CFSBC Diffusion Index Questions

1. In the past six weeks, overall demand for my firm’s goods or services has
   o increased substantially.
   o increased moderately.
   o increased slightly.
   o not changed.
   o decreased slightly.
   o decreased moderately.
   o decreased substantially.

2. My outlook for the U.S. economy over the next 12 months is
   o very positive.
   o moderately positive.
   o slightly positive.
   o neutral.
   o slightly negative.
   o moderately negative.
   o very negative.

3. In the past six weeks, my firm’s workforce has
   o increased substantially.
   o increased moderately.
   o increased slightly.
   o not changed.
   o decreased slightly.
   o decreased moderately.
   o decreased substantially.
   a. My firm is hiring or looking to hire for these occupations:
      □ managerial (executive, accountant, HR manager, marketing, etc.)
      □ professional and technical (engineer, IT support, lawyer, etc.)
      □ sales
      □ administrative support
      □ maintenance (mechanic, custodian, etc.)
      □ production (operator, assembler, quality assurance, laborer, etc.)
      □ transportation (driver, material handling, etc.)
      □ other
4. Over the next 12 months, I expect my firm’s workforce to
   o increase substantially.
   o increase moderately.
   o increase slightly.
   o not change.
   o decrease slightly.
   o decrease moderately.
   o decrease substantially.

5. In the past six weeks, did your firm purchase any new structures, equipment, or intellectual property (software, product R&D, or artistic originals)?
   o Yes
   o No
   a. Please indicate the types of capital purchases your firm:
      □ structures
      □ industrial equipment
      □ IT equipment
      □ transportation equipment
      □ intellectual property (software, product R&D, or artistic originals)
      □ other
   b. Did the investment increase your firm’s capacity?
      o Yes
      o No

6. Over the next 12 months, I expect my firm’s capital spending to
   o increase substantially.
   o increase moderately.
   o increase slightly.
   o not change.
   o decrease slightly.
   o decrease moderately.
   o decrease substantially.
7. In the past six weeks, my firm’s overall labor costs have
   o increased substantially.
   o increased moderately.
   o increased slightly.
   o not changed.
   o decreased slightly.
   o decreased moderately.
   o decreased substantially.
   a. Please indicate the occupations for which labor costs have increased
      □ managerial (executive, accountant, HR manager, marketing, etc.)
      □ professional and technical (engineer, IT support, lawyer, etc.)
      □ sales
      □ administrative support
      □ maintenance (mechanic, custodian, etc.)
      □ production (operator, assembler, quality assurance, laborer, etc.)
      □ transportation (driver, material handling, etc.)
      □ other

8. In the past six weeks, my firm’s overall nonlabor costs have
   o increased substantially.
   o increased moderately.
   o increased slightly.
   o not changed.
   o decreased slightly.
   o decreased moderately.
   o decreased substantially.
   a. Please indicate the categories for which nonlabor costs have increased
      □ materials
      □ energy
      □ equipment
      □ property
      □ shipping
      □ taxes and regulations
      □ other