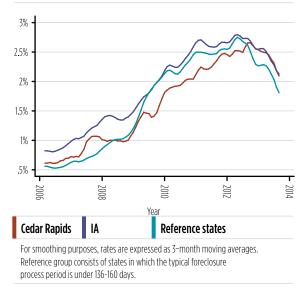
As chart 10 demonstrates, Cedar Rapids and Iowa had foreclosure inventory rates that were less than 1 percent in 2006, before the recession. After the recession (reflected by the period of 2009 to 2011), the foreclosure inventory rate increased threefold in Cedar Rapids, and although the rate is lower than that of the state in 2011, it has risen slightly in the past year. Nevertheless, Cedar Rapids' foreclosure inventory rate is in line with other states with a 136-160 day foreclosure processing period.

The low rate of foreclosure inventories was attributed by interviewees to the prevalence of community banks. In addition, local experts contended that Iowa did not experience the dramatic rise in real estate prices during the mortgage boom in the early to mid-2000s. Lastly, Iowa has a relatively low unemployment rate, protecting home owners from losing their homes due to job loss.

# Table 9. Cedar Rapids' housing trends, 1970and 2010

	1970	2010
Percentage of homes owner-occupied	70%	68%
Percentage of renters with rent burden over 35 percent	27%	34%
Source: U.S. Census Bureau (A-1).		

## Chart 10. Foreclosure inventory rate: Cedar Rapids and comparison areas, Jan 2006 – Sep 2013



Source: LPS Applied Analytics (A–7).

# Conclusion

Cedar Rapids benefits from the united leadership, civic pride, and community engagement which saw it through the 2008 floods and subsequent recovery. Its central location and engaged community colleges and employers make it attractive to national and international corporations. The percentage of its population that is college educated exceeds both state and national levels, as does its percentage of 25-to-44year-olds. Unlike many of its post-industrial peers, Cedar Rapids has virtually no experience with racial or ethnic diversity. Nevertheless, leadership is preparing itself should national trends begin to emerge in Cedar Rapids, as well. All these factors point to an educated, young, and vibrant community.

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# Appendix A: Overview of key data sources and compilation methods

# [1] U.S. Census Bureau

The U.S. Census collects information on the American population and housing every ten years for use in policymaking and research. Until recently, it was distributed in two forms: a short form that counts all residents as mandated by the Constitution, and a long form that samples the population for characteristics such as income, housing, and education. After the 2000 Census, the long form was replaced by the American Community Survey (ACS). All three are discussed below.

With a few exceptions, the Census-derived time series presented in these profiles represent an amalgamation of data points from these three sources. While we made every effort to ensure comparability between figures over time, in some cases – detailed in table 2 – this was not possible and/or was difficult to assess. Furthermore, for the sake of narrative efficiency, we indicated all ACS data as corresponding to 2010 throughout the text and charts, even though the majority of it actually corresponds to the five-year timeframe between 2005 and 2009.

Please note that, for tabulation purposes, the Census treats cities as political units rather than spatially-fixed communities. As such, apparent changes over time may reflect changes caused by annexation, as well as changes within the original city boundaries. The table below indicates the extent of annexation for each of the ten case cities between 1970 and 2010.

City	Land Area in Square	Miles	
City	1970	2010	Percent Change
Fort Wayne	51.5	110.6	115%
Gary	42.0	49.9	19%
Grand Rapids	44.9	44.4	-1%
Pontiac	19.7	20.0	1%
Aurora	14.1	44.9	219%
Joliet	16.5	62.1	276%
Racine	13.1	15.5	18%
Green Bay	41.7	45.5	9%
Cedar Rapids	50.7	70.8	40%
Waterloo	59.2	61.4	4%

#### Table 1. Change in land area by city, 1970-2010

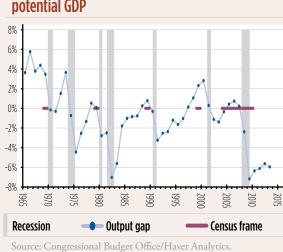
Notes: 1. Data for 1970 come from 1972 County and City Databook as accessed through ICPSR.

2. Data for 2010 come from the U.S. Census Bureau State and County Quickfacts.

### Inset 1: Census data and the business cycle

For most characteristics, observed changes over time neatly capture the long-term trends that interest us. For a handful of characteristics, however, historically meaningful structural changes may be somewhat obscured by short-term fluctuations in the business cycle. To illustrate, Census data indicate that real median family income in Green Bay increased by just over 12 percent between 1990 and 2000. This probably understates the true gain, however, insofar as the first measurement reflects income closer to the peak of a business cycle than the second one.<sup>1</sup>

This concern mainly applies to income- and employment-related characteristics. Ideally, in the interest of holding cyclical change constant and thereby isolating structural change, comparisons between these types of characteristics should be made



# Chart 1. Real U.S. output gap as a percent of real potential GDP

between measurements taken during the same stage of the business cycle (e.g., peak-to-peak or trough-totrough). When not possible, however, such comparisons should at least take into account that differences in timing with respect to the business cycle may be relevant.

These differences are captured in chart 1, which displays the timeframe for income questions (Census frame) from the Census and ACS in relation to fluctuations in the business cycle. Note that both the formal definition of business cycles (in shading, and an informal measure depicted by the output gap (i.e., the difference between actual GDP and potential GDP), are depicted. The output gap rises during economic expansions and falls during contractions. We express it as a percent of real potential GDP to isolate this cyclical effect from long-term, structural increases in GDP. In the context of our example, the red line in 1989 highlights the period for which income was reported in the 1990 Census and the red line in 1999 highlights the same for the 2000 Census. Visually, we can see that the 1990 frame is closer to a recession and decline in the output gap; indicating it occured closer to the peak of a business cycle.

Lastly, in addition to the official U.S. Census website for sharing recent data (American FactFinder), for historical data we relied on two intermediary venues that organize the myriad older Census products into a coherent framework. In particular, for the period 1970-1990, we relied heavily on the National Historical Geographic Information System (NHGIS) maintained by the University of Minnesota. As a supplement, we also used data provided by the Interuniversity Consortium for Political and Social Research (ICPSR) maintained by the University of Michigan. Accordingly, the full citation for any specific Census-derived figure should be considered as "[the source] as obtained through [the venue], [the year]". Additional detail for each of these venues is provided below.

# Sources

#### [i] Short Form

#### Citation: U.S. Census Bureau, Decennial Census, Short Form.

In contrast to the long form or ACS, all persons complete the short form. All households and group quarters receive a questionnaire by mail every ten years. It asks for the age, sex, and race/ethnicity for each person living at the address, as well as whether the residence is owned or rented.<sup>2</sup> Addresses are primarily obtained from the Master Address File from previous Census years and the Delivery Sequence File from the U.S. Postal Service.<sup>3</sup> Follow-ups are conducted by telephone and personal interviews for nonrespondents. Missing data are imputed. Since the published figures are enumerations and not estimates from a sample, there are no calculable margins of error associated with sampling bias. However, the decennial Census is accompanied by a post-enumeration survey to assess coverage error.<sup>4</sup> The post-enumeration survey for the 2010 Census did not find a significant percent net undercount or overcount for the household population.<sup>5</sup>

#### [ii] Long Form

#### Citation: U.S. Census Bureau, Decennial Census, Long Form.

For Censuses 1970-2000, one in six residents received a long form questionnaire with detailed questions on population and housing. Though results from the long form are technically estimates (not enumerations), the Census Bureau considers the figures sufficiently precise that it does not publish margins of error.

#### [iii] American Community Survey

#### Citation: U.S. Census Bureau, American Community Survey.

The Census Bureau officially introduced the ACS in 2005 as a replacement for the Decennial Census long form. Instead of sampling the population at one point in time every ten years, the ACS draws monthly rolling samples from U.S. households and group quarters for release every year.<sup>6</sup> Because these annual samples are smaller than the long form samples (about 1 in 40), geographies with smaller populations require greater than single-year periods to achieve appropriate margins of error.<sup>7</sup> Thus the ACS also releases rolling three-year and five-year estimates, where the multi-year estimates are constructed by pooling data from all years. For our analysis of industrial cities, appropriate margins of error were typically only obtainable from 5-year data. In some cases, our assessment of the standard error relative to the estimate allowed us to use three-year data (this measure is known as the coefficient of variation (CV); see discussion below for additional detail). It should be noted that we only considered margins of error when selecting the timeframe for an estimate. We did not test whether differences in estimates are statistically significant. Comparisons of ACS data made in the profiles may not be statistically significant when the estimates are very close or from a small population.

#### [iv] County and City Data Book

#### Citation: U.S. Census Bureau, County and City Data Book [United States] consolidated files, 1944-1977.

The County and City Data Book is a compendium of local-area data compiled by the U.S. Census Bureau from a variety of sources. It was published as a supplement to the Statistical Abstract of the United States in 1952, 1956, 1962, 1972, 1977, 1983, 1988, 1994, 2000, and 2007.<sup>8</sup> For budget reasons, the Bureau terminated the program in 2011.

## Venues

#### [i] American Factfinder

Citation: U.S. Census Bureau, American FactFinder, http://factfinder2.census.gov/faces/nav/jsf/pages/index.xhtml.

American FactFinder provides access to data about the United States, Puerto Rico, and the Island Areas. The data in American FactFinder come from several censuses and surveys.

For more information see "Using FactFinder" and "What We Provide."9, 10

#### [ii] NHGIS

**Citation:** Minnesota Population Center. National Historical Geographic Information System: Version 2.0. Minneapolis, MN: University of Minnesota 2011, http://www.nhgis.org.

The National Historical Geographic Information System (NHGIS) provides, free of charge, aggregate census data and GIS-compatible boundary files for the United States between 1790 and 2012.

#### [iii] ICPSR

**Citation:** The Interuniversity Consortium for Political and Social Research. Ann Arbor, MI: University of Michigan, http://www.icpsr.umich.edu/.

The Interuniversity Consortium for Political and Social Research maintains an extensive archive of data sets in the social sciences. Data are available to researchers at no charge.

#### [iv] Miscellaneous

Percent manufacturing in 1960 and two other national figures for 1970 were not found in the above venues and thus obtained elsewhere, as indicated below.

- Percent Manufacturing from University of Virginia Library Citation: University of Virginia Library, County and City Data Books, http://www2.lib.virginia.edu/ccdb.
- Median Family Income from Current Population Reports Citation: U.S. Census Bureau, U.S. Department of Commerce, Current Population Reports, Consumer Income, Series P-60, No. 78. May 20, 1971, http://www2.census.gov/prod2/popscan/p60-078.pdf.
- Median Value of Owner Occupied Homes from Historical Census of Housing Tables Citation: U.S. Census Bureau, U.S. Department of Commerce, Historical Census of Housing Tables, Home Values, http://www.census.gov/hhes/www/housing/census/historic/values.html.

# Table 2. U.S. Census figures by Decennial Form

<u>Order</u>	Figure	<b>Description</b>	<u>Census</u> <u>Form</u>	<u>Notes</u>
1	Total population	Total number of persons	Short	
2	% < 19	% of total population aged 19 and under	Short	
3	% 20-24	% of total population aged 20-24	Short	
4	% 25-44	% of total population aged 25-44	Short	
5	% 45-64	% of total population aged 45-64	Short	
6	% > 65	% of total population aged 65 and over	Short	
7	% Black	% of population that identified themselves as Black	Short	To ensure comparability with earlier years, universe is constrained to persons who identified with only one race.
8	% White	% of population that identified themselves as White	Short	To ensure comparability with earlier years, universe is constrained to persons who identified with only one race.
9	% Hispanic or Latino (of any race)	% of total population that reported a Hispanic country of origin	Short	Not found for 1970 and 1980. Unlike race figures, universe includes the entire population.
10	% Less than HS	% of population aged 25 and over that did not graduate from high school	Long	See % HS Grad note.
11	% HS Grad	% of population over 25 who graduated from high school but never attended college	Long	In 1970, there is no explicit distinction between high school graduate and non-high school graduate. Individuals assumed to have gradu- ated high school if and only if they completed 4 years of high school.
12	% Some College & College Grad	% of persons aged 25 and over that ever attended college	Long	-
13	% Manufacturing	% of employed population aged 16 and over that work in the manufacturing industry	Long	Figures for 1970 appear to omit approximately 3-8% of eligible universe. Figures for 1960 come from County and City Data Book.
14	Civilian Work Force	Full civilian work force, including the unemployed	Long	
15	% Civilian Unemployed	% of individuals who are in the labor force but not employed	Long	
16	Real Median Family Income	Real median family income, adjusted using CPI-U-RS (2010=100)	Long	See extended note to figure 16 below.
17	% Families Below Poverty Line	% families below poverty line	Long	
18	Mean Commute Time	Mean travel time to work (minutes)	Long	Only found for 2000 and 2010.
19	%Married (individuals 15 years and over)	% of population aged 15 and over that are married	Long	In 1970, includes persons 14 years and over.
20	Average HH size	Average number of persons per household	Short	Only found for 2000 and 2010.
21	Average Family Size	Average family size	Short	Not found for 1970 and 1980.
22	Total Units	Total number of housing units	Short	
23	% Owner Occupied	% of occupied housing units that are owner occupied	Short	-
24	Real Median Value of Owner Occupied Homes	Real median value of specified owner occupied homes	Long	See extended note to figure 24 below.
25	% homes w- 0 Vehicle	% of occupied units with no vehicles	Long	
26	% homes w- 1 Vehicle	% of occupied units with exactly 1 vehicle	Long	
27	% homes w- 2+ Vehicles	% of occupied units with 2 or more vehicles	Long	

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28	% Foreign Born	% of entire population that was born abroad to non-native parents	Long	See extended note to figure 28 below.
29	Real Median Household Income	Real median household income, adjusted using CPI-U-RS (2010=100)	Long	See extended note to figure 29 below.
30	% Rent Burden	% of renting HHs whose gross rent is greater than or equal to 35% of income	Long	See extended note to figure 30 below.

Table 2, ILS, Consus Figures by Decennial Form

#### **General notes**

#### In all cases:

- All data from 2000 and after were obtained through American FactFinder.
- Non-ACS figures that take into account income (median family income, median household income, and rent burden) are based on income from the year immediately prior to the indicated year (e.g., 1970 income data corresponds to 1969); the timeframe for ACS income-related figures is also offset by one year (e.g., income data from the 2005-2009 timeframe corresponds to 2004-2008).
- Real dollar amounts were adjusted using the CPI-U Research Series (CPI-U-RS, 2010=100).

#### Unless otherwise indicated:

- Figures indicated as deriving from the "Short Form," do in fact derive from the Decennial Census Short Form for all years.
- Figures indicated as deriving from the "Long Form" derive from the Decennial Census Long From for all years except 2010; in that case, data were derived from the 2005-2009 American Community Survey.
- All figures from 1960-1990 were obtained through the NHGIS.

#### **Extended notes to figures**

- 16 In 1970, city- and state-level figures were taken from the County and City Data Book as obtained through the ICPSR, while the U.S. level figure was taken from a Current Population Reports publication (see http://www2.census.gov/prod2/popscan/p60-078.pdf). We were unable to find sufficient documentation to confirm comparability between 1970 and later years.
- 24 The following caveat applies to comparisons between 1970 and later years: For 1980-2010, the population of units includes only "specified" units, which represents a subset of single-family homes (see http://quickfacts.census.gov/qfd/meta/long\_HSG495210.htm for the definition of "specified" as employed in the ACS). In 1970, however, city- and state-level figures were taken from the County and City Data Book as obtained through the ICPSR. The codebook entry for that year is indicated as "OOU.SINGLE FAMILY MEDIAN VAL. \$1970." We were unable to determine if this contains all single family homes, or just a subset thereof. The U.S. level figure for 1970 was obtained from Historical Census of Housing Tables (see http://www.census.gov/hhes/www/housing/census/historic/values. html), and appears to subset the population of units in a manner consistent with the definition of "specified." Any potential difference in the underlying universe should be mitigated by our using the median rather than the mean.
- 28 For 1970 and 2000: We assume, but cannot verify, that "foreign" excludes individuals born abroad to native parents. In Joliet in 1970, 2.3% of the eligible universe appears to be missing. For the last data point, we used a narrower three-year timeframe (2009-2011), as the coefficients of variation were generally acceptable. The CV for Gary, however, straddled the informal threshold between "Good" and "Fair".
- 29 We assume, but cannot verify, that the population includes all households, as opposed to a subset of households that meet a certain criteria. For 2010, we used ACS data from the 2009-2011, as all coefficients met the informal criteria for "good" reliability.
- 30 2010 figures correspond to ACS five-year estimates from the 2007-2011 timeframe. Due to changes in the universe, comparability might be problematic for 1970, and is definitely problematic for 2007-2011. Figures relating to 1980-2000 all take into account "specified renter occupied housing units," while 1970 takes into account "renter-occupied units for which rent tabulated," and 2010 takes into account "renter-occupied housing units." The Census Bureau makes the disclaimer that the ACS data is not suitable for comparison with earlier long form data due to this change in the universe. By this logic, 1970 may be problematic as well. Renters who did not pay rent or who had a non-positive income are omitted from all calculations. Although we cannot verify the definition of gross rent for all years, in recent years "Gross rent is the contract rent plus the estimated average monthly cost of utilities...and fuels...if these are paid for by the renter." (For example, see http://www.socialexplorer.com/data/ACS2012/metadata/?ds=Social+Explorer+Tables%3A++ACS+2012 +(1-Year+Estimates)&table=T102B.)

# Inset 2: Detailed discussion of ACS reliability and the coefficient of variation

Inherent in the design of the ACS is a tradeoff between timeliness, accuracy, and geographic specificity; given limited resources and therefore a limited sample size, it's impossible to have all three of these desirable properties simultaneously.

To give researchers better control over how exactly these tradeoffs are calibrated, the ACS provides estimates of demographic characteristics in terms of 5-year, 3-year, and 1-year timeframes. The 5-year estimates are the most reliable because they have the largest sample size. Furthermore, 5-year estimates are available for all geographies for which the ACS tabulates data. The obvious downside of the 5-year data is that it applies to a long period, and may therefore be unsuitable for understanding short-term trends and/ or the current picture. The 1-year data, on the other hand, is suitable for analyzing short-term dynamics. The downside is that it is only available for larger geographies, and that estimates may have a high margin of error. The properties of the 3-year data are somewhere in between those of the 1-year and 5-year data.

Given that we are dealing with midsize cities, the choice was really between the 3-year and 5-year estimates. (1-year estimates are available for most cities, but omit Pontiac as well as several cities used for comparison. Further, as will be explained below, cities that barely met the population thresholds for inclusion in the 1-year data may suffer from high margins of error that would make their use questionable.)<sup>11</sup>

To make the decision between the 3-year and 5-year data, we follow the Census Bureau's advice and look at a metric known as the Coefficient of Variation (CV). The Bureau emphasizes that an acceptable CV should ultimately be a function of the estimate's intended use, and declines to provide specific interpretive thresholds. However, an informative user guide compiled by the Washington State Office of Financial Management suggests that, as a general rule, estimates with CVs less than 15% may be considered "good," estimates with CVs between 15% and 30% may be considered "fair," and estimates with CVs in excess of 30% should be used "with caution."<sup>12</sup>

Throughout, we only used 3-year data when the CVs were acceptable for all case study cities.

# [2] U.S. Bureau of Labor Statistics

#### [i] Quarterly Census of Employment and Wages

**Citation:** Bureau of Labor Statistics, U.S. Department of Labor, Quarterly Census of Employment and Wages [www. bls.gov/cew/].

Employment and location quotient data by industry are from the Quarterly Census of Employment and Wages as obtained through the Location Quotient Calculator.<sup>13</sup> Employment is calculated from quarterly reports filed by nearly every employer in the U.S.<sup>14</sup>

When used in the profiles, these data reflect annual averages for the county corresponding to the case-study cities. Please see below for the definition of "location quotient." Information on living wage calculations, which generally accompany these data in the profiles, is provided in A-9.

#### [ii] Occupational Employment Statistics

Citation: Bureau of Labor Statistics, U.S. Department of Labor, Occupational Employment Statistics, (www.bls.gov/oes/).

Employment, location quotient, and wage data by occupation are from the May 2012 release of the Occupational Employment Statistics for Metropolitan and Nonmetropolitan Areas. These estimates were calculated based on a rolling sample of establishments from May 2012, November 2011, May 2011, November 2010, May 2010, and November 2009.<sup>15</sup> The Employer Cost Index is used to express wage data across the timeframe in terms of May 2012 constant dollars.

When used in the profiles, these data reflect figures for the CBSA or Metropolitan Division corresponding to the case study cities. Please see below for the definition of "location quotient." Information on living wage calculations, which generally accompany these data in the profiles, is provided in A-9.

#### [iii] Employment Projections

(itation: Bureau of Labor Statistics, U.S. Department of Labor, Employment Projections (www.bls.gov/emp/).

All employment and output projections by industry are at the national level, and were taken from table 2.7 of the 2010-2020 Employment Projections Program.<sup>16</sup>

#### **Inset 3: Location Quotient Definition**

A location quotient (LQ) measures the concentration of a characteristic in one level of geography relative to that same concentration in a reference geography.<sup>17</sup> In the profiles, we employ location quotient to examine employment by industry between county and U.S., and employment by occupation between MSA and U.S.

LQs greater than one indicate that the characteristic is more concentrated in the local geography than the nation, while LQs less than one indicate it is less concentrated. For example, the 2011 LQ of paper manufacturing in Kane County, IL, is 2.43. This means that the share of paper manufacturing employment in Kane County is 2.43 times greater than the national share.

Mathematically, a LQ is a representation ratio defined by:

$$LQ = \frac{e_i/e}{E_i/E}$$

Where:

- $e_i$  = Local employment in industry *i*
- *e* = Total local employment
- $E_i$  = Base area employment in industry *i*
- E = Total base area employment

# [3] CPI-U-RS

#### Citation

- For 1978 and onward: U.S. Bureau of Labor Statistics, Consumer Price Index Research Series Using Current Methods (CPI-U-RS), U.S. city average, all items, December 1977=100 (see http://www.bls.gov/cpi/cpiursai1978\_2012.pdf).
- For years prior to 1978: extrapolations as calculated by the U.S. Census Bureau (see http://www.census.gov/ hhes/www/income/data/incpovhlth/2012/CPI-U-RS-Index-2012.pdf).

All values presented in real dollars were adjusted for inflation using the Consumer Price Index research series (CPI-U-RS) as employed by the U.S. Census Bureau. The CPI-U-RS is officially published by the Bureau of Labor Statistics (BLS) for a period beginning in 1978.<sup>18</sup> The Census Bureau derives values for prior years by applying the ratio of the CPI-U-RS and CPI-U in 1977 to the 1947-1976 CPI-U. Though the index is published such that December 1977=100, we transformed the series to present values in terms of 2010 dollars.

The CPI-U-RS tracks historical changes in the cost of living more consistently and accurately than the commonly reported Consumer Price Index for All Urban Consumers (CPI-U). It is more consistent because it applies current methodology to all years in the series, while the CPI-U – despite improving over the years – is not adjusted retroactively. Incorporating these improvements, in turn, improves accuracy. Current methods have reduced upward bias, which the Boskin commission reported to be 1.1 percent per year.<sup>19</sup> For example, the CPI now accounts for lower-level substitution bias (i.e., substitutions made among purchases within the same class of good.) Accordingly, the research series exhibits lower rates of inflation than the CPI-U. These improvements are especially significant for longitudinal analysis where rates compound over time. The CPI-U estimates that the price level rose by 462 percent between 1970 and 2010, whereas the CPI-U-RS estimates the increase at 401 percent.<sup>20</sup>

It should be noted that the CPI-U-RS, while an improvement over the CPI-U, still does not represent the BLS' best measure of a cost-of-living index because it does not accommodate for substitutions made between classes of goods (aka, upper-level substitutions).<sup>21</sup> To appreciate the significance of this type of substitution, it's helpful to note that a cost-of-living index should estimate the increase in income necessary to make a consumer just as happy after an increase in the price level as before. As an example, if the price of pork increases relative to beef, a consumer may be just as happy purchasing more beef and less pork. Thus an index which presumes the consumer purchases the same amount of pork at a higher price is upwardly biased. The BLS produces a series that accounts for this effect, the Chained CPI-U, but it only extends back to year 2000.<sup>22</sup> Examining the change in price level between 2000 and 2010 (years for which all three indices are available), the Chained CPI estimates an increase of 23 percent, while the CPI-U and CPI-U-RS both estimate an increase of 27 percent.<sup>23</sup>

It should also be noted that the CPI-U-RS is a national index and may not reflect regional differences in the cost of living across the 10 cities. Thus readers are cautioned against interpreting cities with comparatively lower median incomes or median incomes that fail to keep pace with the CPI-U-RS as strictly worse off.

# [4] HMDA

Main Citation: Federal Financial Institutions Examination Council (FFIEC), Home Mortgage Disclosure Act (HMDA) loan application register flat files (http://www.ffiec.gov/hmda/hmdaflat.htm).

Tract-to-City Crosswalk: 2000 U.S. Census Bureau boundary data, as obtained through Maptitude Version 5.

The Home Mortgage Disclosure Act (HMDA) requires that certain lending institutions publically report information pertaining to loan applications for home purchases, improvements, and refinancing.<sup>24</sup> Policymakers and regulators use the resulting report – which includes borrower characteristics such as race and income – to assess whether institutions are meeting the credit needs of the community, as well as to deter discriminatory practices. In addition to these regulatory purposes, the data are well suited to place-based analysis in general because they include the Census tract of the property.

In the profiles, we limited our data to home purchase loans that were either originated or denied by the lending institution after a full review of the application. Preapprovals and withdrawn applications were not considered. Data were aggregated by Census tract and then converted to city-level data using 2000 Census boundary data as obtained through Maptitude. All dollar values were adjusted for inflation using the CPI-U-RS.

# [5] CRA

Main Citation: Federal Financial Institutions Examination Council (FFIEC), Community Reinvestment Act (CRA) aggregate flat files (http://www.ffiec.gov/cra/craflatfiles.htm).

Tract-to-City (rosswalk: 2000 U.S. Census Bureau boundary data, as obtained through Maptitude Version 5.

The Community Reinvestment Act (CRA) requires certain depository institutions to report data on business lending for the public.<sup>25</sup>

Data include loans made in amounts of less than \$1 million; to better focus on lending to small businesses we further limit the data to loans made to businesses with less than \$1 million in revenues. Tract-level data was converted to city-level data using 2000 Census boundary data as obtained through Maptitude. All dollar values were adjusted for inflation using the CPI-U-RS. Note that, unlike HMDA, CRA does not provide data regarding applications.

# [6] FDIC Summary of Deposits

Main Citation: FDIC Summary of Deposits (http://www2.fdic.gov/sod/).

#### **Geocoding-related Citations:**

- Maptitude Version 5.
- 2000 U.S. Census Bureau boundary data, as obtained through Maptitude Version 5.
- The Google Geocoding API, Version 2 (https://developers.google.com/maps/documentation/geocoding/).
- Federal Reserve Bank of Chicago calculations.

The Federal Deposit Insurance Corporation (FDIC) Summary of Deposits is an annual report that reflects, among other things, the geographic distribution of deposits held by all FDIC-insured institutions. Information in the report is obtained from two sources: 1) a mandatory survey required of all FDIC-insured institutions that operate two or more branch locations, including foreign institutions that operate in the U.S. and 2) the Call Report, which may be used in place of the survey in cases where an institution operates in only one location.<sup>26</sup> These data comprise the vast majority of deposits and deposit-like instruments held in the U.S.; credit unions – whose deposits collectively summed to about 12 percent of that of commercial banks in 2004 account for the remainder.<sup>27</sup>

In the survey, institutional respondents are asked to allocate total deposits to physical bank locations in a manner consistent with their respective internal practices.<sup>28</sup> For example, the allocation of a certain account to a certain branch office for SOD purposes might derive from matching the account holder's address to the nearest branch, where the account is most active, or where the account was opened.

Furthermore, respondents are instructed to consolidate the deposits of limited-service outlets (such as ATMs) into more substantial branches located nearby (preferably in the same county). The sum of deposits distributed over the various locations should match the analogous figure in the Call Report or Report of Assets and Liabilities.<sup>29</sup>

The subsequent availability of detailed address fields in the report can be used to pinpoint the exact latitude and longitude of bank locations (and their corresponding deposits), thereby making this source particularly useful for the sort of place-based analysis employed throughout the profiles. This process of converting addresses to coordinates is known as "geocoding", and is implemented by a piece of software called a "geocoder."

We used two geocoders to match deposits with the profiled cities: Maptitude (v5) and the Google Geocoding API (v2). After determining the coordinates of bank locations, we then used Maptitude again to determine the corresponding city with respect to boundaries from the 2000 Census.

It is important to note that all geocoders rely on matching techniques with degrees of uncertainty in order to reconcile text-based address fields between multiple data sources. Consequently, any geocoding procedure is subject to multiple types of error including: 1) failure to match at all, 2) matching to the wrong location, and 3) matching to a correct but imprecisely defined location (e.g., a zipcode as opposed to a building).

Regarding the first type of error, our geocoding success rate generally fell between about 90 percent and 95 percent, depending on the year. The second type of error, while important, is difficult to quantify. Since our goal was to link banking data with a relatively large target (cities), we imagine that the third type of error is insignificant.

#### A few general caveats are worth mentioning given how deposits are reported and geocoded:

- First, note that deposits figures reported throughout the profiles relate to deposits corresponding to bank locations in the cities, not residents of the cities. Throughout the profiles, however, we implicitly presume that these two measures are highly correlated, and use them interchangeably.
- Second, between the survey instructions and Banks' internal practices, an area's figures may be skewed upward if it contains a central location within which large amounts of deposits from nearby limited-service locations are consolidated. (This effect was particularly noticeable in the case of Green Bay, WI, where one location with consolidated deposits drove per-capita deposits to a level nearly three times higher than that of the next highest case study city.)
- Lastly, given that geocoding outcomes tend to be more successful for recent periods than for earlier periods, estimated growth in deposits may be subject to upward bias. Using two geocoders mitigates but does not eliminate this bias.

#### **Miscellaneous notes:**

- While all discussions pertaining to deposits amounts draw from geocoded data, discussions relating to institutional characteristics and market structure (e.g., number of branches, market share, community versus non-community bank) draw from Summary of Deposits data as assigned to cities based on their zipcodes. This assignment, in turn, was based on 2000 city and 2007 zipcode boundaries from the Census, as obtained through Maptitude.
- The FDIC began including the results of its internal geocoding procedure starting with the 6-2012 release. All deposits figures in our analysis, however, are entirely based on geocodes obtained through Maptitude and Google as described above.
- Data were aggregated by Census tract and then converted to city-level data using 2000 Census boundary data as obtained through Maptitude. All dollar values were adjusted for inflation using the CPI-U-RS.

# [7] LPS Applied Analytics

#### Main Citation: Lender Processing Services (LPS) Applied Analytics.

#### Zipcode-to-City Crosswalk: 2000 U.S. Census Bureau boundary data, as obtained through Maptitude Version 5.

Proprietary loan-level microdata furnished by LPS Applied Analytics details the monthly performance of mortgage loans in the residential housing market. LPS collects this data from large mortgage servicers, who collectively represent about two-thirds of this market.

The underlying raw data include numerous mortgage types including first mortgages, second mortgages, and various grades of home equity lines of credit. In an effort to better align our measures with properties as opposed to loans, however, we take into account only first-lien mortgages. Furthermore, we used Census data (as obtained through Maptitude V5) to assign loans to case study cities using the zipcode of the underlying property.

A variety of possible metrics may be derived from mortgage performance data to help gain insight into the health of a given housing market, including but not limited to: the foreclosure start, transition, and inventory rates. Throughout the profiles, we focus exclusively on the foreclosure inventory rate, a static measure that represents the number of mortgages in foreclosure as a proportion of all mortgages. The start and transition rates, on the other hand, are dynamic measures that provide insight into the flow of loans into and out of foreclosure status.<sup>30</sup>

It's important to note that foreclosure inventory rates are highly sensitive to state laws that govern how foreclosures are processed. A foreclosure in Illinois, for example, takes about 300 days and often longer because every foreclosure must be processed through the courts. However, some states, like Michigan, do not require foreclosures to go through the courts. Still, depending on the situation, certain states like Iowa and Wisconsin employ both methods. All things being equal, foreclosure rates tend to be lower in states that rely primarily on non-judicial procedures, as any potential buildup resulting from new foreclosures in these states is tempered by the speed with which they can be resolved.<sup>31</sup>

Given this sensitivity to various legal procedures, foreclosure inventory rates should only be compared among states with similar process periods. In the profiles, we compare the foreclosure inventory rate in a given city with its home state and the average of a group of reference states. The four reference groups were constructed based on the quartiles of the process period, as shown in table 3.

Table 5. Ty	pical foreclosure proces	ss period for reference states
Group	Process Period (days)	States
1	< 63	AL CT DC GA MD <b>MI</b> MO NH RI TN TX VA WY
2	63-136	AK AR AZ CA FL KS MA MN MS NC NV VT WA WV
3	136-180	CO IA ID KY LA MT ND NE NM OR SC SD UT
4	>180	DE HI IL IN ME NJ NY OH OK PA WI

#### Table 3. Typical foreclosure process period for reference states

Source: RealtyTrac (see http://www.realtytrac.com/real-estate-guides/foreclosure-laws/).

# [8] Brown University

**Citation:** Spatial Structures in the Social Sciences, Brown University, US2010 Project, (http://www.s4.brown.edu/ us2010/Data/data.htm).

Measures of residential segregation and racial/ethnic composition are from US2010, a project of Spatial Structures in the Social Sciences at Brown University, and based on data from the Decennial Census and the 2005-09 American Community Survey.

The dissimilarity index measures the extent to which one group is distributed proportionally across census tracts in a city relative to another group.<sup>32</sup> The index ranges from 0 to 100 and equals zero if every tract exhibits the same ratio between groups as the city as a whole. The index equals 100 if the two groups are entirely segregated by census tract. Values of 60 or above are considered fairly high. It means that 60 percent of one group must move to a different tract to achieve a proportional distribution. Values between 40 and 60 are considered moderate, while values less than 40 are fairly low.

More generally, the index for two racial groups is defined as:<sup>33</sup>

$$\frac{1}{2}\sum_{i=1}^{N} \left| \frac{x_i}{X} - \frac{y_i}{Y} \right|$$

Where:

- $x_i$  = the population of group X in census tract *i*
- X = the total population of group X in the city
- $y_i$  = the population of group Y in census tract *i*
- Y = the total population of group Y in the city

# [9] Living Wage Project

**Citation:** Poverty in America, Massachusetts Institute of Technology, Living Wage Project, Living Wage Calculator (http://livingwage.mit.edu/).

Estimates of living wages are from the Living Wage Calculator, a tool provided by the Living Wage Project under the Poverty in America program at the Massachusetts Institute of Technology. A living wage represents a minimum cost of living for low wage families in a particular area based on cost estimates for food, child care, healthcare, housing, transportation, other necessities, and taxes. It is intended to highlight that working families may not earn enough to live locally, even if they earn more than the minimum wage and are not officially in poverty.

All estimates cited in the profiles are for one adult raising one child. The calculator uses data from a variety of federal sources to estimate costs, including the Bureau of Labor Statistics, the U.S. Department of Housing and Urban Development, and the U.S. Department of Agriculture. Estimates are made with respect to the latest source data that was available in June 2012.

Though the calculator allows users to select estimates for either place or county, it does not detail the various levels of geography represented by the source data. Therefore we cannot distinguish which cost estimates, if any, are particular to the place or county, and which represent some broader level of geography. Estimates cited in the profiles were selected by place, and these are likely more representative of the MSA or metropolitan division, where one exists.

Additionally, the calculator does not report whether values are given in constant dollars. Given the latest update in June 2012, we speculate that all values can be generally assumed to be in "recent" dollars.

### Notes

1. As the table below indicates, please note that income reported in the 1980 and 1990 Census corresponds to income from 1979 and 1989, respectively.

2. U.S. Census Bureau, Explore the Form, available at http://www.census.gov/2010census/ about/interactive-form.php.

3. U.S. Census Bureau, Summary Population and Housing Characteristics, Selected Appendixes, May 2012, available at http://www.census.gov/prod/cen2010/cph-1-a.pdf.

4. U.S. Census Bureau, Coverage Measurement, available at  $https://www.census.gov/coverage_measurement/.$ 

5. U.S. Census Bureau, Census Coverage Estimation Report, May 2012, available at http:// www.census.gov/coverage\_measurement/pdfs/g01.pdf.

6. U.S. Census Bureau, American Community Survey, Design and Methodology, available at http://www.census.gov/acs/www/methodology/methodology\_main/.

7. Basic information on sample size and data quality by state can be found at http://www. census.gov/acs/www/methodology/sample\_size\_and\_data\_quality/.

8. U.S. Census Bureau, County and City Data Book: 2007, available at http://www.census. gov/prod/2008pubs/07ccdb/ccdb-07.pdf.

9. U.S. Census Bureau, Using FactFinder, available at http://factfinder2.census.gov/faces/ nav/jsf/pages/using\_factfinder.xhtml.

 U.S. Census Bureau, What We Provide, available at http://factfinder2.census.gov/ faces/nav/jsf/pages/what\_we\_provide.xhtml.

11. U.S. Census Bureau, American Community Survey, Guidance for Data Users, available at http://www.census.gov/acs/www/guidance\_for\_data\_users/estimates/.

12. Washington State Office of Financial Management, American Community Survey User Guide, May 2012, available at http://www.ofm.wa.gov/pop/acs/userguide/ofm\_acs\_ user\_guide.pdf.

13. Bureau of Labor Statistics, Quarterly Census of Employment and Wages, Location Quotient Calculator, available at http://data.bls.gov/location\_quotient/ControllerServlet.

14. Bureau of Labor Statistics, Quarterly Census of Employment and Wages, Frequently Asked Questions, available at http://www.bls.gov/cew/cewfaq.htm#014.

15. Bureau of Labor Statistics, Occupational Employment Statistics, Overview, available at http://www.bls.gov/oes/oes\_emp.htm.

 Bureau of Labor Statistics, Employment Projections, available at http://bls.gov/emp/ ep\_table\_207.htm.

17. Bureau of Labor Statistics, Help & Tutorials, available at http://www.bls.gov/help/def/lq.htm#location\_quotient.

18. Bureau of Labor Statistics, CPI Research Series Using Current Methods, available at http://www.bls.gov/cpi/cpirsdc.htm.

19. Bureau of Labor Statistics, Price Measurement in the United States: a decade after the Boskin Report, Monthly Labor Review, May 2006, available at http://www.bls.gov/opub/mlr/2006/05/art2full.pdf.

20. Calculated from the annual averages of the national CPI-U, All items as obtained from http://www.bls.gov/cpi/data.htm.

21. Bureau of Labor Statistics, Frequently Asked Questions about the Chained Consumer Price Index for All Urban Consumers, available at http://www.bls.gov/cpi/cpisupqa.htm 22. Bureau of Labor Statistics, Note on the Chained Consumer Price Index for All Urban Consumers, available at http://www.bls.gov/cpi/superlink.htm.

23. Calculated from the annual averages of the national Chained CPI-U, All items as obtained from http://www.bls.gov/cpi/data.htm.

24. Depository and non-depository institutions alike are covered by HMDA, subject to their asset size, presence in the MSA, and whether they are involved in the business of residential mortgage lending. See page 3 of the HMDA reporting guide (http://www.ffiec.gov/hmda/pdf/2010guide.pdf) for details.

25. Subject to asset thresholds updated annually (for example, see: http://www. ffiec.gov/cra/pdf/Explanation%20of%20the%20Community%20Reinvestment%20 Act%20Asset%20Threshold%20Change%20121712.pdf), all state member banks, state nonmember banks, national banks, and savings associations are required to report. Institutions that do not meet these thresholds have the option of reporting voluntarily.

26. Federal Deposit Insurance Corporation, Summary of Deposits Reporting Instructions, available at http://www2.fdic.gov/sod/pdf/SOD\_Instructions.pdf, page 1.

27. Federal Reserve Bank of San Francisco, Are credit unions regulated or supervised by the Federal Reserve System?, Dr. Econ blog, March 2005, available at http://www. frbsf.org/education/publications/doctor-econ/2005/march/credit-unions-regulation-supervision.

28. Federal Deposit Insurance Corporation, Summary of Deposits Reporting Instructions, available at http://www2.fdic.gov/sod/pdf/SOD\_Instructions.pdf, page 1

#### 29. Ibid, page 3.

30. For a detailed discussion of how these rates interrelate, please see our guest blog at http://midwest.chicagofedblogs.org/archives/2011/10/emily\_engel\_for.html.

31. Lower inventories, however, do not necessarily translate into healthier housing markets. Properties that moved through foreclosure quickly in Michigan, for example, may show up subsequently as real estate owned (REO) by the mortgagee. We do not track post-foreclosure statuses like REO because we're unsure to what extent LPS tracks them.

32. Spatial Structures in the Social Sciences, Brown University US2010 Project, Interpreting a Data Set, available at http://www.s4.brown.edu/us2010/Data/Explanation.htm.

33. Population Studies Center, University of Michigan, Racial Residential Segregation Measurement Project, available at http://enceladus.isr.umich.edu/race/calculate.html.

L	Cedar Rapids	st				- [	lowa					- [	United States	S				
	0/61	1980	1990	2000	2010	% change, 1970-2010	1970	1980	1990	2000	2010	% change, 1970-2010	0/61	1980	0661	2000	2010	% change, 1970-2010
Total Population	110,642	110,243	108,751	120,758	126,326	14,18%	2,824,376	2,915,808	2,776,755	2,926,324	3,046,355	7.86%	203,211,926	226,545,805	248,709,873	281,421,906	308,745,538	51.93%
Age																		
% < 19	38.74%	31.71%	27.43%	27.81%	27.00%	-30.30%	38.33%	32.33%	29.03%	28.29%	26.93%	-29.74%	37.99%	31.98%	28.68%	28.60%	26.97%	-29.02%
% 20 - 24	8.44%	10.06%	8.05%	7.49%	7.70%	-8.77%	7.12%	9.34%	7.07%	6.96%	7.00%	-1.64%	7.93%	9.41%	7.65%	6.74%	6.99%	-11.78%
% 25 - 44	24.45%	28.58%	32.91%	30.68%	27.50%	12.50%	21.66%	25.80%	29.67%	27.62%	24.53%	13.25%	23.61%	27.68%	32.47%	30.22%	26.60%	12.67%
% 45 -64	18.91%	18.66%	18.44%	20.95%	24.70%	30.60%	20.49%	19.23%	18.88%	22.22%	26.67%	30.19%	20.58%	19.64%	18.64%	22.01%	26.39%	28.26%
% > 65	9.46%	10.99%	13.17%	13.08%	13.00%	3735%	12.40%	13.30%	15.35%	14.91%	14.87%	19.85%	9.89%	11.28%	12.56%	12.43%	13.04%	31.85%
Race																		
% White	98.00%	96.59%	95.52%	91.86%	88.00%	-10.20%	98.53%	97.51%	96.63%	93.93%	91.31%	-7.33%	87.42%	83.44%	80.29%	75.14%	72.41%	-17.18%
% Black	1.58%	2.49%	2.88%	3.71%	5.60%	254.87%	1.15%	1,45%	1.73%	2.11%	2.93%	153.56%	11.16%	11.69%	12.06%	12.32%	12.61%	B.00%
% Hispanic or Latino (of any race)			1.14%	1.71%	3.30%	I			1.18%	2.82%	4.97%			1	8.99%	12.55%	16.35%	
Education																		
% Less than HS	31.93%	22.57%	15.53%	9.92%	7.76%	-75.71%	41.05%	28.47%	19.91%	13.90%	10.37%	-74.75%	47.66%	33.53%	24.76%	19.60%	15.42%	-67.64%
% HS Grad	41.52%	41.56%	32.63%	29.29%	28.97%	-30.22%	38.73%	42.90%	38.52%	36.08%	34.85%	-10.01%	31.08%	34.59%	29.99%	28.63%	29.31%	-5.71%
% Some College & College Grad	26.55%	35.87%	51.84%	%6/:09	63.27%	138.29%	20.22%	28.63%	41.57%	50.03%	54.78%	170.87%	21.26%	31.88%	45.25%	51.77%	55.27%	159.95%
Industry, Employment, & Income																		
% Manufacturing	35.11%	32.05%	22.69%	17.82%	16.98%	-51.62%	20.15%	20.24%	17.49%	17.01%	15.31%	-24.00%	26.10%	22.44%	%69%1	14.10%	11.24%	-56.92%
Civilian Work Force	48,209	57,062	59,677	67,334	70,112	45.43%	1,127,433	1,373,914	1,403,883	1,554,722	1,625,628	44,19%	80,051,046	104,449,817	123,473,450	137,668,798	152,273,029	90.22%
% Civilian Unemployed	4.11%	4.54%	5.98%	3.99%	5.09%	23.98%	3.47%	5.04%	4.53%	4.17%	4.92%	41.80%	4.37%	6.52%	6.31%	5.77%	7.20%	64.89%
Real Median Family Income	\$57,310	\$64,547	\$64,123	\$71,035	\$64,900	13.24%	\$47,404	\$56,125	\$53,750	\$62,817	\$61,889	30.56%	\$49,581	\$55,747	\$59,804	\$65,487	\$63,392	27,86%
% Families Below Poverty Line	5.33%	5.33%	6.64%	4.92%	8.60%	61.33%	8.91%	7.53%	8.41%	6.06%	7.30%	-18.07%	10.67%	9.58%	6.67%	9.22%	%06'6	-7.26%
Mean Commute Time				16.60	16.50	'				18.50	18.30	1				25.50	25.20	
Household Composition																		
% Married (individuals 15 years and over)	63.57%	57.91%	55.42%	53.86%	49.45%	-22.21%	63.78%	61.46%	59.54%	57.78%	55.21%	-13.43%	61.48%	57.30%	54.79%	54.37%	50.29%	-18.19%
Average HH size	·	,	ı	2.36	2.31	ı	ı	ı	·	2.46	2.41	I	ı	ı		259	2.58	
Average Family Size			2.99	2.96	2.95	1			3.05	3.00	2.97	1			3.16	3.14	3.14	
Housing																		
Total Units	37,979	43,541	45,473	52,169	57,217	50.65%	964,060	1,131,299	1,143,669	1,232,511	1,336,417	38.62%	68,679,030	88,411,263	102,263,678	115,904,641	131,704,730	91.77%
% Owner Occupied	69.63%	68.06%	%61.79	69.05%	68.20%	-2.05%	71.70%	71.84%	70.03%	72.34%	72.09%	0.54%	62.86%	64.43%	64.20%	66.19%	65.10%	3.57%
Real Median Value of Owner Occupied Home	\$90,683	\$114,375	\$92,017	\$120,534	\$125,234	38.10%	\$70,279	\$102,283	\$74,228	\$104,454	\$117,712	67.49%	\$85,186	\$119,162	\$127,918	\$151,427	\$188,461	121.23%
% homes w- 0 Vehicle	13.22%	11.45%	9.03%	7.53%	7.26%	-45.07%	11.98%	10.28%	7.07%	6.41%	5.52%	-53.91%	17.47%	14.75%	11.53%	10.30%	8.80%	-49.62%
% homes w- 1 Vehicle	45.35%	45.78%	32.73%	34.86%	34.03%	-24.95%	53.15%	51.20%	31.20%	30.53%	29.46%	-44.58%	47.71%	46.57%	33.76%	34.25%	33.21%	-30.38%
% homes w - 2+ Vehicles	41.43%	42.77%	58.25%	27,61%	58.71%	41.69%	34.87%	38.52%	61.72%	63.06%	65.02%	86.48%	34.83%	38.68%	54.71%	55.46%	27.99%	66.50%



# Cover art by Donald K. Lake

Industry: Chamber Transparent Watercolor

For additonal information about the artist and other works by Donald K. Lake featured in this publication please visit: www.donlakeart.com

